

## Ten-Years Financial Summary

Years ended March 31

	Yen (Millions)				
	2004	2003	2002	2001	2000
Net sales	<b>¥658,862</b>	608,880	570,511	679,086	664,713
Electronic materials and components	<b>522,862</b>	472,529	432,886	552,072	525,696
Recording media and systems	<b>136,000</b>	136,351	137,625	127,014	139,017
(Overseas sales)	<b>490,206</b>	443,377	405,707	457,807	433,667
Cost of sales	<b>474,106</b>	459,616	464,620	496,083	475,340
Selling, general and administrative expenses	<b>130,434</b>	121,839	123,741	131,074	114,766
Restructuring cost	<b>–</b>	5,345	25,872	–	–
Income (loss) before income taxes	<b>55,603</b>	18,081	(43,697)	64,516	73,414
Income taxes	<b>13,143</b>	5,296	(16,994)	19,792	22,245
Net income (loss)	<b>42,101</b>	12,019	(25,771)	43,983	50,730
Per common share (yen):					
Net income (loss)/Basic	<b>317.80</b>	90.56	(193.91)	330.54	380.89
Net income (loss)/Diluted	<b>317.69</b>	90.56	(193.91)	330.54	380.89
Cash dividends	<b>50.00</b>	45.00	60.00	60.00	65.00
Working capital	<b>360,555</b>	315,948	288,865	306,771	310,842
Stockholders' equity	<b>576,219</b>	553,885	583,927	637,749	571,013
Total assets	<b>770,319</b>	747,337	749,910	820,177	775,992
Capital expenditures	<b>44,866</b>	41,451	58,777	99,452	84,780
Depreciation and amortization	<b>51,233</b>	57,789	61,920	67,973	53,846
Research and development	<b>34,495</b>	31,862	38,630	36,970	26,948
Number of employees	<b>36,804</b>	31,705	32,249	37,251	34,321
Yen (Millions)					
	1999	1998	1997	1996	1995
Net sales	676,250	696,677	620,695	541,416	485,121
Electronic materials and components	505,187	532,543	469,559	409,614	352,388
Recording media and systems	171,063	164,134	151,136	131,802	132,733
(Overseas sales)	442,908	432,362	374,076	315,934	275,520
Cost of sales	473,760	469,872	426,341	377,369	342,133
Selling, general and administrative expenses	126,174	128,501	117,106	109,989	104,668
Restructuring cost	–	–	–	–	–
Income (loss) before income taxes	75,425	99,620	103,304	51,933	30,767
Income taxes	28,745	40,205	42,553	24,018	17,634
Net income (loss)	46,345	59,053	60,299	27,693	13,017
Per common share (yen):					
Net income (loss)/Basic	347.96	443.38	454.51	210.59	98.99
Net income (loss)/Diluted	347.96	443.38	452.99	208.64	98.46
Cash dividends	60.00	60.00	55.00	50.00	50.00
Working capital	331,750	315,858	278,637	210,337	200,801
Stockholders' equity	535,398	530,791	484,994	415,984	381,093
Total assets	743,512	733,104	667,227	644,854	583,466
Capital expenditures	54,330	61,768	49,948	46,150	37,457
Depreciation and amortization	50,960	45,663	42,362	42,558	41,696
Research and development	26,333	25,547	23,305	27,147	25,353
Number of employees	31,305	29,747	28,055	29,070	27,276