Sales by industry segment

Sales by moustry segment		10 of EV	2017	17	of EV	0010		
	1Q of FY2017		1Q of FY2018					
		(April 1, 2016 -		(April 1, 2017 -			Change	
		June 30, 2016)		June 30, 2017)				
		(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	Change(%
	External customers	132,661	47.6	103,512	35.8	924,214	(29,149)	-22.0
Passive Components	Intersegment	807		855		7,634	48	5.9
	Total	133,468		104,367		931,848	(29,101)	-21.8
	External customers	10,445	3.7	16,393	5.7	146,366	5,948	56.9
Sensor Application Products	Intersegment	12		48		429	36	300.0
	Total	10,457		16,441		146,795	5,984	57.2
	External customers	77,300	27.7	80,043	27.6	714,670	2,743	3.5
Magnetic Application Products	Intersegment	23		71		634	48	208.7
	Total	77,323		80,114		715,304	2,791	3.6
	External customers	51,812	18.6	79,699	27.5	711,598	27,887	53.8
Film Application Products	Intersegment	-		-		-	-	-
	Total	51,812		79,699		711,598	27,887	53.8
Other	External customers	6,551	2.4	9,879	3.4	88,206	3,328	50.8
	Intersegment	6,820		7,498		66,946	678	9.9
	Total	13,371		17,377		155,152	4,006	30.0
Intersegment eliminations		(7,662)		(8,472)		(75,643)	(810)	
Total		278,769	100.0	289,526	100.0	2,585,054	10,757	3.9

Note:

U.S.\$1=Yen 112, for convenience only.

Segment profit (loss) by industry segment

Segment pront (loss) by muustry segment	1Q of FY2017 (April 1, 2016 - June 30, 2016)		1Q of FY2018 (April 1, 2017 - June 30, 2017)				
						Change	
	(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	Change(%)
Passive Components	14,781	11.1	10,238	9.9	91,411	(4,543)	-30.7
Sensor Application Products	(961)	-9.2	(4,574)	-27.9	(40,839)	(3,613)	-
Magnetic Application Products	4,090	5.3	4,838	6.0	43,196	748	18.3
Film Application Products	7,062	13.6	12,693	15.9	113,330	5,631	79.7
Other	(1,532)	-23.4	328	3.3	2,929	1,860	-
Sub total	23,440	8.4	23,523	8.1	210,027	83	0.4
Corporate and Eliminations	(6,938)		(7,885)		(70,402)	(947)	
Operating income	16,502	5.9	15,638	5.4	139,625	(864)	-5.2

#### Notes:

- 1. U.S.\$1=Yen 112, for convenience only.
- 2. % to sales of each corresponding segment

# (6) Notes Concerning Significant Changes in Stockholders' Equity

Nothing to report.

## (7) Consolidated Supplementary Information

1) Exchange rates used for conversion

Term	As of June	2016	As of June	2017	As of Mar	ch 31, 2017
Item	US\$=Yen	Euro=Yen	US\$=Yen	Euro=Yen	US\$=Yen	Euro=Yen
The end of the period	102.91	114.39	112.00	127.97	112.19	119.79

### 2) Sales by region

Term	1Q of FY2	2017	1					
	(April 1, 20	)16 -	(/	April 1, 2	Change			
	June 30, 20	016)	June 30, 2017)					
Region	(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	Change(%)	
Americas	27,176	9.7	24,249	8.3	216,509	(2,927)	-10.8	
Europe	37,261	13.4	37,584	13.0	335,572	323	0.9	
Asia and others	190,196	68.2	199,160	68.8	1,778,214	8,964	4.7	
Overseas sales total	254,633	91.3	260,993	90.1	2,330,295	6,360	2.5	
Japan	24,136	8.7	28,533	9.9	254,759	4,397	18.2	
Net sales	278,769	100.0	289,526	100.0	2,585,054	10,757	3.9	

#### **Notes:**

- 1. U.S.\$1=Yen 112, for convenience only.
- 2. Overseas sales are based on the location of the customers.

### 3) Company group

As of June 30, 2017, TDK Corporation had 146 consolidated subsidiaries (16 in Japan and 130 overseas). TDK Corporation also had 8 affiliates (3 in Japan and 5 overseas), the financial statements for which are accounted for by the equity method.

## 4) Overview of sales by product

Term	1Q of FY	2017	2Q of FY	2017	3Q of FY2017		4Q of FY2017	
	(April 1, 2	2016 -	(July 1, 2	016 -	(October 1, 2016 -		(January 1, 2017 -	
	June 30, 2	2016)	September 3	0, 2016)	December 3	1, 2016)	March 31, 2017)	
Product	(Yen millions)	%	(Yen millions)	%	(Yen millions)	%	(Yen millions)	%
Capacitors	34,356	12.3	33,746	11.2	33,644	10.4	35,044	12.8
Inductive Devices	35,706	12.8	35,461	11.8	36,595	11.3	37,572	13.7
Other	62,599	22.5	70,014	23.3	72,772	22.4	40,716	14.8
Passive Components	132,661	47.6	139,221	46.3	143,011	44.1	113,332	41.3
Sensor Application Products	10,445	3.7	10,472	3.5	10,474	3.2	11,459	4.2
Recording Devices	55,877	20.0	57,343	19.1	66,035	20.3	63,032	23.0
Other	21,423	7.7	21,605	7.2	21,639	6.7	22,896	8.3
Magnetic Application								
Products	77,300	27.7	78,948	26.3	87,674	27.0	85,928	31.3
Film Application Products	51,812	18.6	65,166	21.7	76,364	23.5	54,351	19.8
Other	6,551	2.4	6,605	2.2	7,249	2.2	9,234	3.4
Total	278,769	100.0	300,412	100.0	324,772	100.0	274,304	100.0

Term	1Q of FY2018						
	(April 1, 2017 -						
	June 30, 2017)						
Product	(Yen millions)	%	(U.S.\$ thousands)				
Capacitors	36,280	12.5	323,928				
Inductive Devices	37,603	13.0	335,741				
Other	29,629	10.3	264,545				
Passive Components	103,512	35.8	924,214				
Sensor Application Products	16,393	5.7	146,366				
Recording Devices	56,733	19.6	506,545				
Other	23,310	8.0	208,125				
Magnetic Application							
Products	80,043	27.6	714,670				
Film Application Products	79,699	27.5	711,598				
Other	9,879	3.4	88,206				
Total	289,526	100.0	2,585,054				

#### Notes:

- 1. U.S.\$1=Yen 112, for convenience only.
- 2. In accordance with the reorganization in 1Q of FY2018, Sensor Application Products was newly established. Certain products of Other were reclassified into Other Passive Components and certain products of Recording Devices were reclassified into Other.
  The prior year's sales are also reclassified to conform to the new segmentation.