Sales by industry segment

| Samo Ly massey organia        |                    | 1Q of FY2018<br>(April 1, 2017 -<br>June 30, 2017) |       | 1Q of FY2019<br>(April 1, 2018 -<br>June 30, 2018) |       |                    | Change         |           |
|-------------------------------|--------------------|--|-------|--|-------|--------------------|----------------|-----------|
|                               |                    | (Yen millions)                                     | %     | (Yen millions)                                     | %     | (U.S.\$ thousands) | (Yen millions) | Change(%) |
|                               | External customers | 96,720   | 33.4  | 112,722  | 32.9  | 1,015,514          | 16,002         | 16.5      |
| Passive Components            | Intersegment       | 871  |       | 801  |       | 7,216              | (70)           | -8.0      |
|                               | Total              | 97,591   |       | 113,523  |       | 1,022,730          | 15,932         | 16.3      |
|                               | External customers | 16,317   | 5.7   | 18,869   | 5.5   | 169,991            | 2,552          | 15.6      |
| Sensor Application Products   | Intersegment       | 48   |       | 33   |       | 297                | (15)           | -31.3     |
|                               | Total              | 16,365   |       | 18,902   |       | 170,288            | 2,537          | 15.5      |
|                               | External customers | 66,381   | 22.9  | 70,476   | 20.5  | 634,919            | 4,095          | 6.2       |
| Magnetic Application Products | Intersegment       | 69   |       | 23   |       | 207                | (46)           | -66.7     |
|                               | Total              | 66,450   |       | 70,499   |       | 635,126            | 4,049          | 6.1       |
|                               | External customers | 95,316   | 32.9  | 125,587  | 36.6  | 1,131,414          | 30,271         | 31.8      |
| Energy Application Products   | Intersegment       | 2  |       | 7  |       | 64                 | 5              | 250.0     |
|                               | Total              | 95,318   |       | 125,594  |       | 1,131,478          | 30,276         | 31.8      |
|                               | External customers | 14,792   | 5.1   | 15,414   | 4.5   | 138,865            | 622            | 4.2       |
| Other                         | Intersegment       | 7,324  |       | 6,811  |       | 61,360             | (513)          | -7.0      |
|                               | Total              | 22,116   |       | 22,225   |       | 200,225            | 109            | 0.5       |
| Intersegment eliminations     |                    | (8,314)  |       | (7,675)  |       | (69,144)           | 639            |           |
| Total                         |                    | 289,526  | 100.0 | 343,068  | 100.0 | 3,090,703          | 53,542         | 18.5      |

Note:

U.S.\$1=Yen 111, for convenience only.

Segment profit (loss) by industry segment

| segment pront (1055) by marastry segment |  |       |  |       |                    |                |           |
|--|--|-------|--|-------|--------------------|----------------|-----------|
|  | 1Q of FY2018<br>(April 1, 2017 -<br>June 30, 2017) |       | 1Q of FY2019<br>(April 1, 2018 -<br>June 30, 2018) |       |                    | Change         |           |
|  |  |       |  |       |                    |                |           |
|  |  |       |  |       |                    |                |           |
|  | (Yen millions)                                     | %     | (Yen millions)                                     | %     | (U.S.\$ thousands) | (Yen millions) | Change(%) |
| Passive Components                       | 10,283   | 10.6  | 14,022   | 12.4  | 126,324            | 3,739          | 36.4      |
| Sensor Application Products              | (4,474)  | -27.4 | (4,941)  | -26.2 | (44,513)           | (467)          | -         |
| Magnetic Application Products            | 3,692  | 5.6   | 3,468  | 4.9   | 31,243             | (224)          | -6.1      |
| Energy Application Products              | 13,452   | 14.1  | 21,025   | 16.7  | 189,414            | 7,573          | 56.3      |
| Other                                    | 1,432  | 9.7   | (1,040)  | -6.7  | (9,369)            | (2,472)        | -         |
| Sub total                                | 24,385   | 8.4   | 32,534   | 9.5   | 293,099            | 8,149          | 33.4      |
| Corporate and Eliminations               | (7,783)  |       | (7,114)  |       | (64,090)           | 669            |           |
| Operating income                         | 16,602   | 5.7   | 25,420   | 7.4   | 229,009            | 8,818          | 53.1      |
| ,  |  |       |  |       |                    |                | •         |

#### Notes:

- 1. U.S.\$1=Yen 111, for convenience only.
- 2. % to sales of each corresponding segment
- 3. The prior year's results are reclassified due to adoption of Accounting Standards Update("ASU") 2017-07 "Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postrequirement Benefit Cost". As a result of this reclassification, operating income increased by ¥964 million. Please refer to page 11 for more detailed information.

# (6) Notes Concerning Significant Changes in Stockholders' Equity

Nothing to report.

# (7) Consolidated Supplementary Information

1) Exchange rates used for conversion

| Term                  | As of June | 30, 2017 | As of June 30, 2018 |          | As of Mar | ch 31, 2018 |
|-----------------------|------------|----------|---------------------|----------|-----------|-------------|
| Item                  | US\$=Yen   | Euro=Yen | US\$=Yen            | Euro=Yen | US\$=Yen  | Euro=Yen    |
| The end of the period | 112.00     | 127.97   | 110.54              | 127.91   | 106.24    | 130.52      |

## 2) Sales by region

| Term                 | 1Q of FY2      |       | 1              |            |                    |                |           |  |
|----------------------|----------------|-------|----------------|------------|--------------------|----------------|-----------|--|
|                      | (April 1, 20   |       | ,              | April 1, 2 | Change             |                |           |  |
|                      | June 30, 20    | 017)  | June 30, 2018) |            |                    |                |           |  |
| Region               | (Yen millions) | %     | (Yen millions) | %          | (U.S.\$ thousands) | (Yen millions) | Change(%) |  |
| Americas             | 24,249         | 8.3   | 28,358         | 8.3        | 255,478            | 4,109          | 16.9      |  |
| Europe               | 37,584         | 13.0  | 43,726         | 12.7       | 393,928            | 6,142          | 16.3      |  |
| Asia and others      | 199,160        | 68.8  | 242,807        | 70.8       | 2,187,450          | 43,647         | 21.9      |  |
| Overseas sales total | 260,993        | 90.1  | 314,891        | 91.8       | 2,836,856          | 53,898         | 20.7      |  |
| Japan                | 28,533         | 9.9   | 28,177         | 8.2        | 253,847            | (356)          | -1.2      |  |
| Net sales            | 289,526        | 100.0 | 343,068        | 100.0      | 3,090,703          | 53,542         | 18.5      |  |

### Notes:

- 1. U.S.\$1=Yen 111, for convenience only.
- 2. Overseas sales are based on the location of the customers.

## 3) Company group

As of June 30, 2018, TDK Corporation had 142 consolidated subsidiaries (14 in Japan and 128 overseas). TDK Corporation also had 9 affiliates (3 in Japan and 6 overseas), the financial statements for which are accounted for by the equity method.

## 4) Overview of sales by product

| Term                          | 1Q of FY       | 2018   | 2Q of FY2018   |                        | 3Q of FY2018       |                    | 4Q of FY2018       |       |
|-------------------------------|----------------|--------|----------------|------------------------|--------------------|--------------------|--------------------|-------|
|                               | (April 1, 2    | 2017 - | (July 1, 2     | 017 -                  | (October 1, 2017 - |                    | (January 1, 2018 - |       |
|                               | June 30, 2     | 2017)  | September 3    | tember 30, 2017) Decen |                    | December 31, 2017) |                    | 2018) |
| Product                       | (Yen millions) | %      | (Yen millions) | %                      | (Yen millions)     | %                  | (Yen millions)     | %     |
| Capacitors                    | 36,280         | 12.5   | 39,178         | 11.8                   | 40,089             | 11.8               | 41,443             | 13.5  |
| Inductive Devices             | 37,603         | 13.0   | 40,484         | 12.1                   | 40,284             | 11.8               | 39,158             | 12.7  |
| Other                         | 22,837         | 7.9    | 26,160         | 7.8                    | 28,894             | 8.4                | 25,347             | 8.3   |
| Passive Components            | 96,720         | 33.4   | 105,822        | 31.7                   | 109,267            | 32.0               | 105,948            | 34.5  |
| Sensor Application Products   | 16,317         | 5.7    | 20,162         | 6.0                    | 21,591             | 6.3                | 19,285             | 6.3   |
| Magnetic Application Products | 66,381         | 22.9   | 71,773         | 21.5                   | 72,531             | 21.3               | 66,863             | 21.8  |
| Energy Application Products   | 95,316         | 32.9   | 122,168        | 36.6                   | 124,966            | 36.6               | 100,372            | 32.7  |
| Other                         | 14,792         | 5.1    | 14,120         | 4.2                    | 12,771             | 3.8                | 14,582             | 4.7   |
| Total                         | 289,526        | 100.0  | 334,045        | 100.0                  | 341,126            | 100.0              | 307,050            | 100.0 |

| Term                          | 1Q of FY2019     |       |                    |  |  |  |  |
|-------------------------------|------------------|-------|--------------------|--|--|--|--|
|                               | (April 1, 2018 - |       |                    |  |  |  |  |
|                               | June 30, 2018)   |       |                    |  |  |  |  |
| Product                       | (Yen millions)   | %     | (U.S.\$ thousands) |  |  |  |  |
| Capacitors                    | 44,461           | 13.0  | 400,550            |  |  |  |  |
| Inductive Devices             | 41,312           | 12.0  | 372,180            |  |  |  |  |
| Other                         | 26,949           | 7.9   | 242,784            |  |  |  |  |
| Passive Components            | 112,722          | 32.9  | 1,015,514          |  |  |  |  |
| Sensor Application Products   | 18,869           | 5.5   | 169,991            |  |  |  |  |
| Magnetic Application Products | 70,476           | 20.5  | 634,919            |  |  |  |  |
| Energy Application Products   | 125,587          | 36.6  | 1,131,414          |  |  |  |  |
| Other                         | 15,414           | 4.5   | 138,865            |  |  |  |  |
| Total                         | 343,068          | 100.0 | 3,090,703          |  |  |  |  |

#### Notes

- 1. U.S.\$1=Yen 111, for convenience only.
- 2. In accordance with the reorganization in 1Q of FY2019, Energy Application Products segment was newly established. Certain products of Other Passive Components segment were reclassified into Other segment, certain products of Other segment were reclassified into Other Passive Components segment and certain products of Sensor Application Products segment were reclassified into Other segment.
  The prior year's sales are also reclassified to conform to the new segmentation.