

# HDD Head Business Outlook

February 5, 2003

Data Storage Components Business Group

# Data Storage Components Business Group FY2003 3Q Sales Result & 4Q and Term Total Sales Forecast

(Unit: Billion JPY)	<u>Forecast</u> (Oct. '02)		<u>Result &amp; Forecast</u> (Feb. '03)
3Q	42.5	→	47.8
4Q	36.7	→	47.8
Term total	157.3	→	173.8



In the 3Q, achieved the target in sales quantity and sales amount.

## HDD Head Demand & Share FY2003 Total

(Unit:Million)	FY2002		FY2003			
	(Apr. 1, 2001- Mar. 31, 2002)		(Apr. 1, 2002 - Mar. 31, 2003)			
			Forecast (Oct.'02)		Forecast (Feb.'03)	
	Qty	Share	Qty	Share	Qty	Share
PC Demand	126		126		128	
HDD Demand	194		205		217	
Heads/HDD(Pcs)	2.7		2.5		2.7	
HGA Demand	521		514		575	
TDK Sales		23%		30%		30%

(Source: TDK estimates as of January 2003)

# Product Launching Schedule

## 3.5" HDD for Desktop

	CY-2003											
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
<b>80GB</b>												
	MP											
<b>120GB</b>												
	Qualification											



## Cautionary Statements with Respect of Forward-Looking Statements

This material contains forward-looking statements, including projections, plans, policies, management strategies, targets, schedules, understandings and evaluations, about TDK and its group companies that are not historical facts. These forward-looking statements are based on current forecasts, estimates, assumptions, plans, beliefs and evaluations in light of information currently available to management.

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