

## (7) Consolidated Supplementary Information

### 1. Exchange rates used for conversion

Item	Term	As of December 31, 2012		As of December 31, 2013		As of March 31, 2013	
		US\$=Yen	Euro=Yen	US\$=Yen	Euro=Yen	US\$=Yen	Euro=Yen
The end of the period		86.58	114.71	105.39	145.05	94.05	120.73

### 2. Sales by region

#### **[9-month-period results]**

Region	Term	The 9-month-period of FY2013 (April 1, 2012 - December 31, 2012)		The 9-month-period of FY2014 (April 1, 2013 - December 31, 2013)			Change	
		(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	Change(%)
Americas		40,211	6.4	62,331	8.4	593,629	22,120	55.0
Europe		78,072	12.5	101,859	13.7	970,086	23,787	30.5
Asia and others		423,433	67.7	508,403	68.4	4,841,933	84,970	20.1
Overseas sales total		541,716	86.6	672,593	90.5	6,405,648	130,877	24.2
Japan		83,638	13.4	70,782	9.5	674,114	(12,856)	-15.4
Net sales		625,354	100.0	743,375	100.0	7,079,762	118,021	18.9

#### **[3rd quarter results]**

Region	Term	3Q of FY2013 (October 1, 2012 - December 31, 2012)		3Q of FY2014 (October 1, 2013 - December 31, 2013)			Change	
		(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	Change(%)
Americas		13,750	6.5	20,082	7.8	191,257	6,332	46.1
Europe		24,182	11.3	32,911	12.7	313,438	8,729	36.1
Asia and others		150,344	70.5	181,523	70.2	1,728,791	31,179	20.7
Overseas sales total		188,276	88.3	234,516	90.7	2,233,486	46,240	24.6
Japan		25,040	11.7	24,131	9.3	229,819	(909)	-3.6
Net sales		213,316	100.0	258,647	100.0	2,463,305	45,331	21.3

#### Notes:

1. U.S.\$1=Yen 105, for convenience only.
2. Overseas sales are based on the location of the customers.
3. The figures for FY2013 are restated based on current calculation method for sales by region.
4. Net sales relating to the data tape business are excluded since it turned discontinued operations in the second quarter of FY2014. The prior year's sales are also excluded to conform to the presentation used for FY2014.

### 3. Company group

As of December 31, 2013, TDK had 121 consolidated subsidiaries (12 in Japan and 109 overseas). TDK also had 8 affiliates (5 in Japan and 3 overseas), the financial statements for which are accounted for by the equity method.

#### 4. Overview of net sales by product

Term Product	1Q of FY2013 (April 1, 2012 - June 30, 2012)		2Q of FY2013 (July 1, 2012 - September 30, 2012)		3Q of FY2013 (October 1, 2012 - December 31, 2012)		4Q of FY2013 (January 1, 2013 - March 31, 2013)	
	(Yen millions)	%	(Yen millions)	%	(Yen millions)	%	(Yen millions)	%
Capacitors	31,434	15.2	29,246	14.3	26,600	12.5	30,706	14.0
Inductive devices	28,206	13.6	29,629	14.4	30,573	14.3	31,162	14.3
Other	31,840	15.4	31,741	15.5	35,962	16.9	42,515	19.4
Passive Components	91,480	44.2	90,616	44.2	93,135	43.7	104,383	47.7
Recording devices	59,926	28.9	55,798	27.2	60,177	28.2	57,633	26.3
Other	28,254	13.7	27,634	13.5	24,038	11.3	24,487	11.2
Magnetic Application Products	88,180	42.6	83,432	40.7	84,215	39.5	82,120	37.5
Film Application Products	21,591	10.4	25,776	12.6	30,932	14.5	26,929	12.3
Other	5,761	2.8	5,202	2.5	5,034	2.3	5,396	2.5
<b>Total</b>	<b>207,012</b>	<b>100.0</b>	<b>205,026</b>	<b>100.0</b>	<b>213,316</b>	<b>100.0</b>	<b>218,828</b>	<b>100.0</b>

Term Product	1Q of FY2014 (April 1, 2013 - June 30, 2013)		2Q of FY2014 (July 1, 2013 - September 30, 2013)		3Q of FY2014 (October 1, 2013 - December 31, 2013)		
	(Yen millions)	%	(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)
Capacitors	33,739	14.3	35,095	14.1	34,706	13.4	330,533
Inductive devices	34,969	14.9	35,549	14.2	34,903	13.5	332,410
Other	48,319	20.6	48,760	19.5	47,528	18.4	452,648
Passive Components	117,027	49.8	119,404	47.8	117,137	45.3	1,115,591
Recording devices	60,210	25.6	66,305	26.6	68,989	26.7	657,038
Other	25,985	11.1	26,550	10.6	26,750	10.3	254,762
Magnetic Application Products	86,195	36.7	92,855	37.2	95,739	37.0	911,800
Film Application Products	26,996	11.5	33,130	13.2	41,439	16.0	394,657
Other	4,710	2.0	4,411	1.8	4,332	1.7	41,257
<b>Total</b>	<b>234,928</b>	<b>100.0</b>	<b>249,800</b>	<b>100.0</b>	<b>258,647</b>	<b>100.0</b>	<b>2,463,305</b>

- Notes:**
1. U.S.\$1=Yen 105, for convenience only.
  2. Net sales relating to the data tape business are excluded since it turned discontinued operations in the second quarter of FY2014. The prior year's and quarter's sales are also excluded to conform to the presentation used for FY2014.