

TDK Corporation October 31, 2018

Contact;

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#### Consolidated results (U.S. GAAP) for the 2nd quarter of FY March 2019

**Summary (April 1, 2018 - September 30, 2018)** 

Summary (April 1, 2016 -	September 30, 20	10)					
Term	1H of FY2018		1H o	Chana	Change		
	(April. 1, 2017 - Sep. 30,	, 2017)	(April 1, 2018 -	Septem	ber 30, 2018)	Chang	C
Item	(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	Change(%)
Net sales	623,571	100.0	721,940	100.0	6,332,807	98,369	15.8
Operating income	44,214	7.1	62,180	8.6	545,439	17,966	40.6
Income before income taxes	44,254	7.1	57,799	8.0	507,009	13,545	30.6
Net income attributable to TDK	30,689 4.9		41,076	5.7	360,316	10,387	33.8
Per common share :							
Net income							
attributable to TDK / Basic	Yen 243.15		Yen 325.30		U.S.\$ 2.85		
Net income							
attributable to TDK / Diluted	Yen 242.56		Yen 324.46	5	U.S.\$ 2.85		
Capital expenditures	84,677	-	77,023	-	675,640	(7,654)	-9.0
Depreciation and amortization	43,249	6.9	52,370	7.3	459,386	9,121	21.1
Research and development	48,539	7.8	57,429	8.0	503,763	8,890	18.3
Result of financial income (loss)	826	-	1,372	-	12,035	546	-
Ratio of overseas production	85.2%	-	87.7%	-	-		
Number of employees	102,987	-	107,898	-	-		

## 2nd quarter consolidated results (July 1, 2018 - September 30, 2018)

Term	2Q of FY2018		2Q o	fFY20	)19	Chang	-0
	(Jul. 1, 2017 - Sep. 30, 1	2017)	(July 1, 2018 -	Septem	ber 30, 2018)	Chang	;e
Item	(Yen millions)	%	(Yen millions)	(Yen millions) %		(Yen millions)	Change(%)
Net sales	334,045	100.0	378,872	100.0	3,323,439	44,827	13.4
Operating income	27,612	8.3	36,760	9.7	322,456	9,148	33.1
Income before income taxes	27,318	8.2	34,064	9.0	298,807	6,746	24.7
Net income attributable to TDK	19,734	5.9	24,879	6.6	218,237	5,145	26.1
Per common share :							
Net income							
attributable to TDK / Basic	Yen 156.35		Yen 197.03		U.S.\$ 1.73		
Net income							
attributable to TDK / Diluted	Yen 155.96		Yen 196.56	)	U.S.\$ 1.72		
Capital expenditures	41,752	-	34,736	-	304,702	(7,016)	-16.8
Depreciation and amortization	22,698	6.8	26,898	7.1	235,947	4,200	18.5
Research and development	26,018	7.8	29,688	7.8	260,421	3,670	14.1
Result of financial income (loss)	405	-	580	-	5,088	175	-
Ratio of overseas production	84.0%	-	87.0%	-	-		

#### Notes:

- 1. U.S.\$1=Yen 114, for convenience only.
- 2. The prior year's results are reclassified due to adaption of Accounting Standards Update("ASU") 2017-07 "Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost". As a result of this reclassification for the 1st half and 2nd quarter of fiscal 2018, operating income increased by ¥1,945 million and ¥981 million and research and development decreased by ¥399 million and ¥200 million, respectively. Please refer to page 12 for more detailed information.

## [Contents]

1.	<b>Summary Information Regarding Financial Results for the</b>		
	Second Quarter of Fiscal 2019		
(1)	Summary Information Regarding Consolidated Business Results	••	P. 2
(2)	Summary Information Regarding Consolidated Financial Position	• •	P. 7
(3)	Summary Information Regarding Consolidated Projections	••	P. 9
2.	Other Information		
(1)	Changes in Significant Subsidiaries	••	P.11
(2)	Simplified Accounting Treatment and Special Accounting		
	Treatment	••	P.11
(3)	Accounting Policy Changes, Accounting Estimate Changes and		
	Restatements	• •	P.11
(4)	Fundamental Policy for Distribution of Earnings,		
	and Fiscal 2019 Dividends	••	P.13
3.	Consolidated Financial Statements		
(1)	Balance Sheets	••	P.14
(2)	Statements of Income and Statements of Comprehensive Income	••	P.15
(3)	Statements of Cash Flows	••	P.17
(4)	Notes Concerning Going Concern Assumptions	••	P.18
(5)	Segment Information	••	P.18
(6)	Notes Concerning Significant Changes in Stockholders' Equity	••	P.20
(7)	Consolidated Supplementary Information	• •	P.21

### [Summary Information and Financial Statements]

# 1. Summary Information Regarding Financial Results for the Second Quarter of Fiscal 2019

### (1) Summary Information Regarding Consolidated Business Results

Consolidated results for the first half of fiscal 2019, the period from April 1 to September 30, 2018, are as follows.

During the first half of fiscal 2019, the global economy was generally solid in spite of concerns about the deepening trade friction between the U.S. and China. In the U.S. and Europe, economies continued to be firm while backed by brisk personal consumption and corporate conditions and Japan remained on a recovery trend due to strong capital expenditure and the sound corporate condition. Meanwhile, in emerging economies, the rate of growth slowed in China and other regions showed the effects of weaker currencies. A slowdown trend was apparent.

Looking at the electronics market, which has a large bearing on the consolidated performance of TDK, demand for components in the automotive market continued to surge, fueled by a continued increase in the number of components installed per vehicle in step with the spread of Advanced Driving Assistance Systems (ADAS). In the industrial equipment market, slowdowns were apparent in the semiconductor manufacturing equipment and renewable energy equipment, which had been favorable. In the ICT (Information and Communications Technology) market, production of smartphones reached a higher level than in the same period of the previous fiscal year. Hard Disk Drive (HDD) demand for data center applications grew although production of HDDs declined compared to the same period of the previous fiscal year.

In this business environment, the TDK's consolidated operating results for the first half of fiscal 2019 were as follows.

**Summary (April 1, 2018 - September 30, 2018)** 

1H of FY2018 (April. 1, 2017 - September.		1H o	fFY20	10		
(April. 1, 2017 - September.	20.2015		Change			
	pril. 1, 2017 - September. 30, 2017)			ber 30, 2018)	Change	
(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	Change(%)
623,571	100.0	721,940	100.0	6,332,807	98,369	15.8
44,214	7.1	62,180	8.6	545,439	17,966	40.6
44,254	7.1	57,799	8.0	507,009	13,545	30.6
30,689	4.9	41,076	5.7	360,316	10,387	33.8
Yen 243.15	Yen 243.15			U.S.\$ 2.85		
Yen 242.56		Yen 324.46		U.S.\$ 2.85		
	623,571 44,214 44,254 30,689 Yen 243.15	623,571 100.0 44,214 7.1 44,254 7.1 30,689 4.9	623,571 100.0 721,940 44,214 7.1 62,180 44,254 7.1 57,799 30,689 4.9 41,076 Yen 243.15 Yen 325.30	623,571 100.0 721,940 100.0 44,214 7.1 62,180 8.6 44,254 7.1 57,799 8.0 30,689 4.9 41,076 5.7 Yen 243.15 Yen 325.30	623,571 100.0 721,940 100.0 6,332,807 44,214 7.1 62,180 8.6 545,439 44,254 7.1 57,799 8.0 507,009 30,689 4.9 41,076 5.7 360,316 Yen 243.15 Yen 325.30 U.S.\$ 2.85	623,571 100.0 721,940 100.0 6,332,807 98,369 44,214 7.1 62,180 8.6 545,439 17,966 44,254 7.1 57,799 8.0 507,009 13,545 30,689 4.9 41,076 5.7 360,316 10,387 Yen 243.15 Yen 325.30 U.S.\$ 2.85

#### Notes:

<sup>1.</sup> U.S.\$1=Yen 114, for convenience only.

<sup>2.</sup> The prior year's results are reclassified due to adaption of Accounting Standards Update("ASU") 2017-07 "Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost". As a result of this reclassification for the 1st half of fiscal 2018, operating income increased by ¥1,945 million. Please refer to page 12 for more detailed information.

Average yen exchange rates for the U.S. dollar and the euro during the first half of fiscal 2019 were \$\\\\$110.30\$ and \$\\\\$129.90\$, respectively, as the yen appreciated 0.7% against the U.S. dollar and the yen depreciated 3.0% against the euro. This increased net sales by approximately \$\\\\$2.1 billion and operating income by approximately \$\\\\$1.5 billion.

#### Sales by Product

Term		of FY2018 1H of FY2019				CI		
	(April 1,			(April 1, 201		Change	e	
	September (	30, 2017)	S	eptember 30,				
Product	(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	Change(%)	
Capacitors	75,458	12.1	88,344	12.2	774,948	12,886	17.1	
Inductive Devices	78,087	12.5	82,938	11.5	727,526	4,851	6.2	
Other Passive Components	48,997	7.9	53,540	7.4	469,649	4,543	9.3	
Passive Components	202,542	32.5	224,822	31.1	1,972,123	22,280	11.0	
Sensor Application Products	36,479	5.8	39,477	5.5	346,290	2,998	8.2	
Magnetic Application Products	138,154	22.2	145,866	20.2	1,279,526	7,712	5.6	
Energy Application Products	217,484	34.9	280,348	38.8	2,459,193	62,864	28.9	
Other	28,912	4.6	31,427 4.4 275,675			2,515	8.7	
Total	623,571	100.0	721,940	100.0	98,369	15.8		
Overseas sales	569,472	91.3	665,724	92.2	5,839,684	96,252	16.9	

#### Notes:

- 1. U.S.\$1=Yen 114, for convenience only.
- 2. In accordance with the reorganization in 1Q of FY2019, Energy Application Products segment was newly established. Certain products of Other Passive Components segment were reclassified into Other segment, certain products of Other segment were reclassified into Other Passive Components segment and certain products of Sensor Application Products segment were reclassified into Other segment. The prior year's sales are also reclassified to conform to the new segmentation.

#### 1) Passive Components Segment

This segment is made up of (1) Capacitors, (2) Inductive Devices, and (3) Other Passive Components. Sales in the Passive Components segment were \(\frac{4}{2}24,822\) million (U.S.\\$ 1,972,123\) thousand), up 11.0% year on year from \(\frac{4}{2}202,542\) million.

Capacitors is made up of Ceramic Capacitors, Aluminum Electrolytic Capacitors, and Film Capacitors. Sales in the Capacitors were ¥88,344 million (U.S.\$ 774,948 thousand), up 17.1% year on year from ¥75,458 million. Sales of Ceramic Capacitors increased mainly to the automotive market. Sales of Aluminum Electrolytic Capacitors and Film Capacitors increased mainly to the industrial equipment market.

Sales of Inductive Devices increased by 6.2% year on year from \(\pm\)78,087 million to \(\pm\)82,938 million (U.S.\(\pm\)727,526 thousand). Sales increased to the automotive and the ICT markets, while decreased to the industrial equipment market.

Other Passive Components include High-Frequency Devices, Piezoelectric Material Products, and Circuit Protection Components. Sales of Other Passive Components increased by 9.3% year on year from ¥48,997 million to ¥53,540 million (U.S.\$ 469,649 thousand). Sales increased mainly to the industrial equipment market.

#### 2) Sensor Application Products Segment

This segment is made up of Temperature and Pressure Sensors, Magnetic Sensors and MEMS Sensors. Segment sales increased by 8.2% from ¥36,479 million to ¥39,477 million (U.S.\$ 346,290 thousand). Sales increased mainly to the automotive market.

#### 3) Magnetic Application Products Segment

This segment is made up of HDD Heads, HDD Suspension Assemblies, and Magnets. Segment sales increased 5.6% year on year, from \(\pm\)138,154 million to \(\pm\)145,866 million (U.S.\(\pm\) 1,279,526 thousand). Sales of HDD Heads and HDD Suspension Assemblies for data center servers increased.

#### 4) Energy Application Products Segment

This segment is made up of Energy Devices (Rechargeable Batteries) and Power Supplies. Segment sales increased by 28.9% from ¥217,484 million to ¥280,348 million (U.S.\$ 2,459,193 thousand). Sales of Energy Devices increased significantly to the ICT market.

#### 5) Other

Other includes Mechatronics (Production Equipment) and Others. Segment sales increased by 8.7% from \(\frac{4}{2}\)8,912 million to \(\frac{4}{3}\)1,427 million (U.S.\(\frac{5}{2}\)75,675 thousand).

The main businesses making up the four reporting segments and Other, which includes products not included in these reporting segments, are as follows:

Classification	Constituent Main Business
Passive Components	Ceramic Capacitors, Aluminum Electrolytic Capacitors, Film Capacitors,
	Inductive Devices (Coils/Ferrite Cores/Transformers),
	High-Frequency Devices, Piezoelectric Material Products,
	Circuit Protection Components
Sensor Application Products	Temperature and Pressure Sensors, Magnetic Sensors, MEMS Sensors
Magnetic Application Products	HDD Heads, HDD Suspension Assemblies, Magnets
Energy Application Products	Energy Devices (Rechargeable Batteries), Power Supplies
Other	Mechatronics (Production Equipment), Others

## [Sales by Region]

Overseas sales increased by 16.9% year on year from \(\frac{1}{2}\)569,472 million to \(\frac{1}{2}\)665,724 million (U.S.\(\frac{1}{2}\)5,839,684 thousand). Overseas sales accounted for 92.2% of consolidated net sales, a 0.9 percentage point increase from 91.3% in the first half of fiscal 2018. Detailed information on sales by region can be found in the consolidated supplementary information on page 21.

#### (2) Summary Information Regarding Consolidated Financial Position

1) The following table summarizes TDK's consolidated balance sheet as of September 30, 2018.

As of September 30, 2018, total assets increased by \(\pm\)123,092 million compared with March 31, 2018. Net liquidity (cash and cash equivalent, short-term investments, marketable securities) decreased by \(\pm\)42,503 million, while net trade receivables, net property, plant and equipment and inventories increased by \(\pm\)89,771 million, \(\pm\)33,962 million and \(\pm\)22,930 million, respectively.

Total liabilities increased by ¥73,370 million from March 31, 2018. While long-term debt decreased by ¥61,287 million, short-term debt, accrued expenses and current installments of long-term debt increased by ¥62,349 million, ¥36,086 million and ¥34,003 million, respectively.

#### 2) Cash Flows

(Yen millions)

	1H of FY 2018	1H of FY 2019	Change
Net cash provided (used) by operating activities	(10,846)	7,678	18,524
Net cash used in investing activities	(198,785)	(55,046)	143,739
Net cash provided by financing activities	143,338	14,730	(128,608)
Effect of exchange rate changes on cash and cash equivalents	6,535	4,120	(2,415)
Net decrease in cash and cash equivalents	(59,758)	(28,518)	31,240
Cash and cash equivalents at beginning of period	330,388	279,624	(50,764)
Cash and cash equivalents at end of period	270,630	251,106	(19,524)

Operating activities provided net cash of \(\frac{\pmathbf{Y}}{7,678}\) million (U.S.\(\frac{\pmathbf{6}}{67,351}\) thousand), changed by \(\frac{\pmathbf{Y}}{18,524}\) million year on year. It mainly came from increases in net income and depreciation and amortization.

Investing activities used net cash of ¥55,046 million (U.S.\$482,860 thousand), a decrease of ¥143,739 million year on year. It mainly came from a decrease in acquisition of subsidiaries.

Financing activities provided net cash of ¥14,730 million (U.S.\$129,211 thousand), a decrease of ¥128,608 million year on year. It mainly came from a decrease in proceeds from debt.

#### (3) Summary Information Regarding Consolidated Projections

(Fiscal 2019 Consolidated Projections)

TDK's projections for consolidated operating results, capital expenditures, depreciation and amortization, and research and development expenses for fiscal 2019, the year ending March 31, 2019, are as follows.

Term	FY2019	FY2019	FY2018		
	(April 1, 2018 - March 31, 2019)	(April 1, 2018 - March 31, 2019)	(April 1, 2017 - March 31, 2018)	vs FY20	18
	Projection in October '18	Projection in April '18	Actual	Change	s
Item	(Yen millions)	(Yen millions)	(Yen millions)	(Yen millions)	%
Net sales	1,420,000	1,340,000	1,271,747	148,253	11.7
Operating income	120,000	100,000	89,692	30,308	33.8
Income before income taxes	114,000	98,000	89,811	24,189	26.9
Net income attributable to TDK	80,000	70,000	63,463	16,537	26.1
Capital expenditures	210,000	210,000	178,612	31,388	17.6
Depreciation and amortization	110,000	110,000	92,171	17,829	19.3
Research and development	110,000	110,000	102,641	7,359	7.2

#### (Notes)

In the first half of fiscal 2019, TDK posted increased sales of Passive Components, Rechargeable Batteries and other products for use in the automotive market, where demand for electronic components is growing as automobiles rely ever more heavily on electric and electronic equipment, and for use in the ICT market, where smartphones feature increasingly higher functionality. As a result, business performance is expected to surpass the projections for consolidated operating results announced on April 27, 2018. The prior year's results are reclassified due to adoption of Accounting Standards Update ("ASU") 2017-07 "Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost". As a result of this reclassification, operating income increased by ¥4,059 million and research and development decreased ¥816 million. Please refer to page 12 for more detailed information.

#### (Exchange Rate Forecast)

Average yen exchange rates against the U.S. dollar and the euro of ¥110 and ¥130 respectively will be assumed from the third quarter onward.

#### **Cautionary Statements with Respect to Forward-Looking Statements**

This material contains forward-looking statements, including projections, plans, policies, management strategies, targets, schedules, understandings, and evaluations about TDK Corporation and/or its group companies ("TDK"). These forward-looking statements are based on the current forecasts, estimates, assumptions, plans, beliefs, and evaluations of TDK in light of information currently available to it, and contain known and unknown risks, uncertainties and other factors.

TDK therefore wishes to caution readers that, being subject to risks, uncertainties and other factors, TDK's actual results, performance, achievements or financial positions could be materially different from any future results, performance, achievements or financial positions expressed or implied by these forward-looking statements, and TDK undertakes no obligation to publicly update or revise any forward-looking statements after the issue of this material except as provided for in applicable laws and ordinances.

The electronics markets in which TDK operates are highly susceptible to rapid changes. Risks, uncertainties and other factors that can have significant effects on TDK include, but are not limited to, shifts in technology, fluctuations in demand, prices, interest and foreign exchange rates, and changes in economic environments, conditions of competition, laws, and regulations.

#### 2. Other Information

#### (1) Changes in Significant Subsidiaries

Nothing to report.

#### (2) Simplified Accounting Treatment and Special Accounting Treatment

Nothing to report.

#### (3) Accounting Policy Changes, Accounting Estimate Changes and Restatements

#### Revenue from Contracts with Customers

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2014-09 "Revenue from Contracts with Customers" as amended.

This ASU requires an entity to recognize revenue when promised goods or services are transferred to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. TDK adopted this ASU from April 1, 2018 by the modified retrospective method to all contracts to recognize cumulative-effect adjustments to retained earnings.

The adoption of this ASU did not have a material impact on the cumulative-effects to retained earnings as of April 1, 2018 and TDK's results of operations and financial position.

#### Recognition and Measurement of Financial Assets and Financial Liabilities

In January 2016, FASB issued ASU 2016-01 "Recognition and Measurement of Financial Assets and Financial Liabilities". This ASU requires that equity investments that do not result in consolidation and are not accounted for under the equity method be measured at fair value with changes in fair value recognized in net income. TDK adopted this ASU from April 1, 2018 by the modified retrospective method to recognize a cumulative-effect adjustment to retained earnings.

According to the adoption of this ASU, TDK recognized a cumulative-effect adjustment to retained earnings of ¥3,083 million as of April 1, 2018 for the after-tax unrealized gains of equity investments classified as available-for-sale securities previously recognized in accumulated other comprehensive income.

#### Intra-Entity Transfers of Assets Other than Inventory

In October 2016, FASB issued ASU 2016-16 "Intra-Entity Transfers of Assets Other than Inventory". This ASU eliminates the exception to defer the income tax consequence of intra-entity transfers of assets other than inventory until the assets are ultimately sold to an outside party and requires the recognition of tax consequence when those transfers occur. TDK adopted this ASU from April 1, 2018 by the modified retrospective method to recognize a cumulative-effect adjustment to retained earnings.

According to the adoption of this ASU, TDK recognized a cumulative-effect adjustment to retained earnings of ¥6,374 million as a reduction as of April 1, 2018.

# <u>Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit</u> Cost

In March 2017, FASB issued ASU 2017-07 "Recognition and Measurement of Financial Assets and Financial Liabilities". This ASU requires an entity to disaggregate the service cost component from the other components of net benefit cost and report the service cost component in the same line item or items as other compensation costs arising from services rendered by the pertinent employees during the period. The other components of net benefit cost are required to be presented in the income statement separately from the service cost component, such as in other income (deductions). The amendments also allow only the service cost component to be eligible for capitalization (for example, as a cost of internally manufactured inventory). The amendments in this guidance should be applied retrospectively for the presentation of the service cost component and the other components of net benefit cost, and prospectively for the capitalization of the service cost component of net benefit cost. TDK adopted this ASU from April 1, 2018.

According to the adoption of this ASU which requires to disaggregate the service cost component from the other components of net benefit cost, ¥947 million and ¥481 million from cost of sales, ¥998 million and ¥500 million from selling, general and administrative expenses and ¥399 million and ¥200 million from research and development expenses included in selling, general and administrative expenses were reclassified to other income (deductions) for the first half and the second quarter of fiscal 2018. The adoption of this ASU which allows only the service cost component to be eligible for capitalization did not have a material impact on TDK's results of operations and financial position.

#### (4) Fundamental Policy for Distribution of Earnings, and Fiscal 2019 Dividends

TDK recognizes that achieving increase in corporate value over the medium- and long-term ultimately translates into higher shareholder value. In line with this understanding, TDK's fundamental policy is to work to consistently increase dividends through growth in earnings per share. By actively investing for growth, mainly in the development of new products and technologies in key fields so as to respond precisely to rapid technological innovation in the electronics industry, TDK is aiming to increase a medium- and long-term corporate value. Accordingly, TDK actively reinvests its earning in business activities and determines its dividends taking into consideration comprehensive factors, including return on equity (ROE) and dividends on equity (DOE) on a consolidated basis, as well as changes in the business environment, among other factors.

Projected dividends per share for fiscal 2019 are as follows. TDK has revised the interim dividend to 80 yen from 70 yen and the year-end dividend forecast to 80 yen from 70 yen, based on the revision of the consolidated projections for fiscal 2019 as well as on the fundamental policy for distribution of earnings.

(Yen)

		( )
	FY2019	FY2018
		Actual
Interim dividend	80.00	60.00
Year-end dividend	(Forecast) 80.00	70.00
Annual dividend	(Forecast) 160.00	130.00

## 3. Consolidated Financial Statements

## (1) Balance Sheets

			ASS	ETS					
Term	As of March	31, 2018	As of September 30, 2018			Change from March 31, 2018	- I Ac of lune 30 70		Change from June 30, 2018
Item	(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	(Yen millions)	%	(Yen millions)
Current assets	899,936	47.2	968,824	47.8	8,498,456	68,888	928,715	47.2	40,109
Cash and cash equivalents	279,624		251,106		2,202,684	(28,518)	251,377		(271)
Short-term investments	43,613		29,624		259,860	(13,989)	30,713		(1,089)
Marketable securities	54		58		509	4	56		2
Net trade receivables	304,016		393,787		3,454,272	89,771	345,888		47,899
Inventories	207,532		230,462		2,021,596	22,930	227,907		2,555
Other current assets	65,097		63,787		559,535	(1,310)	72,774		(8,987)
Noncurrent assets	1,005,273	52.8	1,059,477	52.2	9,293,658	54,204	1,040,899	52.8	18,578
Investments in securities	155,240		163,096		1,430,667	7,856	159,233		3,863
Net property, plant and equipment	545,641		579,603		5,084,237	33,962	572,937		6,666
Goodwill	157,858		168,096		1,474,526	10,238	164,011		4,085
Other assets	146,534		148,682		1,304,228	2,148	144,718		3,964
TOTAL	1,905,209	100.0	2,028,301	100.0	17,792,114	123,092	1,969,614	100.0	58,687

		LIA	BILITIES	AND EQU	UITY				
Term	As of March	of March 31, 2018 As of September 30, 2018			Change from March 31, 2018	As of June 30, 2018		Change from June 30, 2018	
Item	(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	(Yen millions)	%	(Yen millions)
Current liabilities	603,037	31.7	734,650	36.2	6,444,298	131,613	653,609	33.2	81,041
Short-term debt	124,573		186,922		1,639,667	62,349	168,831		18,091
Current installments of long-term debt	64,566		98,569		864,640	34,003	55,382		43,187
Trade payables	226,791		216,012		1,894,842	(10,779)	227,440		(11,428)
Accrued expenses	159,618		195,704		1,716,702	36,086	165,093		30,611
Other current liabilities	27,489		37,443		328,447	9,954	36,863		580
Noncurrent liabilities Long-term debt,	470,940	24.7	412,697	20.4	3,620,149	(58,243)	474,209	24.1	(61,512)
excluding current installments	293,880		232,593		2,040,289	(61,287)	297,656		(65,063)
Retirement and severance benefits	125,137		123,041		1,079,307	(2,096)	122,993		48
Other noncurrent liabilities	51,923		57,063		500,553	5,140	53,560		3,503
Total liabilities	1,073,977	56.4	1,147,347	56.6	10,064,447	73,370	1,127,818	57.3	19,529
Common stock	32,641		32,641		286,324	-	32,641		-
Additional paid-in capital	8,738		5,890		51,666	(2,848)	8,678		(2,788)
Legal reserve	45,366		43,618		382,615	(1,748)	45,781		(2,163)
Retained earnings Accumulated	874,563		905,440		7,942,456	30,877	878,398		27,042
other comprehensive income (loss)	(119,492)		(95,965)		(841,798)	23,527	(113,490)		17,525
Treasury stock	(17,182)		(16,998)		(149,105)	184	(17,110)		112
Total TDK stockholders' equity	824,634	43.3	874,626	43.1	7,672,158	49,992	834,898	42.4	39,728
Noncontrolling interests	6,598	0.3	6,328	0.3	55,509	(270)	6,898	0.3	(570)
Total equity	831,232	43.6	880,954	43.4	7,727,667	49,722	841,796	42.7	39,158
TOTAL	1,905,209	100.0	2,028,301	100.0	17,792,114	123,092	1,969,614	100.0	58,687

Note:

# (2) Statements of Income and Statements of Comprehensive Income [1st half results]

#### **Statements of Income**

Term	1H of FY2018 1H of FY2019						
	(April 1, 2		(.	April 1, 2	2018 -	Cha	nge
	September 3	0, 2017)	_	tember 3	0, 2018)		
Item	(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	Change(%)
Net sales	623,571	100.0	721,940	100.0	6,332,807	98,369	15.8
Cost of sales	455,499	73.0	512,117	70.9	4,492,254	56,618	12.4
Gross profit	168,072	27.0	209,823	29.1	1,840,553	41,751	24.8
Selling, general and administrative expenses	126,768	20.4	144,966	20.1	1,271,632	18,198	14.4
Other operating expense (income)	(2,910)	-0.5	2,677	0.4	23,482	5,587	-
Operating income	44,214	7.1	62,180	8.6	545,439	17,966	40.6
Other income (deductions):							
Interest and dividend income	3,002		3,556		31,193	554	
Interest expense	(2,176)		(2,184)		(19,158)	(8)	
Foreign exchange gain (loss)	(287)		(1,583)		(13,886)	(1,296)	
Other-net	(499)		(4,170)		(36,579)	(3,671)	
Total other income (deductions)	40	0.0	(4,381)	-0.6	(38,430)	(4,421)	-
Income before income taxes							
income before income taxes	44,254	7.1	57,799	8.0	507,009	13,545	30.6
Income taxes	13,207	2.1	16,538	2.3	145,070	3,331	25.2
Net income	31,047	5.0	41,261	5.7	361,939	10,214	32.9
Less: Net income attributable to							
noncontrolling interests	358	0.1	185	0.0	1,623	(173)	-48.3
Net income attributable to TDK	30,689	4.9	41,076	5.7	360,316	10,387	33.8

#### Notes:

## **Statements of Comprehensive Income**

Term	1H of FY2018 (April 1, 2017 - September 30, 2017)	1H of I (April 1 September	Change	
Item	(Yen millions)	(Yen millions)	(U.S.\$ thousands)	(Yen millions)
Net income Other comprehensive income (loss), net of taxes:	31,047	41,261	361,939	10,214
Foreign currencies translation adjustments Pension liability adjustments Net unrealized gains (losses) on securities	14,380	24,337	213,482	9,957
	1,956	2,137	18,746	181
	(247)	(1)	(9)	246
Total other comprehensive income (loss) Comprehensive income Comprehensive income attributable	16,089	26,473	232,219	10,384
	47,136	67,734	594,158	20,598
to noncontrolling interests Comprehensive income attributable to TDK	404	58	509	(346)
	46,732	67,676	593,649	20,944

Note:

<sup>1.</sup> U.S.\$1=Yen 114, for convenience only.

<sup>2.</sup> The prior year's results are reclassified due to adaption of Accounting Standards Update("ASU") 2017-07 "Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost". As a result, cost of sales, selling, general and administrative expenses were reclassified to other income. The reclassified amount were ¥947 million, ¥998 million, respectively. Please refer to page 12 for more detailed information.

# [2nd quarter results] Statements of Income

Term	2Q of FY	2Q of FY2018 2Q of FY2019					
	(July 1, 2	017 -	(	July 1, 2	018 -	Cha	nge
	September 3	0, 2017)	September 30, 2018)				
Item	(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	Change(%)
Net sales	334,045	100.0	378,872	100.0	3,323,439	44,827	13.4
Cost of sales	242,679	72.6	263,847	69.6	2,314,448	21,168	8.7
Gross profit	91,366	27.4	115,025	30.4	1,008,991	23,659	25.9
Selling, general and administrative expenses	64,942	19.5	74,625	19.7	654,605	9,683	14.9
Other operating expense (income)	(1,188)	-0.4	3,640	1.0	31,930	4,828	-
Operating income	27,612	8.3	36,760	9.7	322,456	9,148	33.1
Other income (deductions):							
Interest and dividend income	1,635		1,646		14,439	11	
Interest expense	(1,230)		(1,066)		(9,351)	164	
Foreign exchange gain (loss)	120		(630)		(5,526)	(750)	
Other-net	(819)		(2,646)		(23,211)	(1,827)	
Total other income (deductions)	(294)	-0.1	(2,696)	-0.7	(23,649)	(2,402)	-
Income before income taxes							
income before income taxes	27,318	8.2	34,064	9.0	298,807	6,746	24.7
Income taxes	7,445	2.3	9,101	2.4	79,833	1,656	22.2
Net income	19,873	5.9	24,963	6.6	218,974	5,090	25.6
Less: Net income attributable to noncontrolling interests	139	0.0	84	0.0	737	(55)	-39.6
Net income attributable to TDK	19,734	5.9	24,879	6.6	218,237	5,145	26.1

#### Notes:

- 1. U.S.\$1=Yen 114, for convenience only.
- 2. The prior year's results are reclassified due to adaption of Accounting Standards Update("ASU") 2017-07 "Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost". As a result, cost of sales, selling, general and administrative expenses were reclassified to other income. The reclassified amount were ¥481 million, ¥500 million, respectively. Please refer to page 12 for more detailed information.

## **Statements of Comprehensive Income**

Term	2Q of FY2018 (July 1, 2017 - September 30, 2017)	2Q of FY2019 (July 1, 2018 - September 30, 2018)		Change
Item	(Yen millions)	(Yen millions)	(U.S.\$ thousands)	(Yen millions)
Net income Other comprehensive income (loss), net of taxes:	19,873	24,963	218,974	5,090
Foreign currencies translation adjustments Pension liability adjustments Net unrealized gains (losses) on securities	10,944	16,286	142,860	5,342
	966	1,147	10,061	181
	57	2	17	(55)
Total other comprehensive income (loss) Comprehensive income Comprehensive income attributable	11,967	17,435	152,938	5,468
	31,840	42,398	371,912	10,558
to noncontrolling interests Comprehensive income attributable to TDK	174	0	0	(174)
	31,666	42,398	371,912	10,732

Note:

## (3) Statements of Cash Flows

Term	1H of FY2018	1H of FY2019			
	(April 1, 2017 - September 30, 2017)	(April 1, 2018 - Sep	otember 30, 2018)		
Item	(Yen millions)	(Yen millions)	(U.S.\$ thousands)		
Cash flows from operating activities:					
Net income	31,047	41,261	361,939		
Adjustments to reconcile net income to	31,017	11,201	301,737		
net cash used in operating activities:					
Depreciation and amortization	43,249	52,370	459,386		
Impairment of long-lived assets	25	4,720	41,403		
_					
Loss (gain) on securities, net	(284)	2,841	24,921		
Changes in assets and liabilities:	(72.279)	(92.221)	(722 114)		
Decrease (increase) in trade receivables	(72,278)	(82,321)	(722,114)		
Decrease (increase) in inventories	(32,601)	(22,500)	(197,368)		
Increase (decrease) in trade payables	44,881	11,761	103,167		
Increase (decrease) in accrued expenses	(2,935)	(246)	(2,158)		
Decrease (increase) in other assets and liabilities, net	(19,699)	(1,488)	(13,053)		
Other-net	(2,251)	1,280	11,228		
Net cash provided by (used in) operating activities	(10,846)	7,678	67,351		
Cook flows from investing activities					
Cash flows from investing activities:	(94 (77)	(77.022)	((75 (40)		
Capital expenditures	(84,677)	(77,023)	(675,640)		
Proceeds from sales of tangible and intangible assets	6,221	1,820	15,965		
Proceeds from sale and maturity of short-term investments	80,804	60,771	533,079		
Payment for purchase of short-term investments	(101,724)	(44,966)	(394,439)		
Proceeds from sale and maturity of securities	23,679	232	2,035		
Payment for purchase of securities	(791)	(743)	(6,518)		
Proceeds from sale of business, net of cash transferred	18,047	7,530	66,052		
Acquisition of subsidiaries, net of cash acquired	(138,847)	(1,502)	(13,175)		
Other-net	(1,497)	(1,165)	(10,219)		
Net cash used in investing activities	(198,785)	(55,046)	(482,860)		
Cash flows from financing activities:					
	146 911	2.052	19.000		
Proceeds from debt with maturities longer than three months	146,811	2,053	18,009		
Repayment of debt with maturities longer than three months	(43,097)	(36,641)	(321,412)		
Net increase (decrease) in debt with maturities of three months or less	56,147	61,717	541,377		
Dividends paid	(7,566)	(8,843)	(77,570)		
Acquisition of noncontrolling interests	(8,795)	(3,590)	(31,491)		
Other-net	(162)	34	298		
Net cash provided by financing activities	143,338	14,730	129,211		
Effect of avalonce acts also access an artist of a state of a state of	6.525	4 120	26 140		
Effect of exchange rate changes on cash and cash equivalents	6,535	4,120	36,140		
Net decrease in cash and cash equivalents	(59,758)	(28,518)	(250,158)		
Cash and cash equivalents at beginning of period	330,388	279,624	2,452,842		
Cash and cash equivalents at end of period	270,630	251,106	2,202,684		

Note:

### (4) Notes Concerning Going Concern Assumptions

Nothing to report.

#### (5) Segment Information

TDK has four reporting segments: Passive Components, Sensor Application Products, Magnetic Application Products and Energy Application Products, as well as Other, which includes products not included in these four reporting segments.

In addition, TDK newly established Energy Solutions Business Company on April 1, 2018, and established Energy Application Products segment from the quarter ended June 30, 2018 in accordance with the change of control segment of certain businesses. Energy Devices (Rechargeable Batteries) of Film Application Products, Power Supplies of Magnetic Application Products and certain products of Other were reclassified into newly established reporting segment of Energy Application Products from the quarter ended June 30, 2018.

Furthermore, in accordance with the reorganization in 1Q of FY2018, certain products of Passive Components were reclassified into Other, certain products of Other were reclassified into Passive Components and certain products of Sensor Application Products were reclassified into Other.

In accordance with the above, the prior year's figures are also reclassified to conform to the new segmentation.

New Classification	Constituent Main Business
Passive Components	Ceramic Capacitors, Aluminum Electrolytic Capacitors, Film Capacitors,
	Inductive Devices (Coils/Ferrite Cores/Transformers),
	High-Frequency Devices, Piezoelectric Material Products,
	Circuit Protection Components
Sensor Application Products	Temperature and Pressure Sensors, Magnetic Sensors, MEMS Sensors
Magnetic Application Products	HDD Heads, HDD Suspension Assemblies, Magnets
Energy Application Products	Energy Devices (Rechargeable Batteries), Power Supplies
Other	Mechatronics (Production Equipment), Others

Previous Classification	Constituent Main Business
Passive Components	Ceramic Capacitors, Aluminum Electrolytic Capacitors, Film Capacitors,
	Inductive Devices (Coils/Ferrite Cores/Transformers),
	High-Frequency Devices, Piezoelectric Material Products,
	Circuit Protection Components
Sensor Application Products	Temperature and Pressure Sensors, Magnetic Sensors, MEMS Sensors
Magnetic Application Products	HDD Heads, HDD Suspension Assemblies, Power Supplies, Magnets
Film Application Products	Energy Devices (Rechargeable Batteries)
Other	Mechatronics (Production Equipment), Others

## [1st half results]

Sales by industry segment

Sales of many organical			1H of FY2018 (April 1, 2017 - September 30, 2017)		1H of FY2019 (April 1, 2018 - September 30, 2018)			Change	
		(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	Change(%)	
	External customers	202,542	32.5	224,822	31.1	1,972,123	22,280	11.0	
Passive Components	Intersegment	2,034		1,692		14,842	(342)	-16.8	
	Total	204,576		226,514		1,986,965	21,938	10.7	
	External customers	36,479	5.8	39,477	5.5	346,290	2,998	8.2	
Sensor Application Products	Intersegment	57		40		351	(17)	-29.8	
	Total	36,536		39,517		346,641	2,981	8.2	
	External customers	138,154	22.2	145,866	20.2	1,279,526	7,712	5.6	
Magnetic Application Products	Intersegment	94		37		325	(57)	-60.6	
	Total	138,248		145,903		1,279,851	7,655	5.5	
	External customers	217,484	34.9	280,348	38.8	2,459,193	62,864	28.9	
Energy Application Products	Intersegment	2		7		61	5	-	
	Total	217,486		280,355		2,459,254	62,869	28.9	
	External customers	28,912	4.6	31,427	4.4	275,675	2,515	8.7	
Other	Intersegment	17,775		14,637		128,395	(3,138)	-17.7	
	Total	46,687		46,064		404,070	(623)	-1.3	
Intersegment eliminations		(19,962)		(16,413)		(143,974)	3,549		
Total		623,571	100.0	721,940	100.0	6,332,807	98,369	15.8	

Note:

U.S.\$1=Yen 114, for convenience only.

Segment profit (loss) by industry segment

	1H of FY2018 (April 1, 2017 - September 30, 2017)		(A <sub>2</sub>	I of FY2 pril 1, 2 mber 30	Change		
	(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	Change(%)
Passive Components	23,110	11.4	30,401	13.5	266,675	7,291	31.5
Sensor Application Products	(10,318)	-28.3	(9,504)	-24.1	(83,368)	814	-
Magnetic Application Products	8,693	6.3	4,407	3.0	38,658	(4,286)	-49.3
Energy Application Products	35,054	16.1	54,348	19.4	476,737	19,294	55.0
Other	1,257	4.3	(2,756)	-8.8	(24,175)	(4,013)	-
Sub total	57,796	9.3	76,896	10.7	674,527	19,100	33.0
Corporate and Eliminations	(13,582)		(14,716)		(129,088)	(1,134)	
Operating income	44,214	7.1	62,180	8.6	545,439	17,966	40.6

#### Notes:

- 1. U.S.\$1=Yen 114, for convenience only.
- $2.\ \%\ to\ sales\ of\ each\ corresponding\ segment$
- 3. The prior year's results are reclassified due to adaption of Accounting Standards Update("ASU") 2017-07 "Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost". As a result of this reclassification, operating income increased by ¥1,945 million. Please refer to page 12 for more detailed information.

## [2nd quarter results]

Sales by industry segment

sales by industry segment		2Q of FY2	2018	2Q of FY2019					
		(July 1, 2017 -		(July 1, 2018 -			Change		
		September 30, 2017)		Septe	September 30, 2018)			Ü	
		(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	Change(%	
	External customers	105,822	31.7	112,100	29.6	983,333	6,278	5.9	
Passive Components	Intersegment	1,163		891		7,816	(272)	-23.4	
	Total	106,985		112,991		991,149	6,006	5.6	
	External customers	20,162	6.0	20,608	5.4	180,772	446	2.2	
Sensor Application Products	Intersegment	9		7		61	(2)	-22.2	
	Total	20,171		20,615		180,833	444	2.2	
	External customers	71,773	21.5	75,390	19.9	661,316	3,617	5.0	
Magnetic Application Products	Intersegment	25		14		123	(11)	-44.0	
	Total	71,798		75,404		661,439	3,606	5.0	
	External customers	122,168	36.6	154,761	40.9	1,357,553	32,593	26.7	
<b>Energy Application Products</b>	Intersegment	-		-		-	-	-	
	Total	122,168		154,761		1,357,553	32,593	26.7	
	External customers	14,120	4.2	16,013	4.2	140,465	1,893	13.4	
Other	Intersegment	10,451		7,826		68,649	(2,625)	-25.1	
	Total	24,571		23,839		209,114	(732)	-3.0	
Intersegment eliminations		(11,648)		(8,738)		(76,649)	2,910		
Total		334,045	100.0	378,872	100.0	3,323,439	44,827	13.4	

Note:

U.S.\$1=Yen 114, for convenience only.

Segment profit (loss) by industry segment

Segment profit (1033) by industry segment							
	2Q of FY	2018	20	of FY	2019		
	(July 1, 20	017 -	(J1	aly 1, 20	Change		
	September 30	0, 2017)	Septe	mber 30	), 2018)		
	(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	Change(%)
Passive Components	12,827	12.1	16,379	14.6	143,675	3,552	27.7
Sensor Application Products	(5,844)	-29.0	(4,563)	-22.1	(40,026)	1,281	-
Magnetic Application Products	5,001	7.0	939	1.2	8,237	(4,062)	-81.2
<b>Energy Application Products</b>	21,602	17.7	33,323	21.5	292,307	11,721	54.3
Other	(175)	-1.2	(1,716)	-10.7	(15,053)	(1,541)	-
Sub total	33,411	10.0	44,362	11.7	389,140	10,951	32.8
Corporate and Eliminations	(5,799)		(7,602)		(66,684)	(1,803)	
Operating income	27,612	8.3	36,760	9.7	322,456	9,148	33.1

#### Notes:

- 1. U.S.\$1=Yen 114, for convenience only.
- 2. % to sales of each corresponding segment
- 3. The prior year's results are reclassified due to adaption of Accounting Standards Update("ASU") 2017-07 "Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost". As a result of this reclassification, operating income increased by ¥981 million. Please refer to page 12 for more detailed information.

## (6) Notes Concerning Significant Changes in Stockholders' Equity

Nothing to report.

### (7) Consolidated Supplementary Information

#### 1) Exchange rates used for conversion

Term	As of Septem	ber 30, 2017	As of Septem	ber 30, 2018	As of Mar	ch 31, 2018	
Item	US\$=Yen	Euro=Yen	US\$=Yen	Euro=Yen US\$=Yen		Euro=Yen	
The end of the period	112.73	132.85	113.57	132.14	106.24	130.52	

#### 2) Sales by region

#### [1st half results]

Term	1H of FY2	2018	1					
	(April 1, 20	017 -	(1	Chang	e			
	September 30	, 2017)	Sept	tember 30	), 2018)			
Region	(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	Change(%)	
Americas	53,015	8.5	56,878	7.9	498,930	3,863	7.3	
Europe	78,231	12.5	85,768	11.9	752,351	7,537	9.6	
Asia and others	438,226	70.3	523,078	72.4	4,588,403	84,852	19.4	
Overseas sales total	569,472	91.3	665,724	92.2	5,839,684	96,252	16.9	
Japan	54,099	8.7	56,216	7.8	493,123	2,117	3.9	
Net sales	623,571	100.0	721,940	100.0	6,332,807	98,369	15.8	

[2nd quarter results]

Ziiu quartei resuits						_	
Term	2Q of FY2018		2				
	(July 1, 2017 -		(	Change			
	September 30	, 2017)	September 30, 2018)				
Region	(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	Change(%)
Americas	28,766	8.6	28,520	7.5	250,175	(246)	-0.9
Europe	40,647	12.2	42,042	11.1	368,790	1,395	3.4
Asia and others	239,066	71.5	280,271	74.0	2,458,518	41,205	17.2
Overseas sales total	308,479	92.3	350,833	92.6	3,077,483	42,354	13.7
Japan	25,566	7.7	28,039	7.4	245,956	2,473	9.7
Net sales	334,045	100.0	378,872	100.0	3,323,439	44,827	13.4

#### Notes:

- 1. U.S.\$1=Yen 114, for convenience only.
- 2. Overseas sales are based on the location of the customers.

#### 3) Company group

As of September 30, 2018, TDK Corporation had 142 consolidated subsidiaries (14 in Japan and 128 overseas). TDK Corporation also had 9 affiliates (3 in Japan and 6 overseas), the financial statements for which are accounted for by the equity method.

### 4) Overview of sales by product

Term	1Q of FY2018		2Q of FY2018		3Q of FY2018		4Q of FY2018	
	(April 1, 2017 -		(July 1, 2017 -		(October 1, 2017 -		(January 1, 2018 -	
	June 30, 2	2017)	September 30, 2017)		December 31, 2017)		March 31, 2018)	
Product	(Yen millions)	%	(Yen millions)	%	(Yen millions)	%	(Yen millions)	%
Capacitors	36,280	12.5	39,178	11.8	40,089	11.8	41,443	13.5
Inductive Devices	37,603	13.0	40,484	12.1	40,284	11.8	39,158	12.7
Other	22,837	7.9	26,160	7.8	28,894	8.4	25,347	8.3
Passive Components	96,720	33.4	105,822	31.7	109,267	32.0	105,948	34.5
Sensor Application Products	16,317	5.7	20,162	6.0	21,591	6.3	19,285	6.3
Magnetic Application Products	66,381	22.9	71,773	21.5	72,531	21.3	66,863	21.8
Energy Application Products	95,316	32.9	122,168	36.6	124,966	36.6	100,372	32.7
Other	14,792	5.1	14,120	4.2	12,771	3.8	14,582	4.7
Total	289,526	100.0	334,045	100.0	341,126	100.0	307,050	100.0

Term	1Q of FY	2019	2Q of FY2019			
	(April 1, 2	2018 -	(July 1, 2018 -			
	June 30, 2	2018)	September 30, 2018)			
Product	(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	
Capacitors	44,461	13.0	43,883	11.6	384,939	
Inductive Devices	41,312	12.0	41,626	11.0	365,140	
Other	26,949	7.9	26,591	7.0	233,254	
Passive Components	112,722	32.9	112,100	29.6	983,333	
Sensor Application Products	18,869	5.5	20,608	5.4	180,772	
Magnetic Application Products	70,476	20.5	75,390	19.9	661,316	
Energy Application Products	125,587	36.6	154,761	40.9	1,357,553	
Other	15,414	4.5	16,013	4.2	140,465	
Total	343,068	100.0	378,872	100.0	3,323,439	

#### Notes:

<sup>1.</sup> U.S.\$1=Yen 114, for convenience only.

<sup>2.</sup> In accordance with the reorganization in 1Q of FY2019, Energy Application Products segment was newly established. Certain products of Other Passive Components segment were reclassified into Other segment, certain products of Other segment were reclassified into Other Passive Components segment and certain products of Sensor Application Products segment were reclassified into Other segment.

The prior year's sales are also reclassified to conform to the new segmentation.