

(13) Consolidated Supplementary Information

1. Exchange rates used for conversion

Item \ Term	As of March 31, 2013		As of March 31, 2014	
	US\$=Yen	Euro=Yen	US\$=Yen	Euro=Yen
The end of the period	94.05	120.73	102.92	141.65

2. Sales by region

Region \ Term	FY2013 (April 1, 2012 - March 31, 2013)		FY2014 (April 1, 2013 - March 31, 2014)			Change	
	(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	Change(%)
Americas	58,368	6.9	82,966	8.4	805,495	24,598	42.1
Europe	109,758	13.0	139,716	14.2	1,356,466	29,958	27.3
Asia and others	567,889	67.5	667,838	67.9	6,483,864	99,949	17.6
Overseas sales total	736,015	87.4	890,520	90.5	8,645,825	154,505	21.0
Japan	105,832	12.6	94,005	9.5	912,670	(11,827)	-11.2
Net sales	841,847	100.0	984,525	100.0	9,558,495	142,678	16.9

Notes:

1. U.S.\$1=Yen 103, for convenience only.
2. Overseas sales are based on the location of the customers.
3. The figures for FY2013 are restated based on current calculation method for sales by region.
4. Net sales relating to the data tape business and the blu-ray business are excluded since they turned discontinued operations from the year ended March 31, 2014. The prior year's sales are also excluded to conform to the presentation used for FY2014.

3. Overview of net sales of product

Product \ Term	1Q of FY2013 (April 1, 2012 - June 30, 2012)		2Q of FY2013 (July 1, 2012 - September 30, 2012)		3Q of FY2013 (October 1, 2012 - December 31, 2012)		4Q of FY2013 (January 1, 2013 - March 31, 2013)	
	(Yen millions)	%	(Yen millions)	%	(Yen millions)	%	(Yen millions)	%
Capacitors	31,434	15.2	29,246	14.3	26,600	12.5	30,706	14.0
Inductive devices	28,206	13.7	29,629	14.5	30,573	14.4	31,162	14.3
Other	31,840	15.4	31,741	15.5	35,962	16.9	42,515	19.5
Passive Components	91,480	44.3	90,616	44.3	93,135	43.8	104,383	47.8
Recording devices	59,926	29.0	55,798	27.3	60,177	28.3	57,633	26.4
Other	28,254	13.7	27,634	13.5	24,038	11.3	24,487	11.2
Magnetic Application Products	88,180	42.7	83,432	40.8	84,215	39.6	82,120	37.6
Film Application Products	21,000	10.2	25,082	12.3	30,320	14.2	26,491	12.1
Other	5,761	2.8	5,202	2.6	5,034	2.4	5,396	2.5
Total	206,421	100.0	204,332	100.0	212,704	100.0	218,390	100.0

Product \ Term	1Q of FY2014 (April 1, 2013 - June 30, 2013)		2Q of FY2014 (July 1, 2013 - September 30, 2013)		3Q of FY2014 (October 1, 2013 - December 31, 2013)		4Q of FY2014 (January 1, 2014 - March 31, 2014)		
	(Yen millions)	%	(Yen millions)	%	(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)
Capacitors	33,739	14.4	35,095	14.1	34,706	13.5	36,075	14.9	350,243
Inductive devices	34,969	14.9	35,549	14.3	34,903	13.5	34,888	14.4	338,718
Other	48,319	20.6	48,760	19.5	47,528	18.4	47,142	19.4	457,689
Passive Components	117,027	49.9	119,404	47.9	117,137	45.4	118,105	48.7	1,146,650
Recording devices	60,210	25.7	66,305	26.6	68,989	26.7	61,199	25.2	594,165
Other	25,985	11.1	26,550	10.6	26,750	10.4	28,303	11.7	274,786
Magnetic Application Products	86,195	36.8	92,855	37.2	95,739	37.1	89,502	36.9	868,951
Film Application Products	26,467	11.3	32,715	13.1	41,031	15.9	29,091	12.0	282,437
Other	4,710	2.0	4,411	1.8	4,332	1.6	5,804	2.4	56,350
Total	234,399	100.0	249,385	100.0	258,239	100.0	242,502	100.0	2,354,388

Notes:

1. U.S.\$1=Yen 103, for convenience only.
2. Net sales relating to the data tape business and the blu-ray business are excluded since they turned discontinued operations from the year ended March 31, 2014. The prior year's sales are also excluded to conform to the presentation used for FY2014.