

Appendix

Quarterly sales and operating profit by segment

		FY2022					FY2023				
		Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
(JPY bn)											
Net Sales	Capacitors	47.1	49.8	50.8	50.4	198.1	57.6	62.9	61.5	57.8	239.7
	Inductive Devices	42.1	45.3	47.0	45.8	180.2	49.3	52.8	50.1	46.3	198.5
	Other Passive Components	32.5	32.9	32.2	31.8	129.4	34.7	37.0	33.1	33.0	137.8
	Passive Components	121.8	128.0	130.0	128.0	507.8	141.6	152.7	144.6	137.0	575.9
	Sensor Application Products	26.8	32.7	36.1	35.1	130.8	39.0	45.9	45.6	39.0	169.5
	Magnetic Application Products	60.6	65.4	64.0	58.4	248.4	55.1	54.7	47.5	43.3	200.6
	Energy Application Products	199.6	235.5	256.1	274.1	965.3	260.1	342.3	331.4	239.5	1,173.4
	Other	11.3	12.5	13.3	12.6	49.7	14.6	15.9	17.8	13.1	61.4
	Total	420.1	474.1	499.7	508.3	1,902.1	510.5	611.5	587.0	471.9	2,180.8
Operating profit	Passive Components	18.1	21.5	22.5	14.8	76.8	24.6	29.6	26.0	15.3	95.5
	Sensor Application Products	(3.2)	1.0	3.1	(1.2)	(0.3)	2.8	4.4	5.6	(2.0)	10.7
	Magnetic Application Products	2.9	2.3	3.6	(4.2)	4.5	(0.7)	(1.8)	(13.9)	(40.0)	(56.4)
	Energy Application Products	23.4	34.3	39.0	26.5	123.2	27.3	53.5	59.8	6.7	147.4
	Other	(1.0)	(0.3)	(0.1)	(0.1)	(1.4)	0.4	(0.2)	0.9	(1.5)	(0.4)
	Subtotal	40.2	58.7	68.1	35.7	202.8	54.4	85.5	78.3	(21.4)	196.8
	Adjustment	(8.9)	(8.5)	(8.4)	(10.3)	(36.1)	(9.8)	(9.8)	(10.0)	1.5	(28.0)
	Total	31.3	50.3	59.7	25.5	166.8	44.6	75.7	68.4	(19.9)	168.8
Operating profit margin		7.5%	10.6%	11.9%	5.0%	8.8%	8.7%	12.4%	11.6%	(4.2)%	7.7%
USD (JPY)		109.50	110.07	113.67	116.14	112.33	129.36	138.20	141.75	132.40	135.46
EUR (JPY)		131.90	129.83	130.06	130.35	130.53	137.95	139.39	144.26	141.95	140.89

Status of inclusion in the ESG Index / Recognition by investors and rating agencies

Index Funds



FTSE4Good Index Series

An index provided by FTSE Russell that was designed to measure the performance of companies that implement strong ESG measures.



S&P / JPX Carbon Efficient Index

An index was designed to measure the performance of companies in the Tokyo Stock Price Index (TOPIX) while overweighting or underweighting those companies that have lower or higher levels of carbon emissions per unit of revenue.



FTSE Blossom Japan Index

An index provided by FTSE Russell that was designed to measure the performance of Japanese companies with outstanding ESG responses.



Sompo Sustainability Index

An index compiled based on the results of the Buna-no-Mori Environmental Questionnaire and ESG Management Survey conducted by SOMPO Risk Management Inc



FTSE Blossom Japan Sector Relative Index

An index provided by FTSE Russell, designed to be sector neutral, reflecting the performance of Japanese companies with outstanding ESG responses.

2022 CONSTITUENT MSCI JAPAN ESG SELECT LEADERS INDEX*2

An index provided by MSCI that selects Japanese companies with outstanding ESG performance.



MSCI ESG Leaders Indexes*1

An index provided by MSCI that selects companies with outstanding ESG evaluation.

2022 CONSTITUENT MSCI JAPAN EMPOWERING WOMEN INDEX (WIN)*3

An index provided by MSCI that selects Japanese companies with excellent gender diversity.

*1,2,3 THE INCLUSION OF TDK CORPORATION IN ANY MSCI INDEX, AND THE USE OF MSCI LOGOS, TRADEMARKS, SERVICE MARKS OR INDEX NAMES HEREIN, DO NOT CONSTITUTE A SPONSORSHIP, ENDORSEMENT OR PROMOTION OF TDK CORPORATION BY MSCI OR ANY OF ITS AFFILIATES. THE MSCI INDEXES ARE THE EXCLUSIVE PROPERTY OF MSCI. MSCI AND THE MSCI INDEX NAMES AND LOGOS ARE TRADEMARKS OR SERVICE MARKS OF MSCI OR ITS AFFILIATES.

Ratings

CDP Climate Change **A-** (A minus)

CDP Water Security **A** (three consecutive years)



CDP Supplier Engagement Rating **Leaderboard** (three consecutive years)

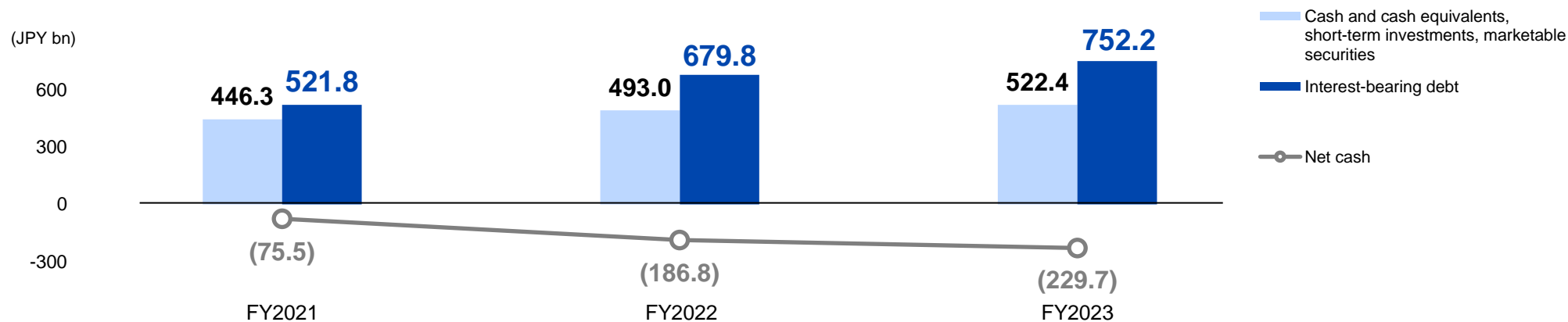
TDK was praised because it promotes environmental activities working with suppliers and discloses SCOPE3 emissions.

Financial position

(JPY bn)	FY2021	FY2022	FY2023	Change vs. FY2022 (JPY bn)
Total assets	2,359.7	3,041.7	3,147.0	+105.4
Total liabilities	1,398.0	1,737.9	1,684.2	(53.7)
Total equity attributable to owners of parent	958.9	1,300.3	1,458.4	+158.1
Ratio of equity attributable to owners of parent	40.6%	42.8%	46.3%	+3.5pts
Cash and cash equivalents, short-term investments, marketable securities	446.3	493.0	522.4	+29.4
Interest-bearing debt ^{*1}	521.8	679.8	752.2	+72.3
Net cash ^{*2}	(75.5)	(186.8)	(229.7)	(43.0)

*1: Borrowings + bonds + lease liabilities

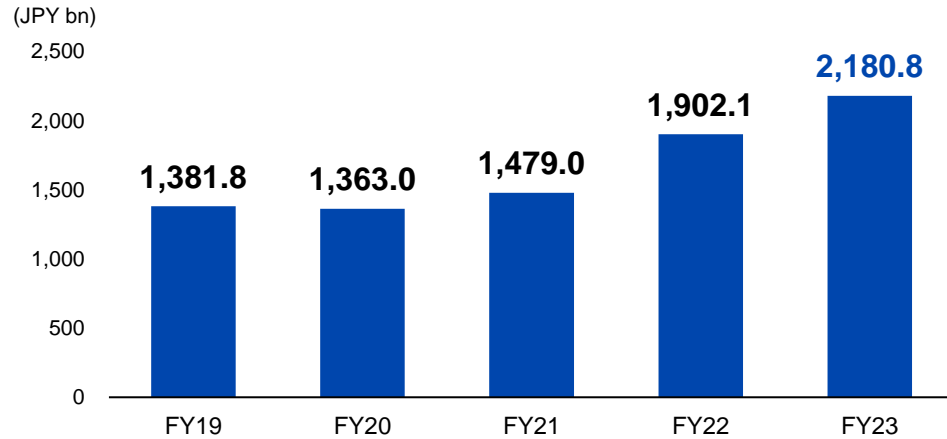
*2: Cash and cash equivalents, short-term investments, marketable securities - interest-bearing debt



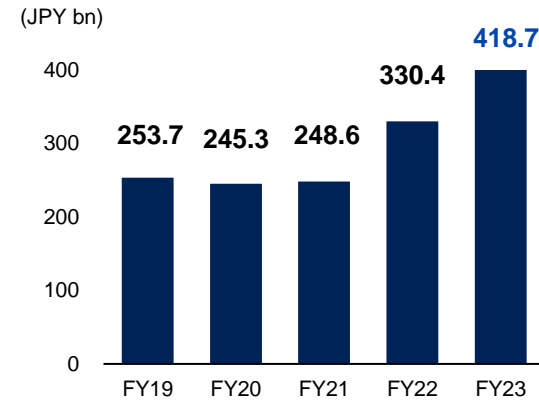
Annual sales by market (FY2019 – FY2023)

Group

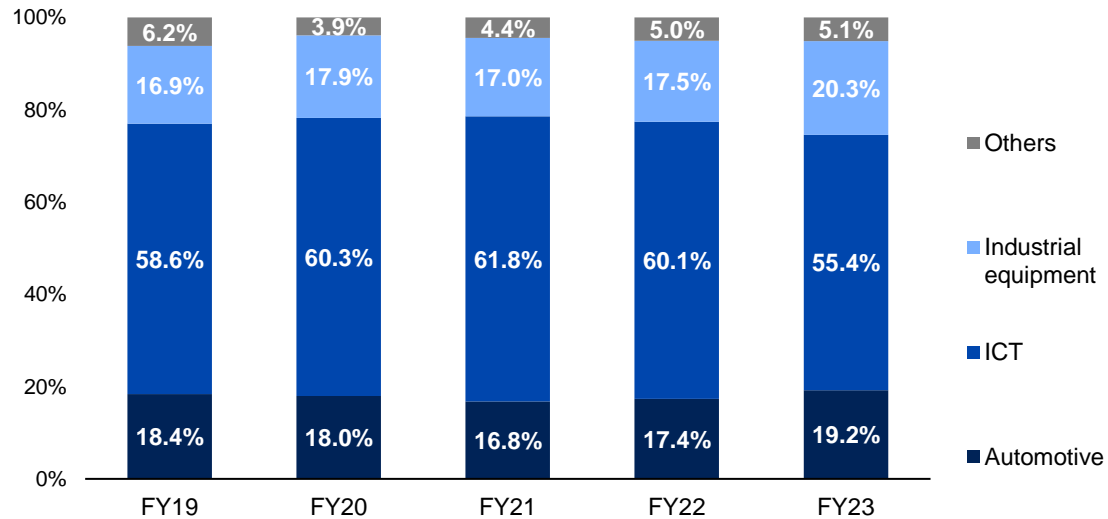
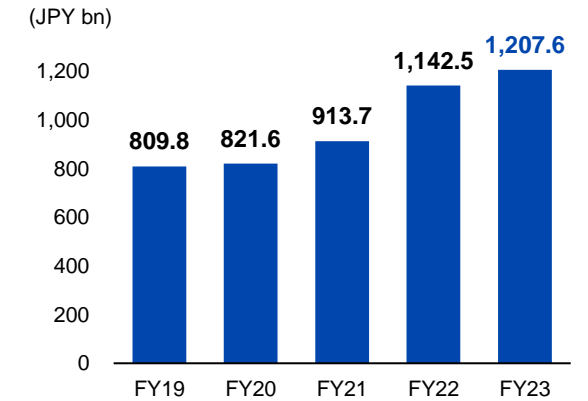
Net sales



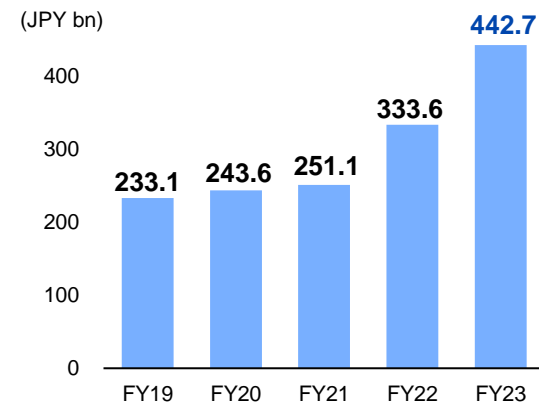
Automotive



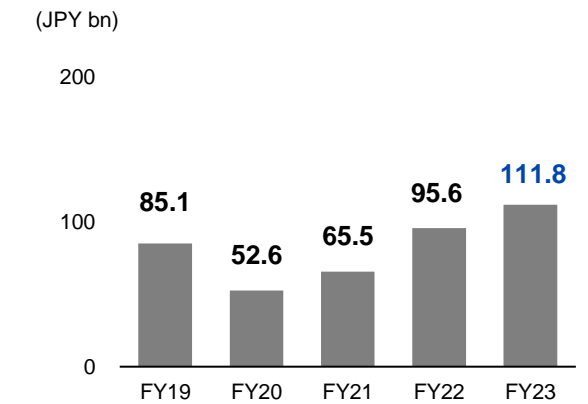
ICT



Industrial equipment



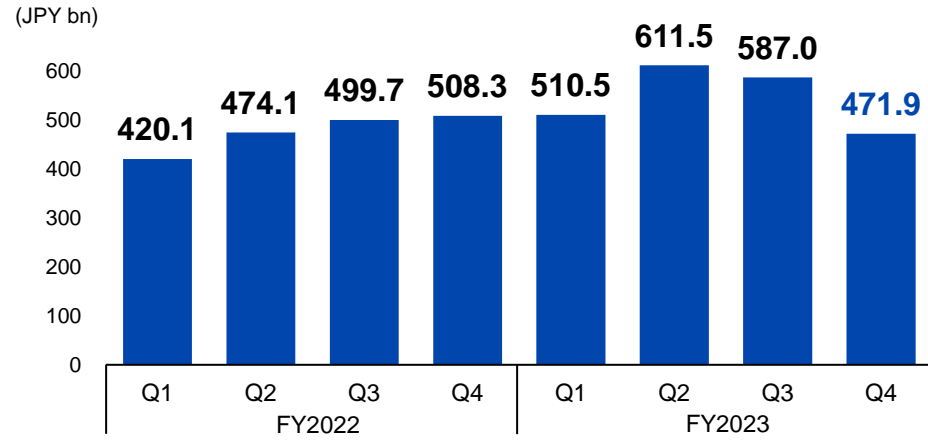
Others



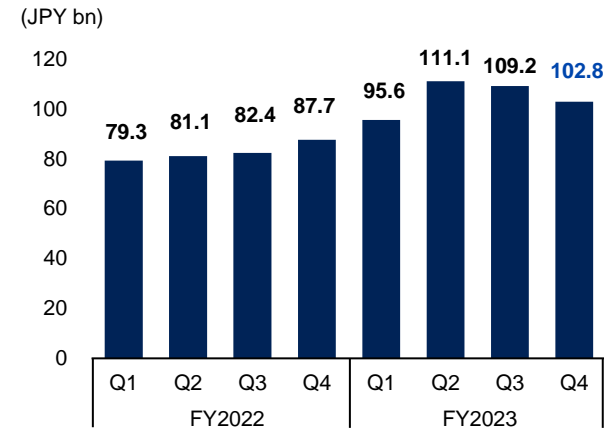
Quarterly sales by market (FY2022 – FY2023)

Group

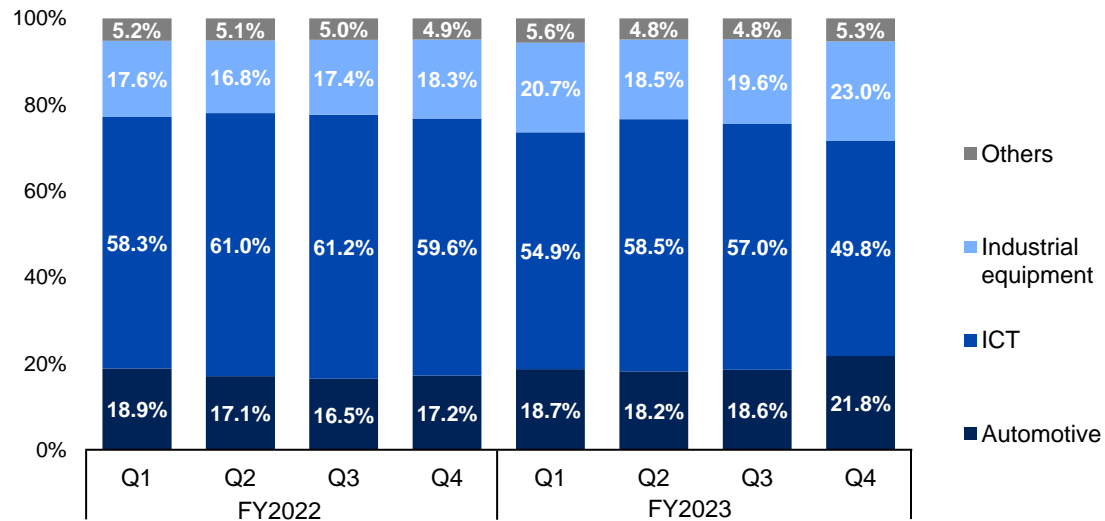
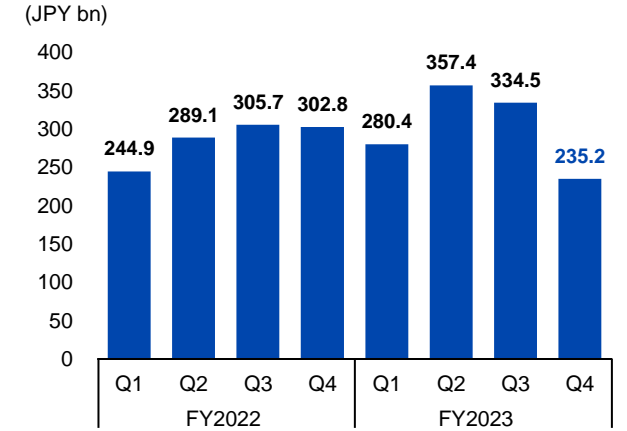
Net sales



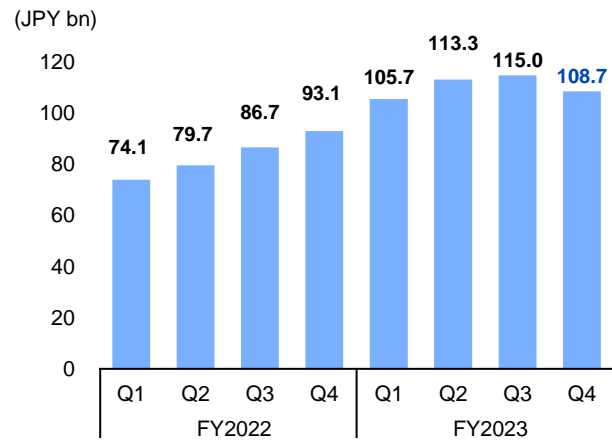
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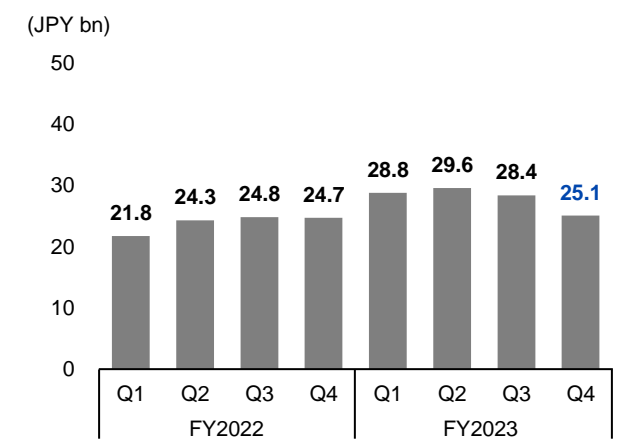
ICT



Industrial equipment



Others



(Note) In accordance with the redefinition of markets in 1Q of FY2023, the prior year's sales are also reclassified to conform to the new segmentation.

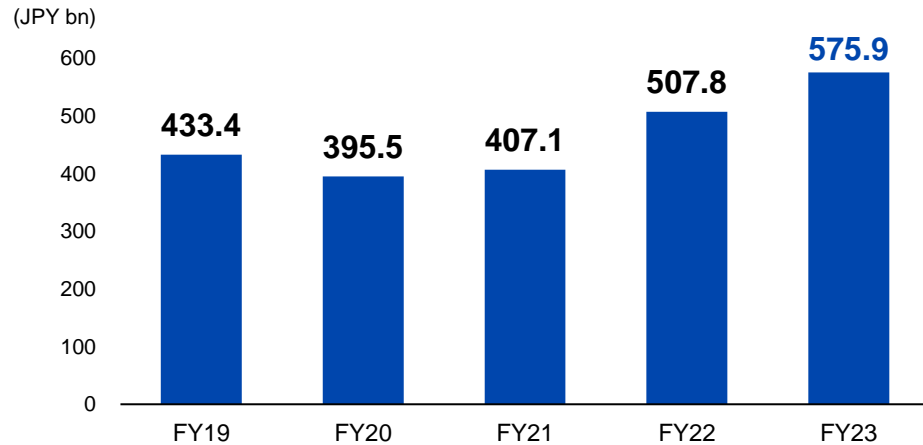
Annual sales by market (FY2019 – FY2023)

Passive Components

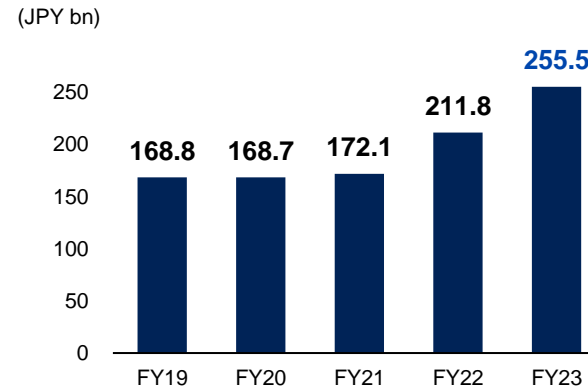
Attracting Tomorrow



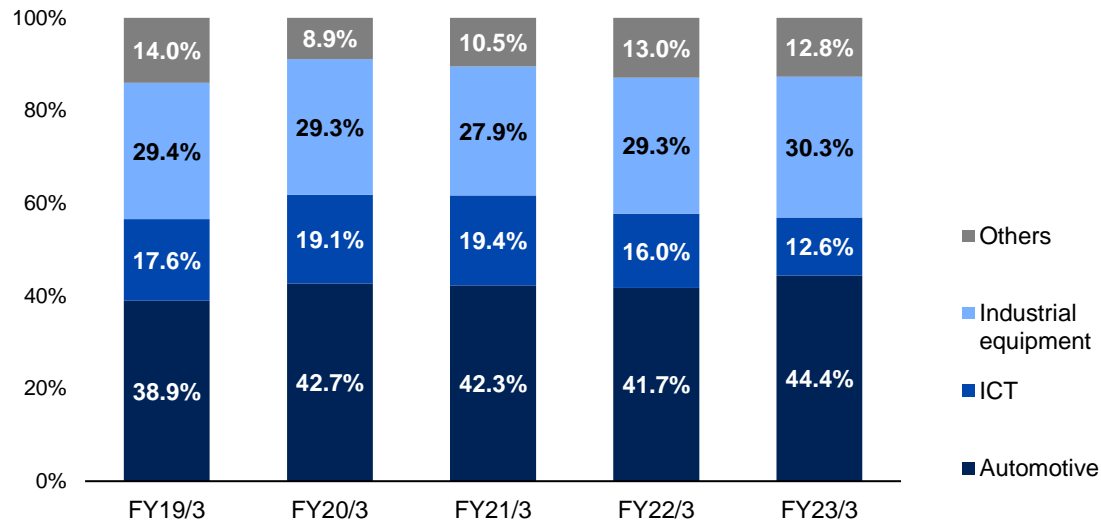
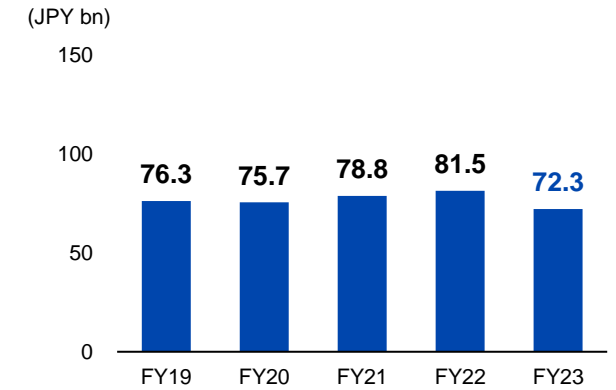
Net sales



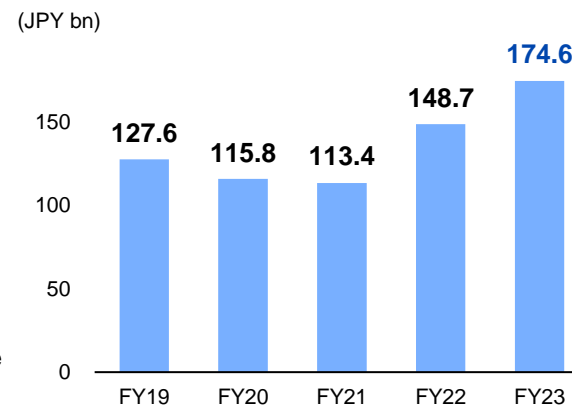
Automotive



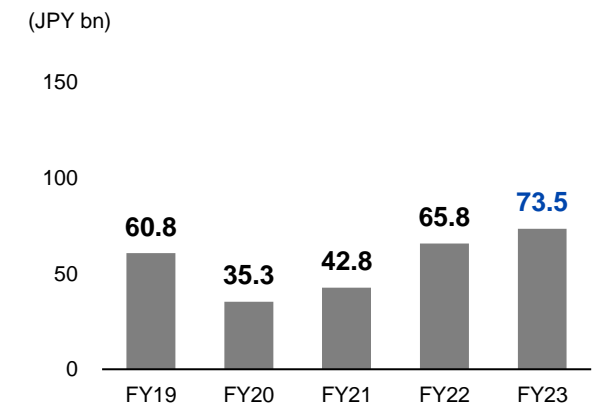
ICT



Industrial equipment



Others



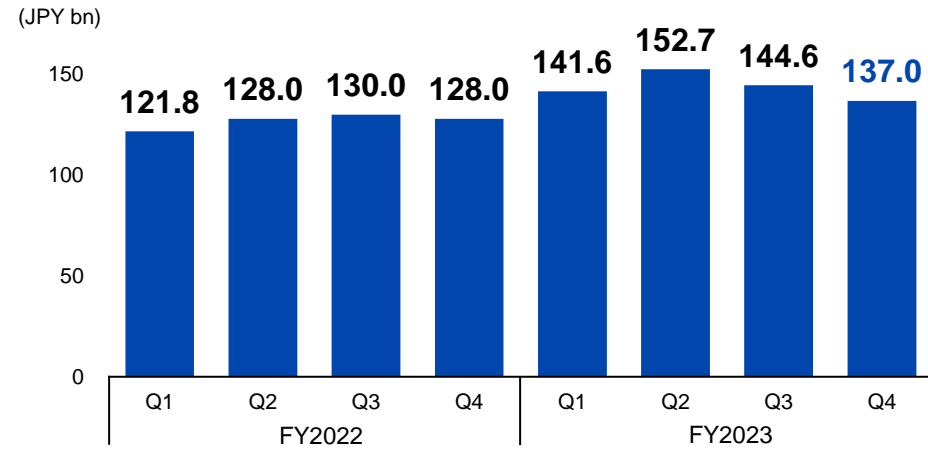
Quarterly sales by market (FY2022 – FY2023)

Passive Components

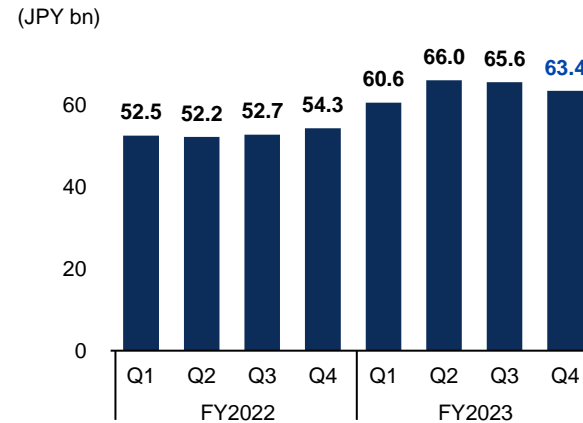
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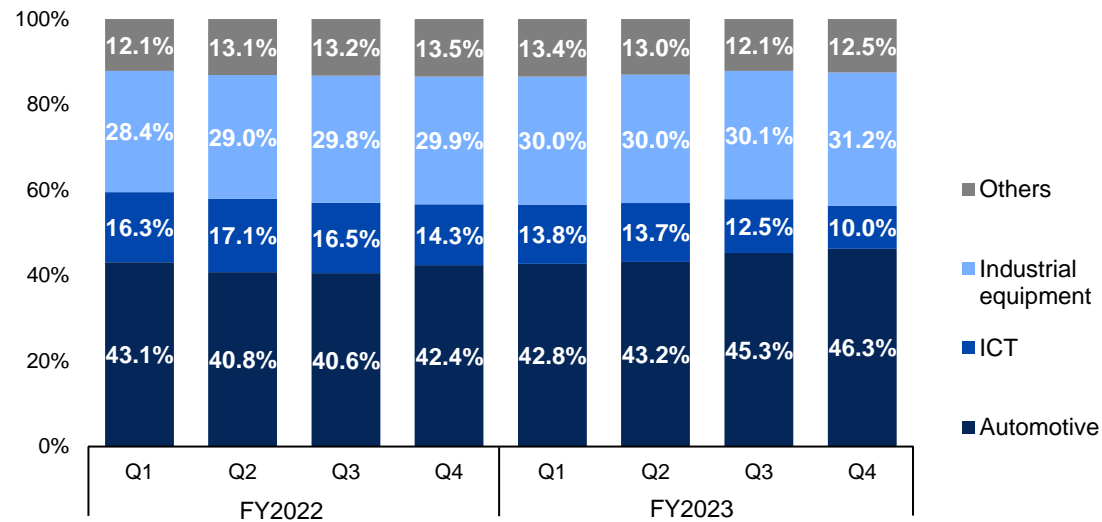
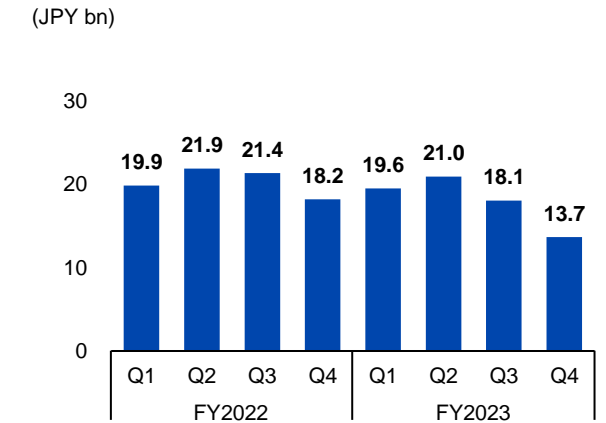
Net sales



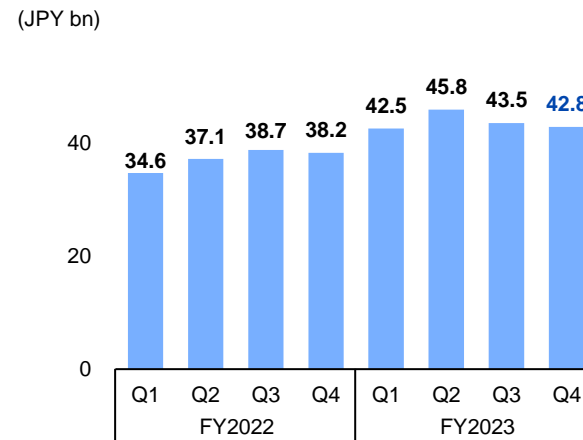
Automotive



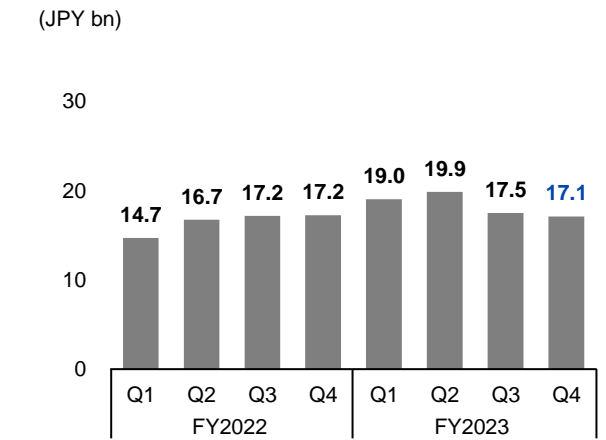
ICT



Industrial equipment



Others



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Annual sales by market (FY2019 – FY2023)

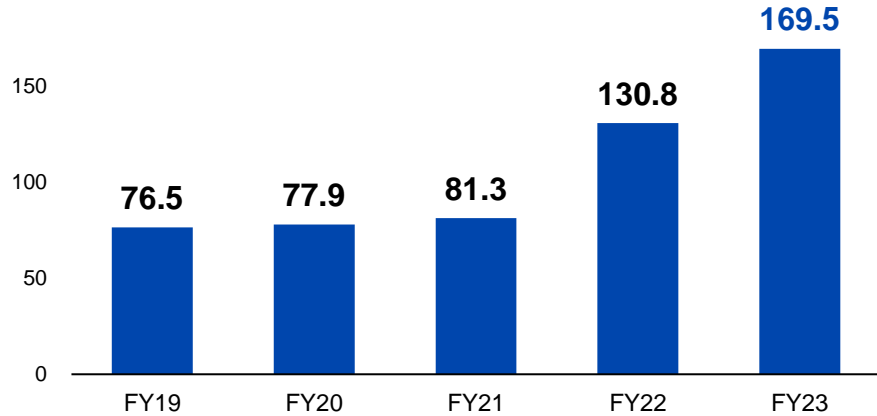
Sensor Application Products

Attracting Tomorrow



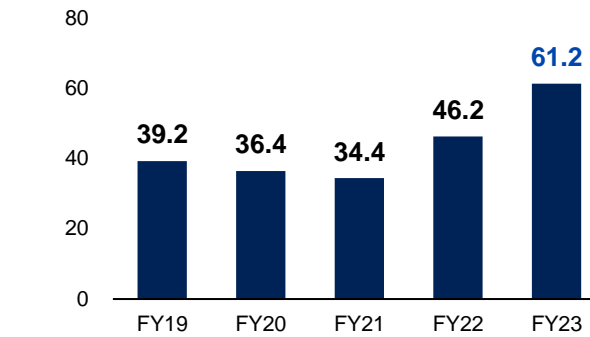
Net sales

(JPY bn)



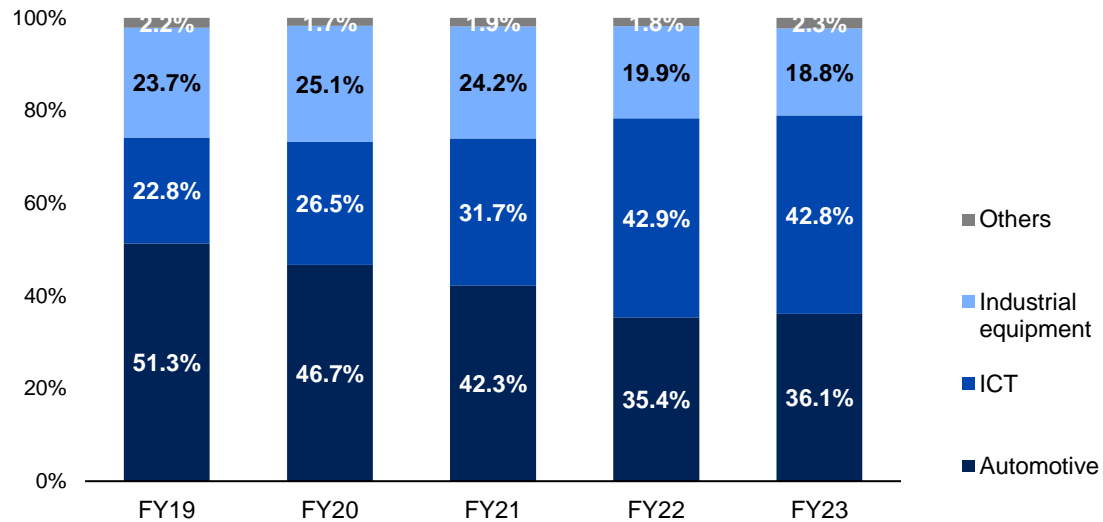
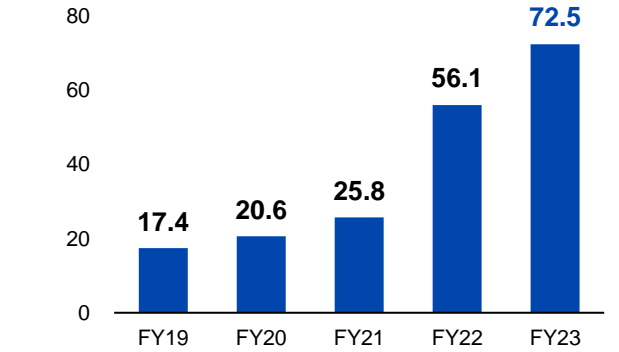
Automotive

(JPY bn)



ICT

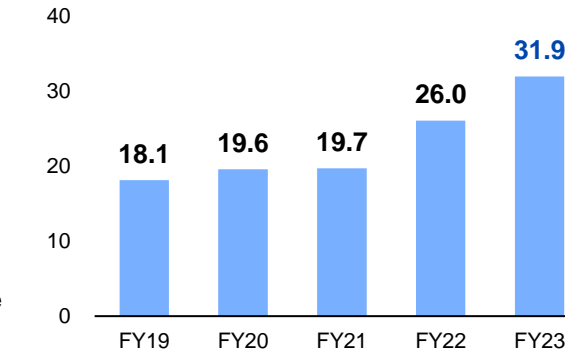
(JPY bn)



Industrial equipment

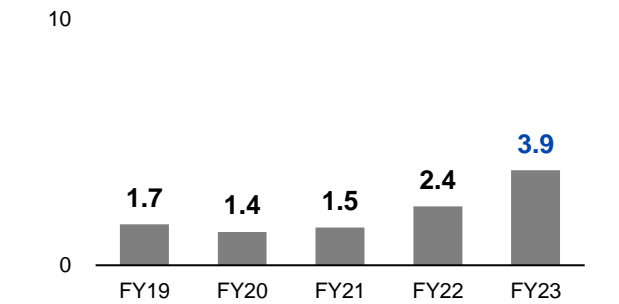
(JPY bn)

- Others
- Industrial equipment
- ICT
- Automotive



Others

(JPY bn)



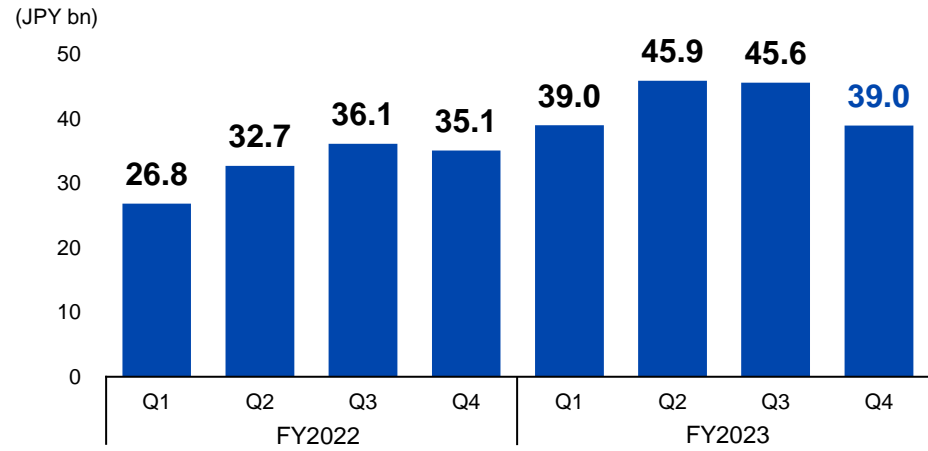
Quarterly sales by market (FY2022 – FY2023)

Sensor Application Products

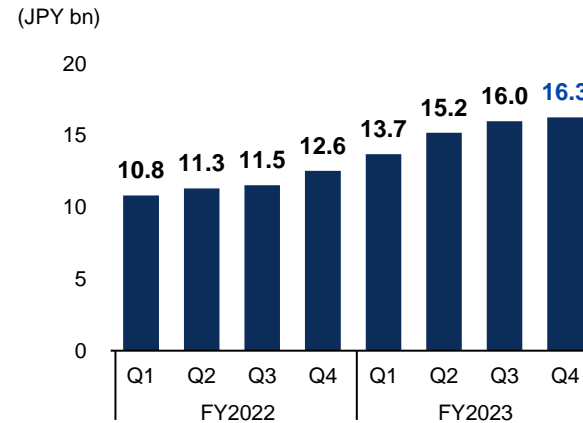
Attracting Tomorrow



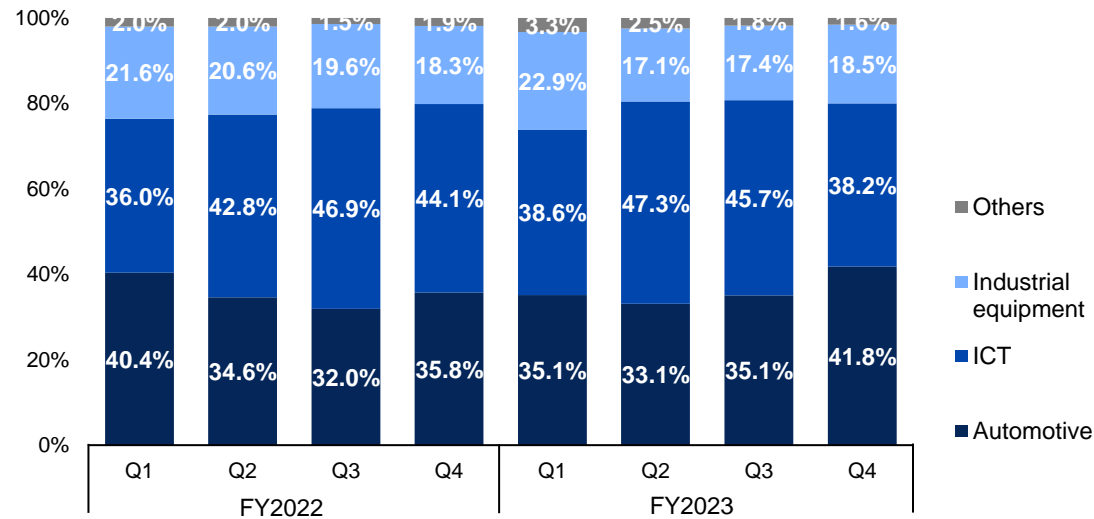
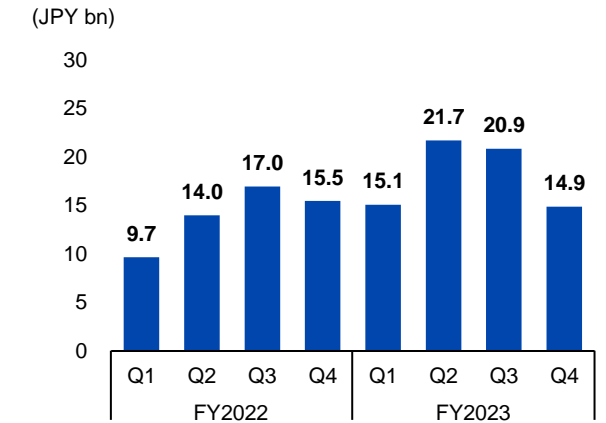
Net sales



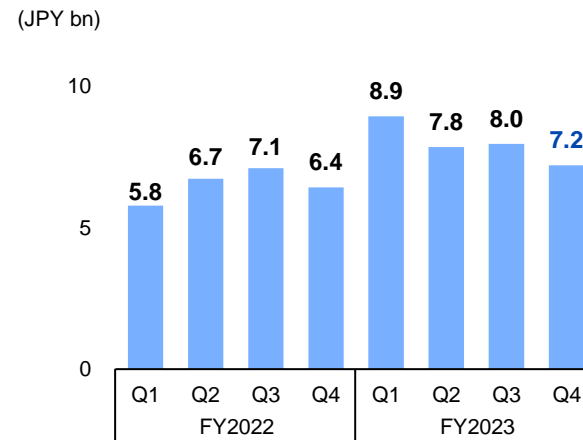
Automotive



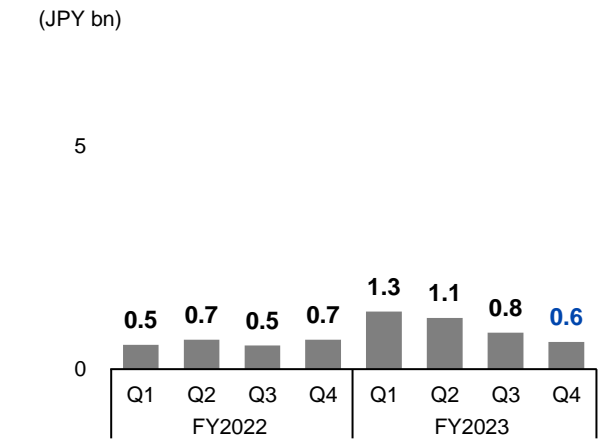
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Industrial equipment



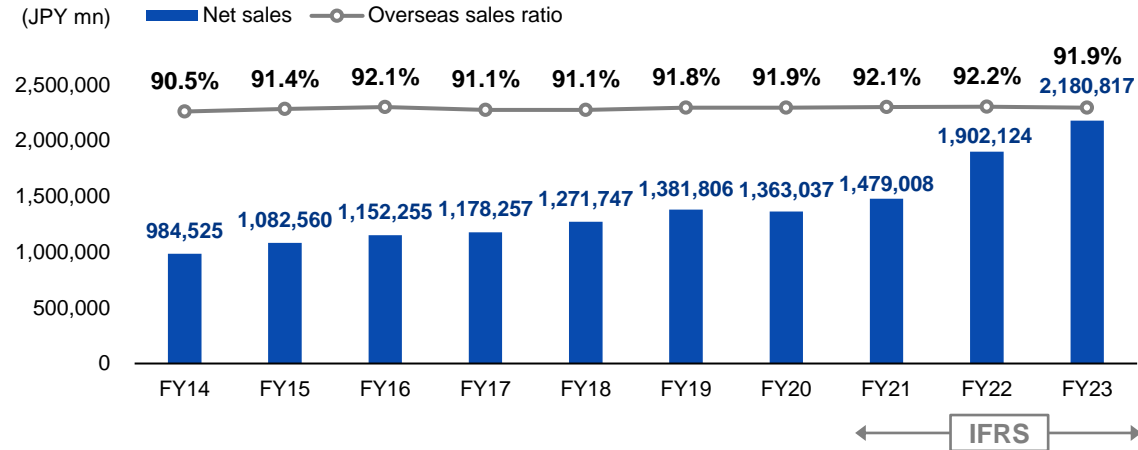
Others



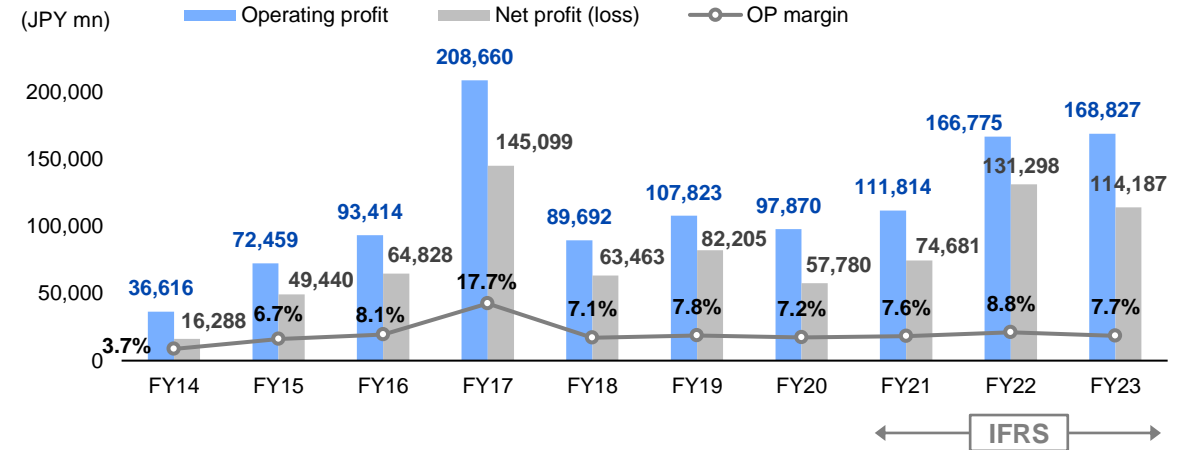
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Financial information: 10-year historical trend

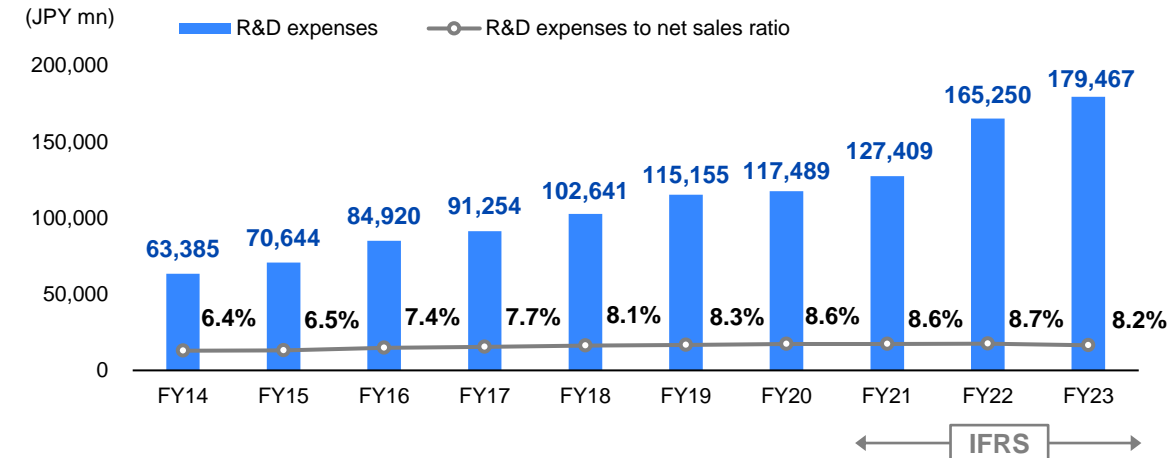
Net sales, Overseas sales ratio



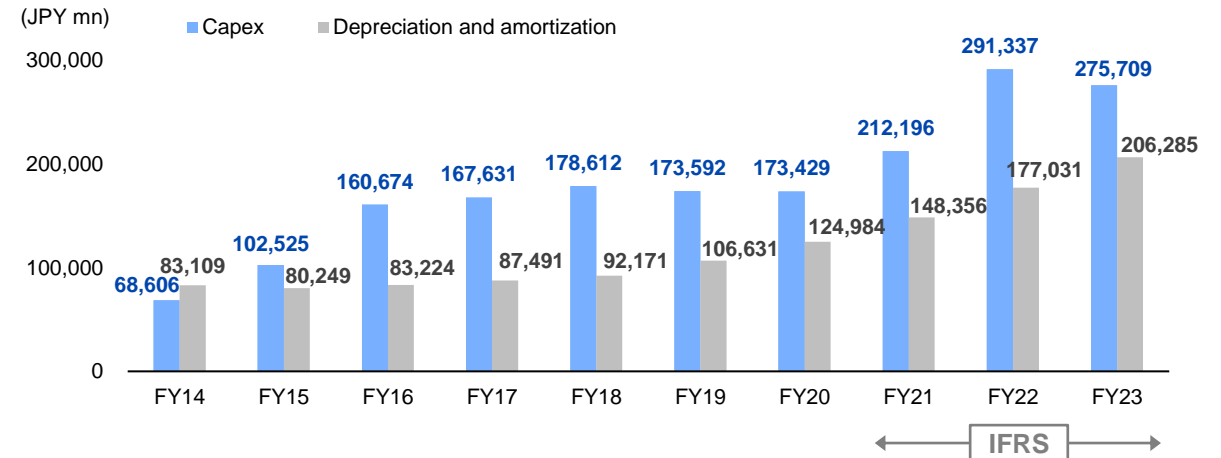
Operating profit, Net profit, OP margin



R&D expenses, R&D expenses to net sales ratio

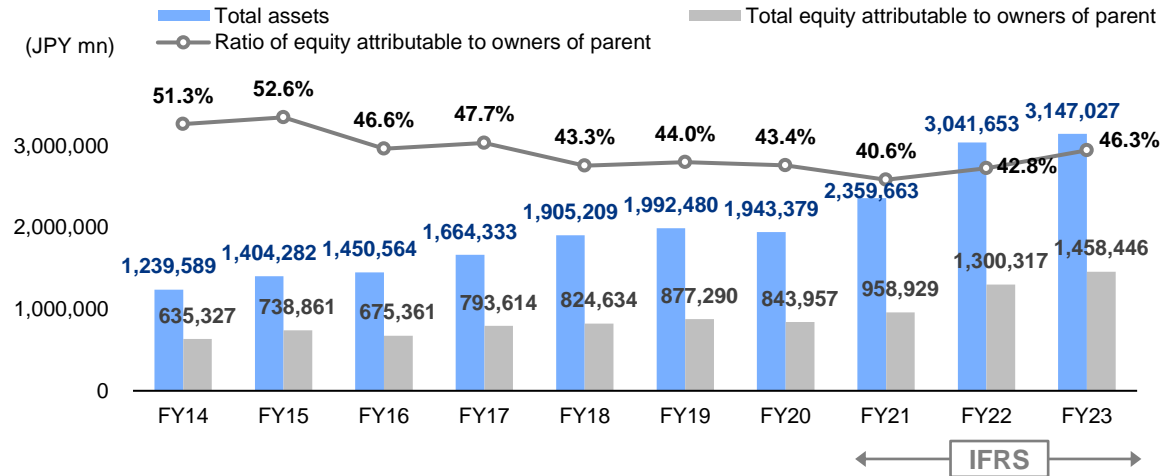


Capex, Depreciation and amortization

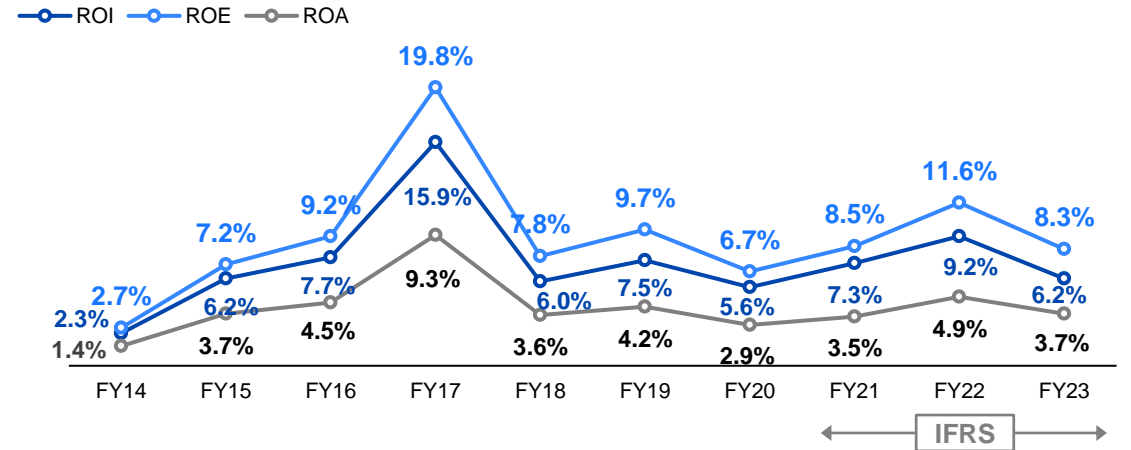


Financial information: 10-year historical trend

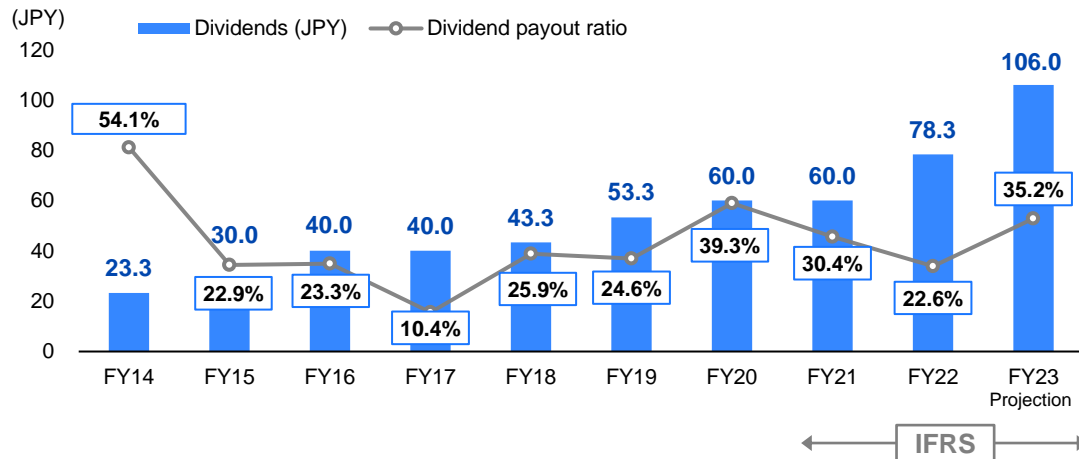
Total assets, Total equity attributable to owners of parent, Ratio of equity attributable to owners of parent



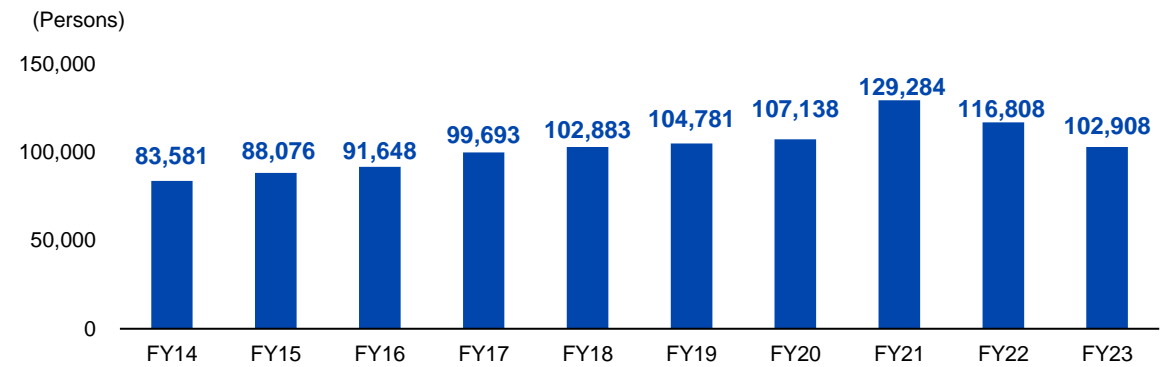
ROI, ROE, ROA



Dividends, Dividend payout ratio



Number of employees



Cautionary statements with respect to forward-looking statements

This material contains forward-looking statements, including projections, plans, policies, management strategies, targets, schedules, understandings, and evaluations about TDK, or its group companies (TDK Group). These forward-looking statements are based on the current forecasts, estimates, assumptions, plans, beliefs, and evaluations of the TDK Group in light of the information currently available to it, and contain known and unknown risks, uncertainties, and other factors. The TDK Group therefore wishes to caution readers that, being subject to risks, uncertainties, and other factors, the TDK Group's actual results, performance, achievements, or financial position could be materially different from any future results, performance, achievements, or financial position expressed or implied by these forward-looking statements, and the TDK Group undertakes no obligation to publicly update or revise any forward-looking statements after the issue of this material except as provided for in laws and ordinances.

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Text data including Q&A of performance briefing will be uploaded on following site.
https://www.tdk.com/en/ir/ir_events/conference/2023/4q_1.html