

## (12) Consolidated Supplementary Information

### 1. Exchange rates used for conversion

Item \ Term	As of March 31, 2015		As of March 31, 2016	
	US\$=Yen	Euro=Yen	US\$=Yen	Euro=Yen
The end of the period	120.17	130.32	112.68	127.70

### 2. Sales by region

Region \ Term	FY2015 (April 1, 2014 - March 31, 2015)		FY2016 (April 1, 2015 - March 31, 2016)			Change	
	(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	Change(%)
Americas	89,871	8.3	101,974	8.9	902,425	12,103	13.5
Europe	146,016	13.5	145,336	12.6	1,286,159	(680)	-0.5
Asia and others	753,461	69.6	813,893	70.6	7,202,593	60,432	8.0
Overseas sales total	989,348	91.4	1,061,203	92.1	9,391,177	71,855	7.3
Japan	93,212	8.6	91,052	7.9	805,770	(2,160)	-2.3
Net sales	1,082,560	100.0	1,152,255	100.0	10,196,947	69,695	6.4

#### Notes:

1. U.S.\$1=Yen 113, for convenience only.
2. Overseas sales are based on the location of the customers.

### 3. Overview of sales by product

Product \ Term	1Q of FY2015 (April 1, 2014 - June 30, 2014)		2Q of FY2015 (July 1, 2014 - September 30, 2014)		3Q of FY2015 (October 1, 2014 - December 31, 2014)		4Q of FY2015 (January 1, 2015 - March 31, 2015)	
	(Yen millions)	%	(Yen millions)	%	(Yen millions)	%	(Yen millions)	%
Capacitors	36,490	15.4	37,308	14.1	37,518	12.5	37,644	13.5
Inductive devices	35,696	15.0	37,085	14.0	38,071	12.7	36,430	13.0
Other	49,736	20.9	55,529	20.9	67,645	22.5	62,846	22.4
Passive Components	121,922	51.3	129,922	49.0	143,234	47.7	136,920	48.9
Recording devices	59,074	24.8	63,739	24.0	75,088	25.0	62,605	22.4
Other	26,175	11.1	25,456	9.7	25,281	8.4	25,929	9.2
Magnetic Application Products	85,249	35.9	89,195	33.7	100,369	33.4	88,534	31.6
Film Application Products	22,484	9.5	37,235	14.1	47,417	15.8	44,139	15.8
Other	7,807	3.3	8,461	3.2	9,357	3.1	10,315	3.7
Total	237,462	100.0	264,813	100.0	300,377	100.0	279,908	100.0

Product \ Term	1Q of FY2016 (April 1, 2015 - June 30, 2015)		2Q of FY2016 (July 1, 2015 - September 30, 2015)		3Q of FY2016 (October 1, 2015 - December 31, 2015)		4Q of FY2016 (January 1, 2016 - March 31, 2016)		(U.S.\$ thousands)
	(Yen millions)	%	(Yen millions)	%	(Yen millions)	%	(Yen millions)	%	
Capacitors	39,126	14.0	39,461	12.8	36,423	12.1	35,392	13.5	313,204
Inductive devices	37,895	13.6	38,570	12.5	37,356	12.4	35,408	13.5	313,345
Other	70,795	25.3	72,120	23.4	67,736	22.4	65,464	24.9	579,327
Passive Components	147,816	52.9	150,151	48.7	141,515	46.9	136,264	51.9	1,205,876
Recording devices	54,585	19.5	60,707	19.7	58,501	19.4	46,043	17.5	407,460
Other	24,773	8.9	24,559	8.0	23,292	7.7	22,862	8.7	202,319
Magnetic Application Products	79,358	28.4	85,266	27.7	81,793	27.1	68,905	26.2	609,779
Film Application Products	43,232	15.4	64,065	20.8	68,463	22.7	46,599	17.7	412,381
Other	9,150	3.3	8,576	2.8	9,957	3.3	11,145	4.2	98,628
Total	279,556	100.0	308,058	100.0	301,728	100.0	262,913	100.0	2,326,664

#### Notes:

1. U.S.\$1=Yen 113, for convenience only.
2. In accordance with the reorganization in 1Q of FY2016, certain products of Inductive devices, Other of Passive Components and Other of Magnetic Application Products were reclassified into Other that wasn't a part of three reportable segments. The prior year's sales are also reclassified to conform to the new segmentation.