

TDK Corporation

Supplementary data for the fiscal year 2003

(April 1, 2002 - March 31, 2003)

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May 7, 2003

TDK Corporation

Forward-Looking Statements

Corporate Communications Dept.

Note FY2002

Effective from the year ended March 31, 2003, TDK has adopted Emerging Issues Task Force (EITF) Issue 01-9, "Accounting for Consideration Given by a Vendor to a Customer (Including a Reseller of the Vendor's Products)". Consequently, TDK has restated figures for the previous fiscal year. Please refer to the notes in TDK's earnings release for details of this standard.

This change only affects the figures for net sale and selling, general and administrative expenses; there is no effect on operating income (loss). Figures before and after application of this standard are as follows: Restructuring costs are included in selling, general and administrative expenses.

[Revised]		Unit:Yen millions						
FY2002	1Q	2Q	1st half	3Q	4Q	2nd half	Full Year	
Net sales	140,244	130,542	270,786	148,036	151,689	299,725	570,511	
<i>Electronic materials and components</i>	110,321	99,286	209,607	107,583	115,696	223,279	432,886	
Electronic materials	43,900	37,467	81,367	39,384	41,095	80,479	161,846	
Electronic devices	28,550	25,714	54,264	26,048	25,625	51,673	105,937	
Recording devices	32,834	31,188	64,022	38,259	44,723	82,982	147,004	
Semiconductors and others	5,037	4,917	9,954	3,892	4,253	8,145	18,099	
<i>Recording media and systems</i>	29,923	31,256	61,179	40,453	35,993	76,446	137,625	
Cost of sales	106,202	107,107	213,309	123,721	127,590	251,311	464,620	
Gross profit	34,042	23,435	57,477	24,315	24,099	48,414	105,891	
Forward-looking statement	31,453	28,835	60,288	38,486	50,839	89,325	149,613	
Operating income (loss)	2,589	-5,400	-2,811	-14,171	-26,740	-40,911	-43,722	

[Original]		Unit:Yen millions						
FY2002	1Q	2Q	1st half	3Q	4Q	2nd half	Full Year	
Net sales	141,000	131,620	272,620	149,177	153,232	302,409	575,029	
<i>Electronic materials and components</i>	110,351	99,299	209,650	107,592	115,709	223,301	432,951	
Electronic materials	43,900	37,467	81,367	39,384	41,095	80,479	161,846	
Electronic devices	28,550	25,714	54,264	26,048	25,625	51,673	105,937	
Recording devices	32,834	31,188	64,022	38,259	44,723	82,982	147,004	
Semiconductors and others	5,067	4,930	9,997	3,901	4,266	8,167	18,164	
<i>Recording media and systems</i>	30,649	32,321	62,970	41,585	37,523	79,108	142,078	
Cost of sales	106,202	107,107	213,309	123,721	127,590	251,311	464,620	
Gross profit	34,798	24,513	59,311	25,456	25,642	51,098	110,409	
SG&A expenses	32,209	29,913	62,122	39,627	52,382	92,009	154,131	
Operating income (loss)	2,589	-5,400	-2,811	-14,171	-26,740	-40,911	-43,722	

[Revised - Original]		Unit:Yen millions						
FY2002	1Q	2Q	1st half	3Q	4Q	2nd half	Full Year	
Net sales	-756	-1,078	-1,834	-1,141	-1,543	-2,684	-4,518	
<i>Electronic materials and components</i>	-30	-13	-43	-9	-13	-22	-65	
Electronic materials	0	0	0	0	0	0	0	
Electronic devices	0	0	0	0	0	0	0	
Recording devices	0	0	0	0	0	0	0	
Semiconductors and others	-30	-13	-43	-9	-13	-22	-65	
<i>Recording media and systems</i>	-726	-1,065	-1,791	-1,132	-1,530	-2,662	-4,453	
Cost of sales	0	0	0	0	0	0	0	
Gross profit	-756	-1,078	-1,834	-1,141	-1,543	-2,684	-4,518	
SG&A expenses	-756	-1,078	-1,834	-1,141	-1,543	-2,684	-4,518	
Operating income (loss)	0	0	0	0	0	0	0	

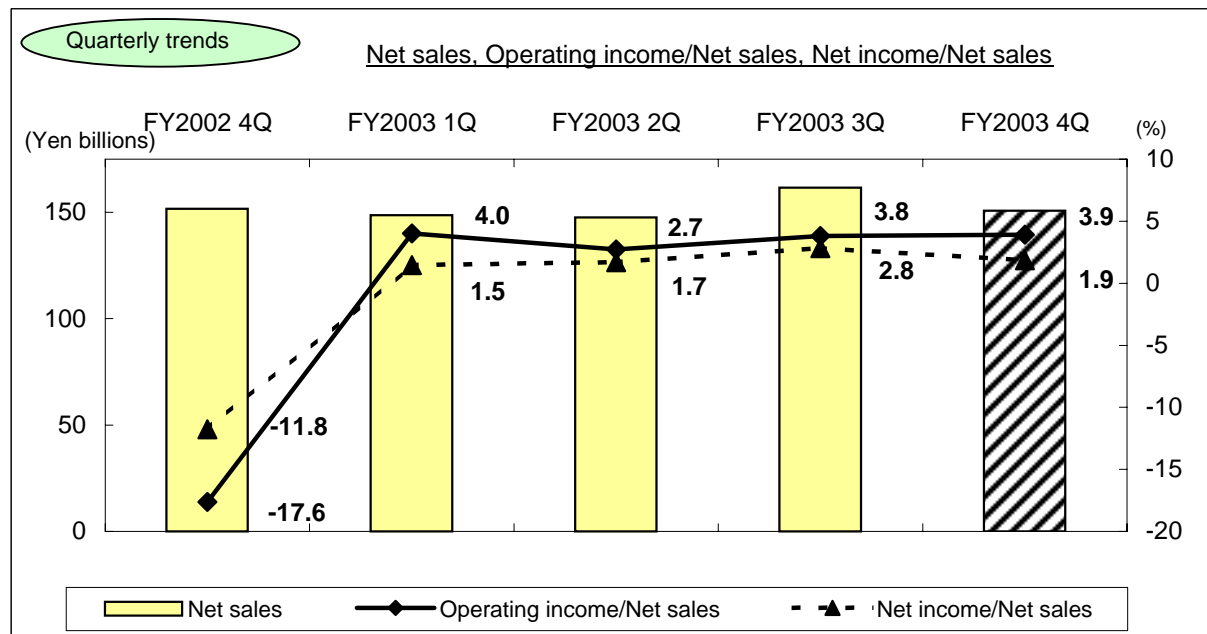
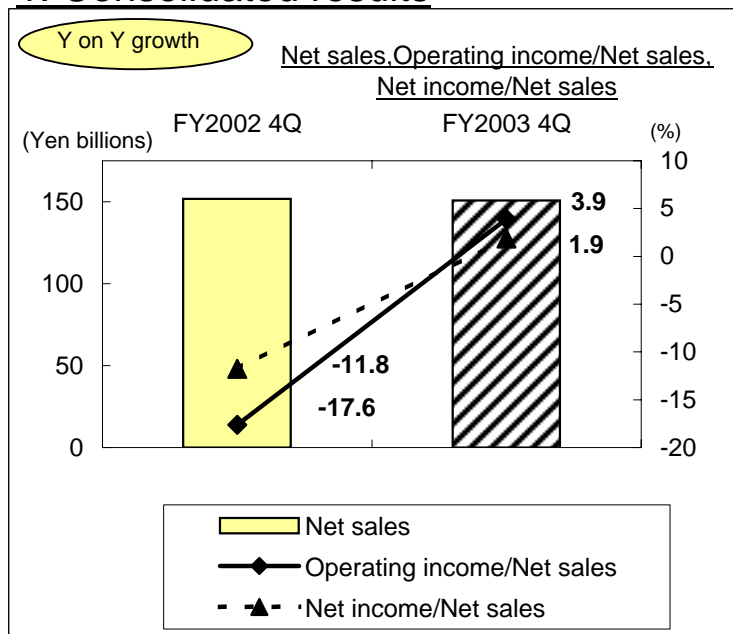
Sales by Region

[Revised]		Unit:Yen millions						
FY2002	1Q	2Q	1st half	3Q	4Q	2nd half	Full Year	
Japan	43,499	41,671	85,170	40,857	38,777	79,634	164,804	
Americas	26,970	23,493	50,463	28,526	30,463	58,989	109,452	
Europe	19,765	18,052	37,817	21,384	20,438	41,822	79,639	
Asia and others	50,010	47,326	97,336	57,269	62,011	119,280	216,616	
Total	140,244	130,542	270,786	148,036	151,689	299,725	570,511	

[Original]		Unit:Yen millions						
FY2002	1Q	2Q	1st half	3Q	4Q	2nd half	Full Year	
Japan	43,505	41,709	85,214	40,894	38,804	79,698	164,912	
Americas	27,632	24,387	52,019	29,504	31,823	61,327	113,346	
Europe	19,836	18,166	38,002	21,496	20,529	42,025	80,027	
Asia and others	50,027	47,358	97,385	57,283	62,076	119,359	216,744	
Total	141,000	131,620	272,620	149,177	153,232	302,409	575,029	

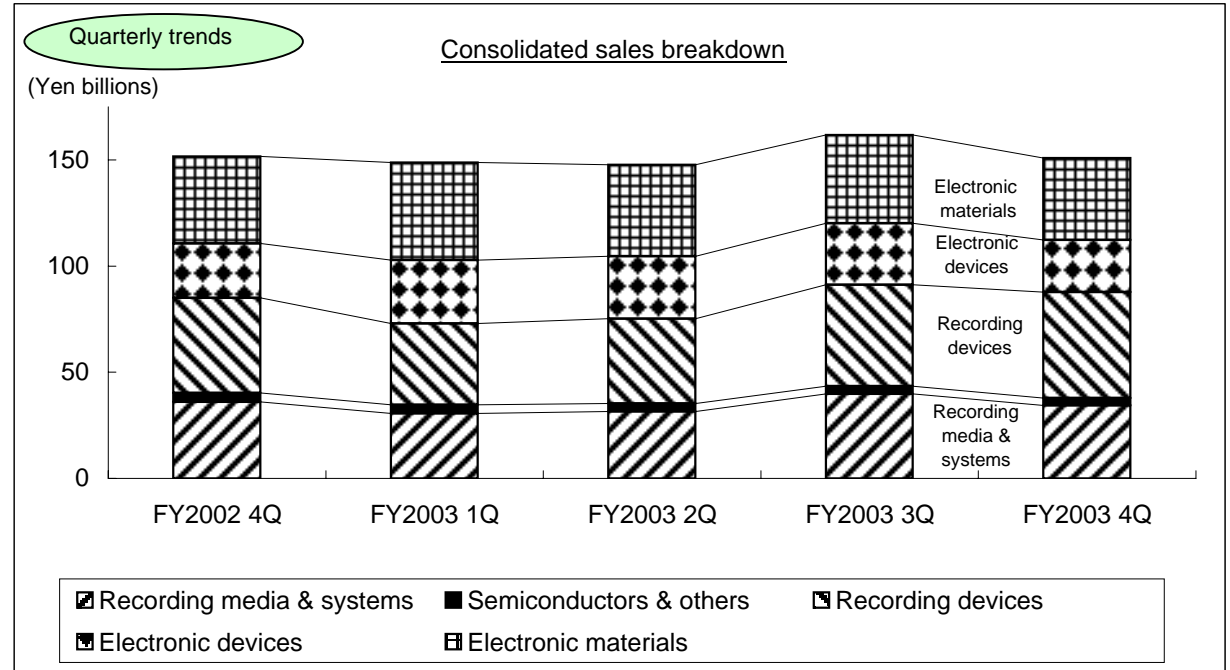
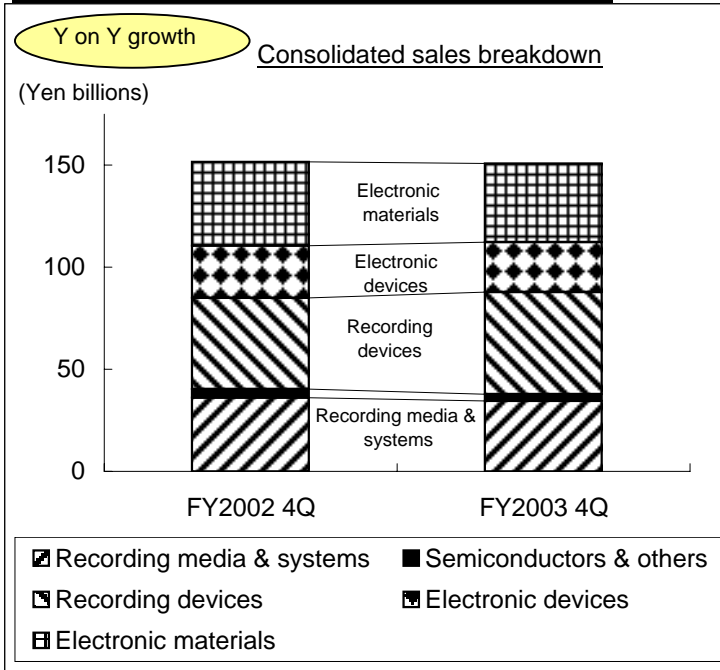
[Revised - Original]		Unit:Yen millions						
FY2002	1Q	2Q	1st half	3Q	4Q	2nd half	Full Year	
Japan	-6	-38	-44	-37	-27	-64	-108	
Americas	-662	-894	-1,556	-978	-1,360	-2,338	-3,894	
Europe	-71	-114	-185	-112	-91	-203	-388	
Asia and others	-17	-32	-49	-14	-65	-79	-128	
Total	-756	-1,078	-1,834	-1,141	-1,543	-2,684	-4,518	

1. Consolidated results



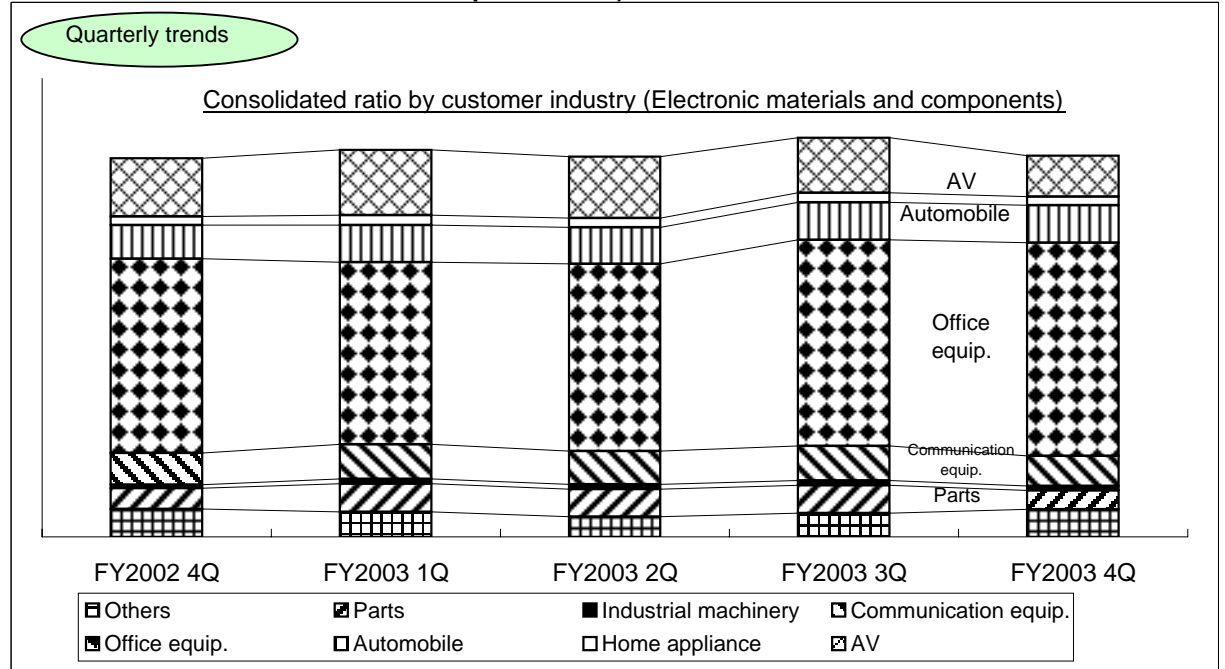
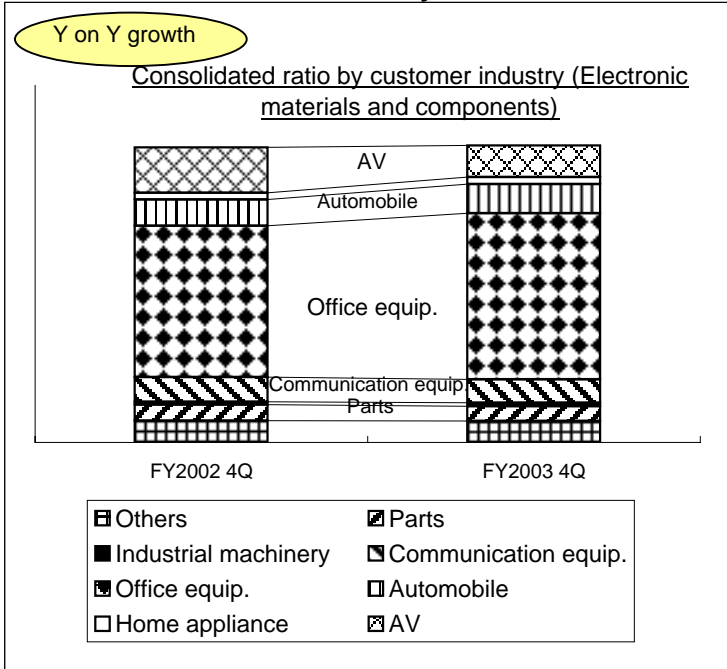
Unit:Yen millions	FY2002 4Q	FY2003 4Q	Y on Y growth Diff.	Change	Unit:Yen millions	FY2002 4Q	FY2003 1Q	FY2003 2Q	FY2003 3Q	FY2003 4Q	Q on Q growth Diff.	Change
Net sales	151,689	150,822	-867	-0.6%	Net sales	151,689	148,708	147,672	161,678	150,822	-10,856	-6.7%
Cost of sales	127,590	112,860	-14,730	-11.5%	Cost of sales	127,590	112,197	111,541	123,018	112,860	-10,158	-8.3%
Share of net sales (%)	84.1	74.8			Share of net sales (%)	84.1	75.4	75.5	76.1	74.8		
Selling,general and administrative expenses	33,363	32,731	-632	-1.9%	Selling,general and administrative expenses	33,363	29,713	29,483	29,912	32,731	2,819	9.4%
Restructuring cost	17,476	-658	-18,134	-103.8%	Restructuring cost	17,476	812	2,615	2,576	-658	-3,234	-125.5%
Operating income (loss)	-26,740	5,889	32,629	-	Operating income (loss)	-26,740	5,986	4,033	6,172	5,889	-283	-4.6%
Operating income/Net sales(%)	-17.6	3.9			Operating income/Net sales(%)	-17.6	4.0	2.7	3.8	3.9		
Net income (loss)	-17,844	2,799	20,643	-	Net income (loss)	-17,844	2,161	2,484	4,575	2,799	-1,776	-38.8%
Net income/Net sales(%)	-11.8	1.9			Net income/Net sales(%)	-11.8	1.5	1.7	2.8	1.9		
Exchange rate(U.S.\$=Yen)	133	119			Exchange rate(U.S.\$=Yen)	133	127	119	123	119		

2. Consolidated sales breakdown



Unit:Yen millions	FY2002 4Q	FY2003 4Q	Y on Y growth Diff.	Change	Unit:Yen millions	FY2002 4Q	FY2003 1Q	FY2003 2Q	FY2003 3Q	FY2003 4Q	Q on Q growth Diff.	Change
Electronic materials and components	115,696	116,393	697	0.6%	Electronic materials and components	115,696	118,170	116,102	121,864	116,393	-5,471	-4.5%
Electronic materials	41,095	38,478	-2,617	-6.4%	Electronic materials	41,095	45,860	43,058	41,553	38,478	-3,075	-7.4%
Electronic devices	25,625	24,568	-1,057	-4.1%	Electronic devices	25,625	29,844	29,449	28,868	24,568	-4,300	-14.9%
Recording devices	44,723	49,995	5,272	11.8%	Recording devices	44,723	38,341	39,832	47,818	49,995	2,177	4.6%
Semiconductors & others	4,253	3,352	-901	-21.2%	Semiconductors & others	4,253	4,125	3,763	3,625	3,352	-273	-7.5%
Recording media & systems	35,993	34,429	-1,564	-4.3%	Recording media & systems	35,993	30,538	31,570	39,814	34,429	-5,385	-13.5%
Total	151,689	150,822	-867	-0.6%	Total	151,689	148,708	147,672	161,678	150,822	-10,856	-6.7%

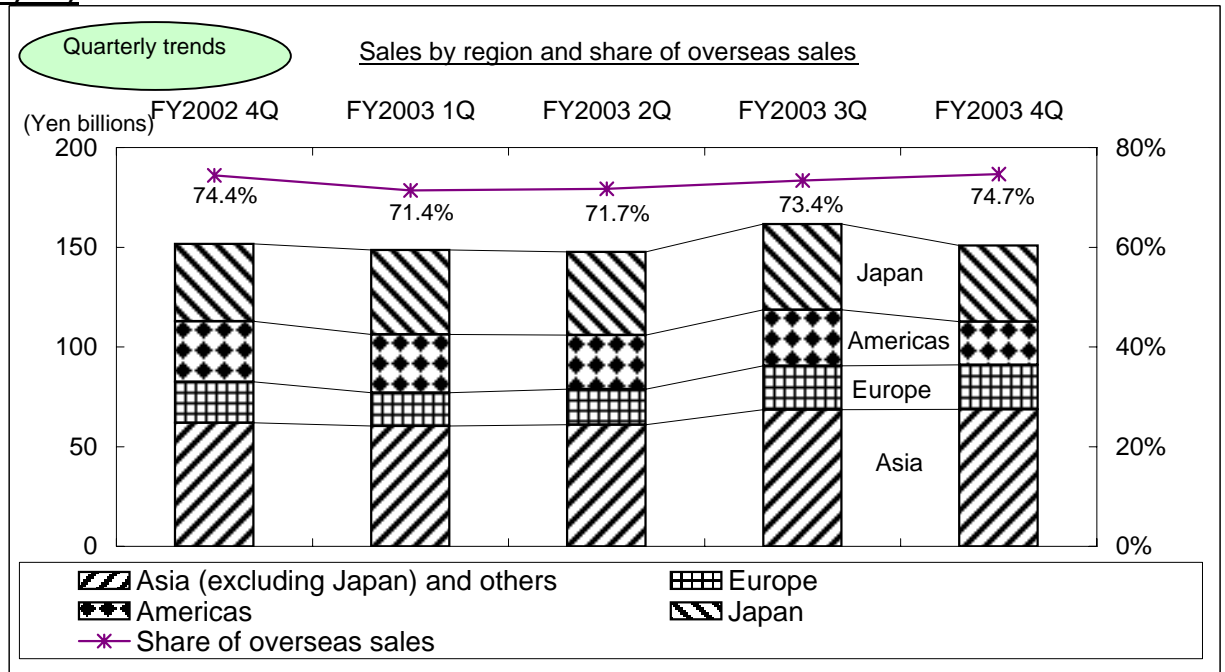
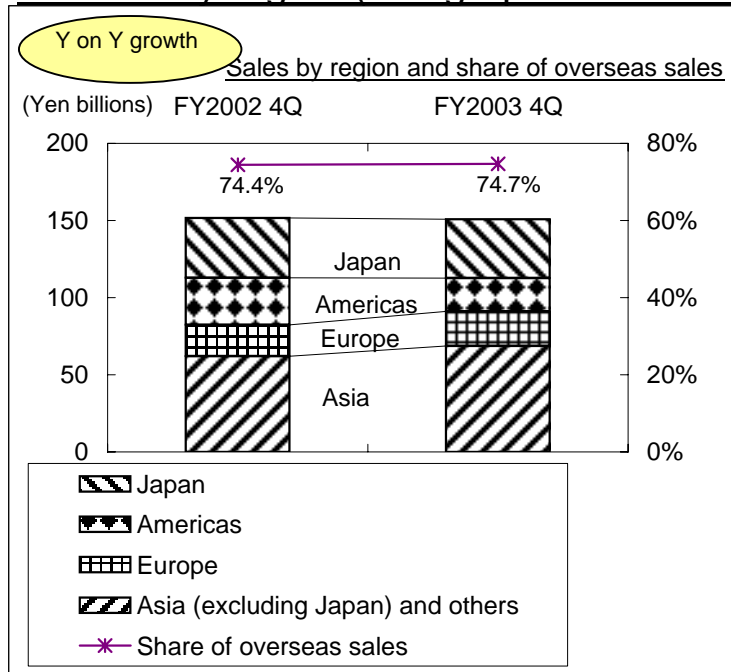
3. Consolidated ratio by customer industry (Electronic materials and components)



Unit: %	FY2002 4Q	FY2003 4Q	Y on Y growth Change
AV	15%	11%	-30.2%
Home appliance	2%	2%	2.1%
Automobile	9%	10%	11.4%
Office equip.	52%	56%	9.7%
Communication equip.	8%	8%	-5.1%
Industrial machinery	1%	1%	24.7%
Parts	5%	5%	-8.3%
Others	8%	7%	-1.6%

Unit: %	FY2002 4Q	FY2003 1Q	FY2003 2Q	FY2003 3Q	FY2003 4Q	Q on Q growth Change
AV	15%	17%	16%	14%	11%	-25.8%
Home appliance	2%	3%	2%	2%	2%	-7.8%
Automobile	9%	10%	10%	9%	10%	-0.2%
Office equip.	52%	47%	49%	52%	56%	3.4%
Communication equip.	8%	9%	9%	9%	8%	-12.9%
Industrial machinery	1%	1%	1%	1%	1%	-10.0%
Parts	5%	7%	7%	7%	5%	-31.9%
Others	8%	6%	6%	6%	7%	16.7%

4. Sales by region (Geographic areas of the buyer)



Unit:Yen millions	FY2002 4Q	FY2003 4Q	Y on Y growth Diff.	Change	Unit:Yen millions	FY2002 4Q	FY2003 1Q	FY2003 2Q	FY2003 3Q	FY2003 4Q	Q on Q growth Diff.	Change
Japan	38,777	38,174	-603	-1.6%	Japan	38,777	42,517	41,772	43,040	38,174	-4,866	-11.3%
Americas	30,463	21,632	-8,831	-29.0%	Americas	30,463	29,197	27,097	28,134	21,632	-6,502	-23.1%
Europe	20,438	22,374	1,936	9.5%	Europe	20,438	16,634	17,734	21,998	22,374	376	1.7%
Asia (excluding Japan) and others	62,011	68,642	6,631	10.7%	Asia (excluding Japan) and others	62,011	60,360	61,069	68,506	68,642	136	0.2%
Total	151,689	150,822	-867	-0.6%	Total	151,689	148,708	147,672	161,678	150,822	-10,856	-6.7%
Share of overseas sales	74.4%	74.7%			Share of overseas sales	74.4%	71.4%	71.7%	73.4%	74.7%		

5. Results and projections of Investment in facilities, Depreciation expenses, Research and development expenses

May 7, 2003

Unit:Yen millions	FY 2002 [Results]	FY 2003 [Results]	FY 2004 Projections on May 7
Investment in facilities	58,777	41,451	50,000
Depreciation expenses	61,920	57,789	55,000
Research and development expenses	38,630	31,862	34,000
(Share of net sales)	6.8%	5.2%	5.4%
<Net sales>	570,511	608,880	635,000

6. Consolidated results and projections

May 7, 2003

Unit:Yen millions,%	FY 2002 [Results]		FY 2003 [Results]		FY 2004 Projections on May 7		Y on Y growth
	(Yen mill.)	(%)	(Yen mill.)	(%)	(Yen mill.)	(%)	
Net sales	570,511	100.0%	608,880	100.0%	635,000	100.0%	4.3%
Electronic materials and components	432,886	75.9%	472,529	77.6%	498,600	78.5%	5.5%
<i>Electronic materials</i>	161,846	28.4%	168,949	27.8%	182,600	28.8%	8.1%
<i>Electronic devices</i>	105,937	18.6%	112,729	18.5%	117,500	18.5%	4.2%
<i>Recording devices</i>	147,004	25.7%	175,986	28.9%	184,200	29.0%	4.7%
<i>Semiconductors and others</i>	18,099	3.2%	14,865	2.4%	14,300	2.2%	-3.8%
Recording media and systems	137,625	24.1%	136,351	22.4%	136,400	21.5%	0.0%
Operating income (loss)	-43,722	-7.7%	22,080	3.6%	41,000	6.5%	
Income (loss) before income taxes	-43,697	-7.7%	18,081	3.0%	42,000	6.6%	
Net income (loss)	-25,771	-4.5%	12,019	2.0%	30,000	4.7%	
Exchange rate (U.S.\$=Yen)	125		122		120	*	

* The exchange rate is the average rate for the full fiscal year.

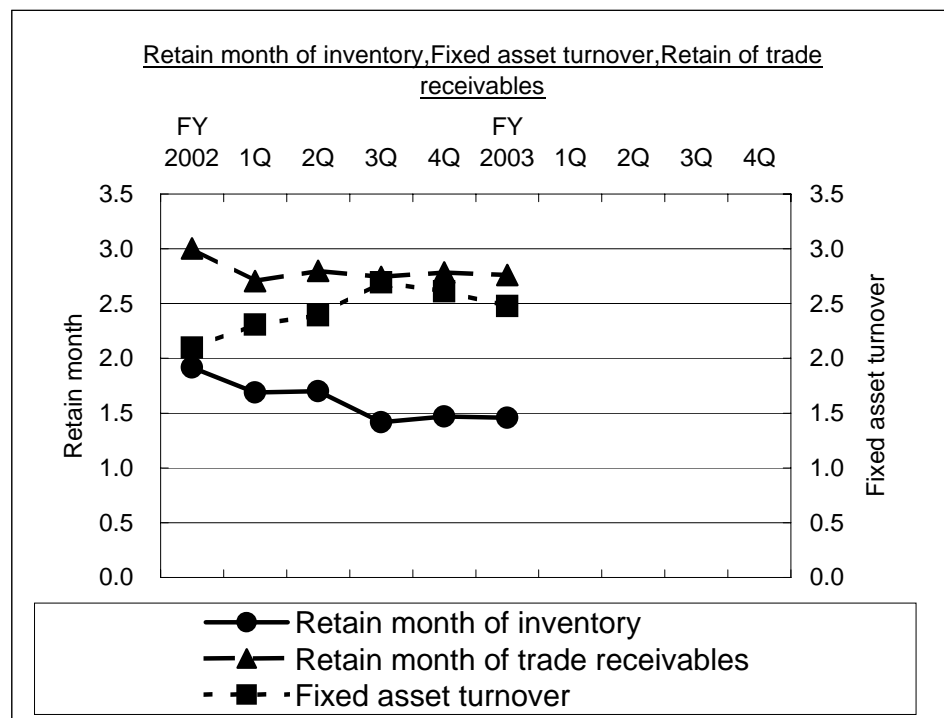
As of May 7, 2003, the average yen-U.S. dollar exchange rate for the fiscal 2004 is estimated at Yen120.

7. Projections of consolidated divisional sales

May 7, 2003

FY 2004 Unit:Yen 0.1billions , %	1st half		2nd half		Full year	
	Projections	Y on Y growth Change	Projections	Y on Y growth Change	Projections	Y on Y growth Change
	(Yen 0.1bill.)	(%)	(Yen 0.1bill.)	(%)	(Yen 0.1bill.)	(%)
Electronic materials and components	2,424	3.5%	2,562	7.5%	4,986	5.5%
Electronic materials	896	0.8%	930	16.2%	1,826	8.1%
Electronic devices	552	-6.9%	623	16.6%	1,175	4.2%
Recording devices	912	16.7%	930	-4.9%	1,842	4.7%
Semiconductors and others	64	-18.9%	79	13.2%	143	-3.8%
Recording media and systems	646	4.0%	718	-3.3%	1,364	0.0%
Total net sales	3,070	3.6%	3,280	5.0%	6,350	4.3%

8. Managing index of inventory, fixed asset, trade receivables



Retain month of inventory

Quarter: Inventory in the end of each quarter / Average monthly sales in the quarter

Full Year: Inventory in the end of FY / Average monthly sales in the FY

Fixed asset turnover

Quarter: (Sales in the each quarter) * 4 / Average fixed asset in the each quarter

Full Year: Net sales / Average fixed asset

Retain month of trade receivable

Quarter: Trade receivable in the end of each quarter / Average monthly sales in the quarter

Full Year: Trade receivable in the end of FY / Average monthly sales in the FY

Unit: Yen millions	FY 2002	1Q	2Q	3Q	4Q
FY 2003					
Total assets	749,910	720,376	727,674	731,407	747,337
Inventory	91,149	83,734	83,714	76,433	73,917
Retain month of inventory	1.9	1.7	1.7	1.4	1.5
Fixed asset	265,590	249,884	244,040	236,246	225,907
Fixed asset turnover	2.1	2.3	2.4	2.7	2.6
Trade receivables	142,827	134,155	137,796	147,921	140,023
Retain month of trade receivables	3.0	2.7	2.8	2.7	2.8
Net sales	570,511	148,708	147,672	161,678	150,822
Unit: Yen millions	FY 2003	1Q	2Q	3Q	4Q
FY 2004					
Total assets	747,337				
Inventory	73,917				
Retain month of inventory	1.5				
Fixed asset	225,907				
Fixed asset turnover	2.5				
Trade receivables	140,023				
Retain month of trade receivables	2.8				
Net sales	608,880				

Cautionary Statements with Respect of Forward-Looking Statements

This material contains forward-looking statements, including projections, plans, policies, management strategies, targets, schedules, understandings and evaluations, about TDK and its group companies that are not historical facts. These forward-looking statements are based on current forecasts, estimates, assumptions, plans, beliefs and evaluations in light of information currently available to management.

In preparing forecasts and estimates, TDK and its group companies have used as their basis, certain assumptions as necessary, in addition to confirmed historical facts.

However, due to their nature, there is no guarantee that these statements and assumptions will prove to be accurate in the future . TDK therefore wishes to caution readers that these statements, facts and certain assumptions are subject to a number of risks and uncertainties and may prove to be inaccurate.

The electronics markets in which TDK and its group companies operate are highly susceptible to rapid changes. Furthermore, TDK and its group companies operate not only in Japan, but in many other countries. As such, factors that can have significant effects on its results include, but are not limited to, shifts in technology, demand, prices, competition, economic environments and foreign exchange rates.