## **Supplementary Data**

### Quarterly sales and operating income by segment

**Attracting Tomorrow** 



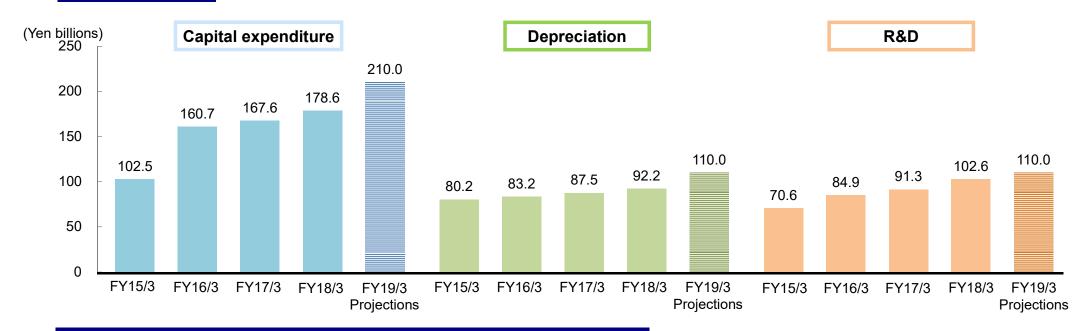
			FYI	March 20	18			FY	March 20	019	
	(Yen billions)	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total
	Capacitors	36.3	39.2	40.1	41.4	157.0	44.5				
	Inductive Devices	37.6	40.5	40.3	39.2	157.5	41.3				
	Other Passive Components	22.8	26.2	28.9	25.3	103.2	26.9				
Net	Passive Components	96.7	105.8	109.3	105.9	417.8	112.7				
t sa	Sensor Application Products	16.3	20.2	21.6	19.3	77.4	18.9				
sales	Magnetic Application Products	66.4	71.8	72.5	66.9	277.5	70.5				
	Energy Application Products	95.3	122.2	125.0	100.4	442.8	125.6				
	Other	14.8	14.1	12.8	14.6	56.3	15.4				
	Total	289.5	334.0	341.1	307.1	1,271.7	343.1				
	Passive Components	10.3	12.8	13.6	13.6	50.2	14.0				
Operating	Sensor Application Products	(4.5)	(5.8)	(3.7)	(4.6)	(18.6)	(4.9)				
	Magnetic Application Products	3.7	5.0	6.9	0.6	16.1	3.5				
atin	Energy Application Products	13.5	21.6	24.3	13.0	72.4	21.0				
	Other	1.4	(0.2)	(0.2)	(1.8)	(0.7)	(1.0)				
income	Sub total	24.4	33.4	40.9	20.8	119.4	32.5				
ne	Corporate and eliminations	(7.8)	(5.8)	(7.4)	(8.8)	(29.7)	(7.1)				
	Total	16.6	27.6	33.5	12.0	89.7	25.4				
Ex-rate	US\$ (JPY)	111.16	111.01	112.97	108.49	110.93	109.09	_			
rate	EURO (JPY)	122.02	130.26	133.00	133.25	129.64	130.16				

#### FY March 2019 projections and forex sensitivity





#### **Expenses**



#### Forex sensitivity (impact by 1 (one) yen change)

- US\$ : Sales 7.0 billion yen, Operating income 1.2 billion yen
- EURO : Sales 1.5 billion yen, Operating income 0.2 billion yen

## **Financial position**





(Yen billions)	March End, 2018	June End, 2018	Change
Total asset	1,905.2	1,969.6	64.4
Total liability	1,074.0	1,127.8	53.8
Stockholders's equity	824.6	834.9	10.3
(comprehensive income)	(119.5)	(113.5)	6.0
Stockholders's equity ratio	43.3%	42.4%	-0.9pt
Cash and cash equivalents	323.3	282.1	(41.2)
Interest-bearing debt (*1)	483.0	521.9	38.9
Net cash (*2)	(159.7)	(239.8)	(80.1)

(Yen billions)	1Q of FY March 2018	1Q of FY March 2019	Change
Capital expenditures	42.9	42.3	(0.6)
Depreciation and amortization	20.6	25.5	4.9

<sup>\*1:</sup> Short-term debt + Current installments of long-term debt + Long-term debt, excluding current installments

<sup>\*2:</sup> Cash and cash equivalents - Interest-bearing debt

#### **Cash flows**



(Yen billions)	FY March 2018 Results through 1Q	FY March 2019 Results through 1Q	YoY change
Operating cash flow	(19.6)	(36.3)	(16.7)
Investing cash flow	(176.3)	(23.5)	152.8
Free cash flow	(195.9)	(59.8)	136.1
Financing cash flow	168.3	26.0	(142.3)
Effect of exchange rate changes on cash and cash equivalents	2.3	5.5	3.2

Cash and cash equivalents 305.1 251.4 (53.7)
--

# Quarterly sales by applications (1Q of FY March 2018 – 1Q of FY March 2019)

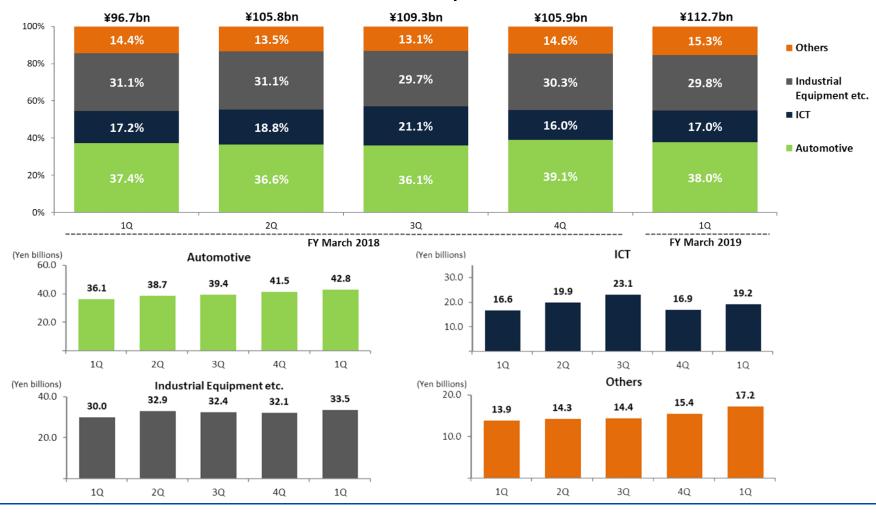




# Passive Components business quarterly sales by applications (1Q of FY March 2018 – 1Q of FY March 2019)

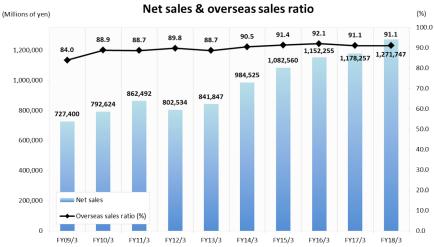


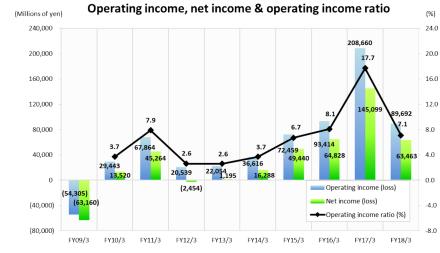


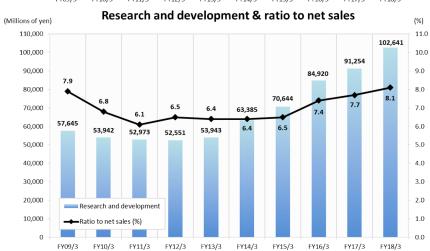


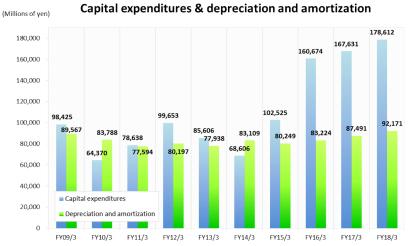
#### **Attracting Tomorrow**





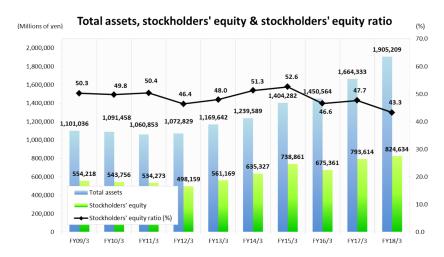


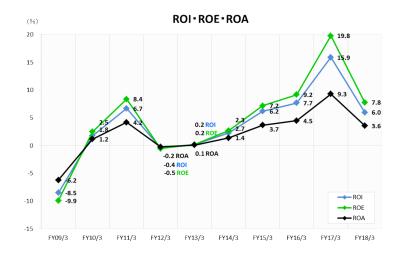


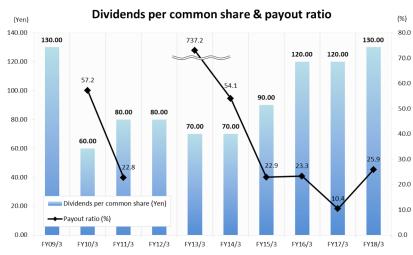


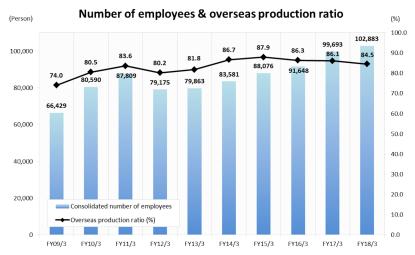
#### **Attracting Tomorrow**











# Cautionary statements with respect to forward-looking statements



This material contains forward-looking statements, including projections, plans, policies, management strategies, targets, schedules, understandings, and evaluations about TDK, or its group companies (TDK Group). These forward-looking statements are based on the current forecasts, estimates, assumptions, plans, beliefs, and evaluations of the TDK Group in light of the information currently available to it, and contain known and unknown risks, uncertainties, and other factors. The TDK Group therefore wishes to caution readers that, being subject to risks, uncertainties, and other factors, the TDK Group's actual results, performance, achievements, or financial position could be materially different from any future results, performance, achievements, or financial position expressed or implied by these forward-looking statements, and the TDK Group undertakes no obligation to publicly update or revise any forward-looking statements after the issue of this material except as provided for in laws and ordinances.

The electronics markets in which the TDK Group operates are highly susceptible to rapid changes, risks, uncertainties, and other factors that can have significant effects on the TDK Group including, but not limited to, shifts in technology, fluctuations in demand, prices, interest and foreign exchange rates, and changes in economic environments, conditions of competition, laws and regulations. Also, since the purpose of these materials is only to give readers a general outline of business performance, many numerical values are shown in units of a billion yen. Because original values, which are managed in units of a million yen, are rounded off, the totals, differences, etc. shown in these materials may appear inaccurate. If detailed figures are necessary, please refer to our financial statements and supplementary materials.



Text data including Q&A of performance briefing will be uploaded on following site. http://www.global.tdk.com/ir/ir\_events/conference/2019/1q\_1.htm