

### HDD Head Business Outlook

July 30, 2003

Data Storage & Thin Film Technology Components
Business Group



## HDD Head Demand & Share FY2004 Total

| (Unit:Million) | FY20          | 003   | FY2004                         |           |                     |       |  |  |
|----------------|---------------|-------|--------------------------------|-----------|---------------------|-------|--|--|
|                | (Apr. 1, 2002 | 2 -   | (Apr. 1, 2003 - Mar. 31, 2004) |           |                     |       |  |  |
|                | Mar. 31,      | 2003) | Forecast (                     | (May '03) | Forecast (Jul. '03) |       |  |  |
|                | Qty           | Share | Qty                            | Share     | Qty                 | Share |  |  |
| PC Demand      | 128           |       | 132                            |           | 132                 |       |  |  |
| HDD Demand     | 220           |       | 240                            |           | 240                 |       |  |  |
| Heads/HDD(Pcs) | 2.7           |       | 2.5                            |           | 2.6                 |       |  |  |
| HGA Demand     | 584           |       | 600                            |           | 630                 |       |  |  |
| TDK Sales      |               | 30%   |                                | 33%       |                     | 33%   |  |  |

(Source: TDK estimates as of Jul 2003)



### Product Launching Schedule

#### 3.5" HDD for Desktop

|       | CY-20         | 003 | 1   |     |     | CY-2004 |     |     |     |     |     |     |
|-------|---------------|-----|-----|-----|-----|---------|-----|-----|-----|-----|-----|-----|
|       | JUL           | AUG | SEP | OCT | NOV | DEC     | JAN | FEB | MAR | APR | MAY | JUN |
| 80GB  |               |     |     |     |     |         |     |     |     |     |     |     |
|       | MP            |     |     |     |     |         |     |     |     |     |     |     |
|       |               |     |     |     |     |         |     |     |     |     |     |     |
| 120GB |               |     |     |     |     |         |     |     |     |     |     |     |
|       | Qualification |     |     |     |     |         |     |     |     |     |     |     |
|       |               |     |     |     |     |         |     |     |     |     |     |     |

**120G/P** Schedule to start mass production around April 2004.





# Cautionary Statements with Respect of Forward-Looking Statements

This material contains forward-looking statements, including projections, plans, policies, management strategies, targets, schedules, understandings and evaluations, about TDK and its group companies that are not historical facts. These forward-looking statements are based on current forecasts, estimates, assumptions, plans, beliefs and evaluations in light of information currently available to management.

In preparing forecasts and estimates, TDK and its group companies have used as their basis, certain assumptions as necessary, in addition to confirmed historical facts. However, due to their nature, there is no guarantee that these statements and assumptions will prove to be accurate in the future . TDK therefore wishes to caution readers that these statements, facts and certain assumptions are subject to a number of risks and uncertainties and may prove to be inaccurate.

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