

7) Sales by Region

The Third Quarter

	The third quarter of FY2002 (Oct.1,2001 - Dec.31,2001)			The third quarter of FY2001 (Oct.1,2000 - Dec.31,2000)		change
	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	%	%
Americas	29,504	19.8	223,515	33,676	18.7	-12.4
Europe	21,496	14.4	162,849	30,218	16.8	-28.9
Asia and others	57,283	38.4	433,962	55,254	30.6	3.7
Overseas sales total	108,283	72.6	820,326	119,148	66.1	-9.1
Japan	40,894	27.4	309,803	61,026	33.9	-33.0
Net sales	149,177	100.0	1,130,129	180,174	100.0	-17.2

Notes:

1. Sales by region are classified by geographic areas of the buyer.
2. U.S.\$1 = Yen 132

The nine-month period

	The nine-month period of FY2002 (April 1,2001 - Dec.31,2001)			The nine-month period of FY2001 (April 1,2000 - Dec.31,2000)		change
	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	%	%
Americas	81,523	19.3	617,599	96,565	18.1	-15.6
Europe	59,498	14.1	450,742	75,950	14.3	-21.7
Asia and others	154,668	36.7	1,171,727	185,179	34.8	-16.5
Overseas sales total	295,689	70.1	2,240,068	357,694	67.2	-17.3
Japan	126,108	29.9	955,364	174,506	32.8	-27.7
Net sales	421,797	100.0	3,195,432	532,200	100.0	-20.7

Notes:

1. Sales by region are classified by geographic areas of the buyer.
2. U.S.\$1 = Yen 132