## **Financial Highlights**

	Yen in millions except per share amounts		U.S. dollars in thousands except per share amounts	
Years ended March 31	2003	2002	2003	Change (%)
OPERATING RESULTS				
Net sales	¥608,880	570,511	\$5,074,000	6.7
Electronic materials	168,949	161,846	1,407,909	4.4
Electronic devices	112,729	105,937	939,408	6.4
Recording devices	175,986	147,004	1,466,550	19.7
Semiconductors and others	14,865	18,099	123,875	(17.9)
Electronic materials and components	472,529	432,886	3,937,742	9.2
Recording media & systems	136,351	137,625	1,136,258	(0.9)
(Overseas sales)	443,377	405,707	3,694,808	9.3
Net income (loss)	12,019	(25,771)	100,158	_
Net income (loss) per share				
(basic and diluted)	90.56	(193.91)	0.75	
Cash dividends per share	45.00	60.00	0.38	
FINANCIAL POSITION				
Total assets	¥747,337	749,910	\$6,227,808	(0.3)
Stockholders' equity	553,885	583,927	4,615,708	(5.1)
Long-term debt, excluding				
current installments	94	459	783	(79.5)
PERFORMANCE INDICATORS				
Overseas production/net sales	56.0	53.8		
Gross profit margin percentage	24.5	18.6		
Operating profit margin percentage	3.6	(7.7)		
Return on equity	2.1	(4.2)		
Price-earnings ratio	50.0	_		

Notes: 1. Yen amounts have been translated into U.S. dollars, for convenience only, at the rate of \(\xi\$120=US\\$1.

- Operating profit ratio is based on net sales and operating profit defined as net sales less cost of sales, selling, general and administrative expenses, and restructuring costs.
- 3. TDK adopted the Emerging Issues Task Force Issue 01-9 ("EITF 01-9"), "Accounting for Consideration Given by a Vendor to a Customer (Including a Reseller of the Vendor's Products)" from the fiscal year beginning April 1, 2002 and certain amounts in the prior year's Net sales have been reclassified with no effect on net income (loss), to conform to the fiscal year 2003 presentation.

