



# President and CEO Takehiro Kamigama

# Priority Markets, Priority Businesses and New Business





#### NTC Sensor Business Magnetic Sensor Business

Industry segment	Application	Industry segment		Application	
Powertrain >200°C	Exhaust New product	Encoder		Camera Linear scale	
	TMAP, Engine management			EPS Wiper	
Powertrain ≤200°C	Transmission	Gear tooth sensors		Wheel speed TPMS (Tire pressure monitoring system)	
	SCR	Pressure S	ensor	Business	
Comfort	HVAC	Industry segment	Application		
	Seat heating	segment Fue	Fuel an	d vapor control 🛛 🚏 🚛	
E-mobility	E-motor 🔁 📉	Ta	Tank an	nd leakage control	
	Battery management	Exhaust	Particle filter (gasoline & diesel), Exhaust gas recirculation		
			Selective catalytic reduction		
		Powertrain	TMAP, 1	transmission, exhaust	
		Brake	Airbrake	e	

# **Wireless Charging System (Portfolio)**





**Wireless Charging System** 

### Now: A power charger equipped in the vehicle is used to recharge



# Wireless Charging System

(expansion of businesses for industrial equipment in addition to xEV)



Mobile Robot





### Hand of Robot





Pendant for CNC

## **Wireless Charging System**

(Electronic components for Wireless Power Charger System)





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# Thin Film Devices · SESUB (Expansion of production site for thin-film passive components)

#### Press Release (30 Nov, 2015)

#### Press Releases

TDK and Renesas Electronics Sign Basic Agreement on Transfer of Renesas Electronics Subsidiary's Tsuruoka Factory

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#### Nov. 30, 2015

TDK Corporation ("TDK", TSE: 6762), Renesas Electronics Corporation ("Renesas Electronics", TSE: 6723), and Renesas Semiconductor Manufacturing Co., Ltd. ("Renesas Semiconductor Manufacturing"), a wholly owned subsidiary of Renesas Electronics, today announced that they signed a basic agreement on November 27, 2015 under which Renesas Semiconductor Manufacturing's Tsuruoka Factory will be transferred to TDK. The three companies target to conclude a definitive agreement on the transfer by the end of February 2016, and are currently negotiating the details, including the handover date and the transfer (reemployment) of personnel currently employed at the Tsuruoka Factory.

In the news release "Renesas Electronics Shows Direction of Renesas Group," announced on August 2, 2013, Renesas Electronics indicated its intentions for the Tsuruoka Factory (then the 5-inch front-end wafer fabrication line of Renesas Yamagata Semiconductor Co., Ltd's Tsuruoka Higashi Factory) as "planned to be closed in 2 or 3 years," and plans were proceeding to close the factory by the end of the current fiscal year.

TDK, for its part, has identified the electronic components business based on magnetic materials technology as a core business. It considers its three priority markets to be the ICT market, which encompasses products such as smartphones that continue to be increasingly popular worldwide; the automotive market, which includes hybrid vehicles and electric vehicles; and the industrial equipment/energy market, which covers applications such as wind power generation and solar power generation. TDK is intensely focused on efforts to expand these businesses and their profitability through a concentration on the electronic components business targeted at these three markets. To assure future growth, TDK is working to take thin-film technology built up over many years for the manufacture of magnetic heads for hard disk drives and extend it laterally into electronic components. In order to respond in a timely manner to the vigorous demand of thin-film components that demonstrate the company's strengths centering the three priority markets, TDK decided to acquire Renesas Semiconductor Manufacturing's Tsuruoka Factory.

TDK approached Renesas and Renesas Semiconductor Manufacturing in early October of this year with a view toward acquiring the Tsuruoka Factory. The three parties were able to come to a meeting of minds, and as a result, a basic agreement regarding transfer of the Tsuruoka Factory was concluded. Negotiations on detailed conditions will continue with the aim of concluding a definitive agreement at a future date.

### Background

- Establishment of thin-film passive components production base in Akita district
- Securing of the manufacturing and technical capabilities for thin-film product
- Securing of production space for future demand expansion of thin-film product

### Tsuruoka Factory



<u> X Renesas Semiconductor Manufacturing Co., Ltd.</u>

Target Applications	SESUB	Thin Film Devices
Smartphones • Tablet Devices Power line use	Power Module	Low-profile inductors
RF use Sensor	PA/RF Module Asic Package	High Frequency Filters Capacitors downsized, arrayed and with narrow tolerance Hign Q inductors MEMS
Other		Common mode filters Composite components
Wearable devices (health care)Power line use	Charger Module	Low-profile inductors
RF use	PAN Module	
Sensor	Asic Package	
Data Centers (servers) CPU		Embedded capacitors

# **For Smartphone**

µDC/DC converter

- Space-saving, power-saving DC/DC converter
- Under development (Mass production will be started in 2016)

## Envelope tracker

- A DC/DC converter for driving a RF power amp with high efficiency
- Under development (Mass production will be started in 2017)

## **For Wearable**

Bluetooth Module World smallest size In mass production









# Thin Film Devices · SESUB

(Product families in the thin-film device business and their features)



Product family	Feature
Common-mode filters	Size reduction and performance improvements
High-frequency filters	Reduced footprint enabled by size reduction and use of arrayed configuration Performance improvements in high-frequency
Inductors	Low-profile power devices (low-profile modules) and embedded high Q-factor types (low profile)
Composite components (capacitors and inductors)	Reduced footprint and low profile achieved by composite design.
MEMS	Three-dimensional structure and material characteristics used at the core to achieve performance improvements.



### Inductor



#### **Capacitor**





Item	Shape	Thickness (mm)	ESL (pH)
MLCC		0.5	350
TFCP		0.055	26



![](_page_12_Picture_1.jpeg)

#### Thickness 30µm~100µm

	Year		2015	2016	2017	2018	2019
	Form	22 <b>2</b> 5	47.5	400-5	470-5		2.245
Capacita	nce <u>1005</u>	22nF 4.7nF	47nF 10nF	22nF	470nF 100nF		470nF
	<u>0603</u>	1nF	2.2nF	4.7nF	22nF		100nF

1608, 1005, 0603(mm):0603, 0402, 0201(inch)

## Thin Film Devices · SESUB (Business model for SESUB products)

Market change Industry led by IC manufacturers rather than by telephone manufacturers
 Uniformized specifications
 Standardized OS (e.g., Android and iOS)
 Shortened development period
 Imanufacturers' references
 SESUB business: Gain customers in collaboration with IC makers and OSAT\* companies

![](_page_13_Figure_2.jpeg)

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![](_page_14_Picture_1.jpeg)

#### Market Trend of Small-sized Cell for Mobile/IT (By Cell Types)

![](_page_14_Figure_3.jpeg)

![](_page_15_Picture_1.jpeg)

![](_page_15_Figure_2.jpeg)

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# **Management Target in Mid-Term**

![](_page_16_Picture_1.jpeg)

Growth Investment	<ul> <li>Investment in new products, new businesses, and M&amp;A</li> <li>Increase production capacity of existing businesses</li> </ul>
Return to Shareholders	<ul> <li>Stabilize or increase dividends through EPS growth</li> <li>Target a 30% dividend payout ratio</li> </ul>

	FY March 2015 Results	FY March 2018 Target
Operating Income Margin	6.7%	Over 10%
ROE	7.2%	Over 10%

![](_page_17_Picture_1.jpeg)

(Yen billions)

![](_page_17_Figure_3.jpeg)

Construction of new factory buildings in the Akita area
 Production capacity increase in the 5 core businesses
 Investment in new products and new businesses

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![](_page_19_Picture_0.jpeg)