

Supplementary Data

Quarterly Sales and Operating Income by Segment



		FY March 2017			FY March 2018						
	(Yen billions)	1Q	2Q	3Q	4Q	Total	1Q	2Q	3 Q	4Q	Total
Net Sales	Capacitors	34.4	33.7	33.6	35.0	136.8	36.3	39.2	40.1		
	Inductive Devices	35.7	35.5	36.6	37.6	145.3	37.6	40.5	40.3		
	Other Passive Components	62.6	70.0	72.8	40.7	246.1	29.6	31.8	32.3		
	Passive Components	132.7	139.2	143.0	113.3	528.2	103.5	111.5	112.7		
	Sensor Application Products	10.4	10.5	10.5	11.5	42.9	16.4	20.2	21.6		
	Recording Devices	55.9	57.3	66.0	63.0	242.3	56.7	61.8	62.3		
	Other Magnetic Application Products	21.4	21.6	21.6	22.9	87.6	23.3	23.7	24.6		
	Magnetic Application Products	77.3	78.9	87.7	85.9	329.9	80.0	85.6	86.9		
	Film Application Products	51.8	65.2	76.4	54.4	247.7	79. 7	103.5	105.9		
	Other	6.6	6.6	7.2	9.2	29.6	9.9	13.3	14.1		
	Total	278.8	300.4	324.8	274.3	1,178.3	289.5	334.0	341.1		
	Passive Components	14.8	19.7	19.1	146.7	200.3	10.2	12.4	12.3		
Operating	Sensor Application Products	(1.0)	(1.8)	(1.5)	(2.2)	(6.5)	(4.6)	(6.1)	(3.9)		
	Magnetic Application Products	4.1	5.8	7.0	(7.3)	9.7	4.8	6.1	8.3		
	Film Application Products	7.1	13.0	16.2	5.0	41.2	12.7	21.3	23.6		
	Other	(1.5)	(2.6)	(1.0)	(2.2)	(7.3)	0.3	(1.2)	(0.4)		
Income	Sub Total	23.4	34.1	39.8	140.0	237.4	23.5	32.5	39.9		
le	Corporate and Eliminations	(6.9)	(6.3)	(7.3)	(8.2)	(28.8)	(7.9)	(5.9)	(7.5)		
	Total	16.5	27.8	32.5	131.8	208.7	15.6	26.6	32.4		
Ex	US\$ (JPY)	108.37	102.47	109.19	113.85	108.46	111.16	111.01	112.97		
Ex-rate	EURO (JPY)	122.41	114.36	117.74	121.25	118.92	122.02	130.26	133.00		

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Expenses Capital Expenditure Depreciation R&D (Yen billions) 170.0 180 167.6 160.7 160.0 160 140 120 102.5 99.0 91.3 100 90.0 87.5 88.0 84.9 86.0 83.2 83.1 80.2 80 70.6 68.6 63.4 60 40 20 0 FY14/3 FY15/3 FY16/3 FY17/3 FY18/3 FY18/3 FY14/3 FY15/3 FY16/3 FY17/3 FY18/3 FY18/3 FY14/3 FY15/3 FY16/3 FY17/3 FY18/3 FY18/3 Initial Current Initial Current Current Initial **Projections** Projections **Projections** Projections **Projections Projections**

Forex Sensitivity (impact by 1 (one) yen change)

- US\$: Sales 7.0 billion yen, Operating Income 1.2 billion yen
- EURO : Sales 1.5 billion yen, Operating Income 0.2 billion yen

(Yen billions)	March End, 2017	September End, 2017	December End, 2017	Change from Sep End, 2017
Total Asset	1,664.3	1,944.2	1,963.7	19.5
Total Liability	862.2	1,111.3	1,093.3	(18.0)
Stockholders' Equity	793.6	826.3	863.5	37.2
(Comprehensive Income)	(108.6)	(92.5)	(69.4)	23.1
Stockholders' Equity Ratio	47.7%	42.5%	44.0%	+1.5pt
Cash and Cash Equivalents	386.5	349.7	317.3	(32.4)
Interest-bearing Debt (*1)	334.1	514.8	492.9	(21.9)
Net Cash (*2)	52.4	(165.1)	(175.6)	(10.5)

 $*1: Short-term \ debt + Current \ installments \ of \ long-term \ debt + Long-term \ debt, \ excluding \ current \ installments$

*2: Cash and Cash Equivalents - Interest-bearing Debt

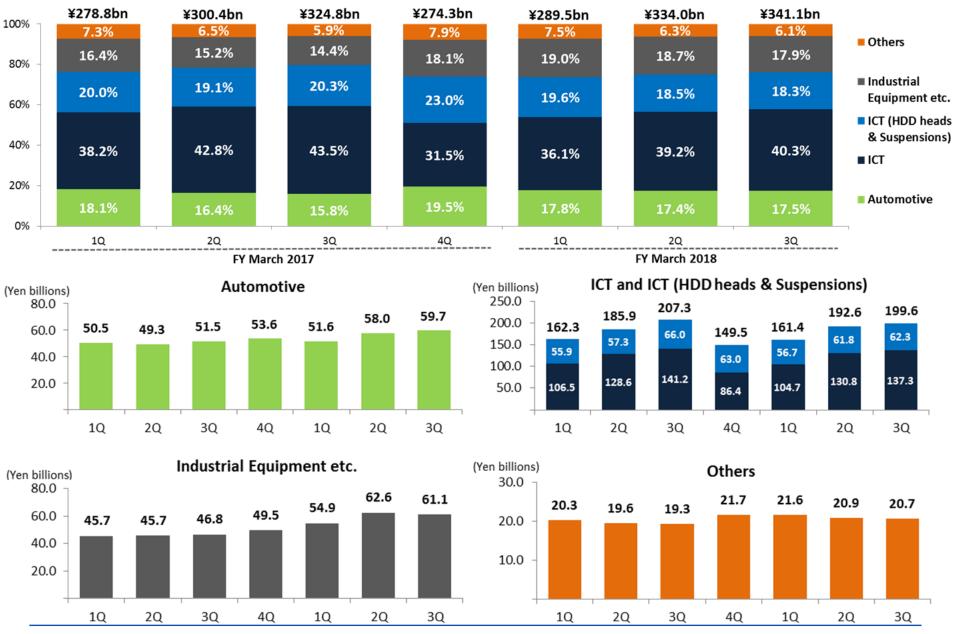


(Yen billions)	FY March 2017 Results through 3Q	FY March 2018 Results through 3Q	YoY Change
Operating Cash Flow	115.4	31.0	(84.4)
Investing Cash Flow	(137.8)	(203.7)	(65.9)
Free Cash Flow	(22.4)	(172.7)	(150.3)
Financing Cash Flow	43.1	113.0	69.9
Effect of Exchange Rate Changes on Cash and Cash Equivalents	4.6	8.7	4.1
Cash and Cash Equivalents	293.9	279.4	(14.5)

(Yen billions)	FY March 2017 Results through 3Q	FY March 2018 Results through 3Q	YoY Change
Capital Expenditures	134.5	133.0	(1.5)
Depreciation and Amortization	64.5	67.2	2.7

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Quarterly Sales by Applications (1Q of FY March 2017 – 3Q of FY March 2018)



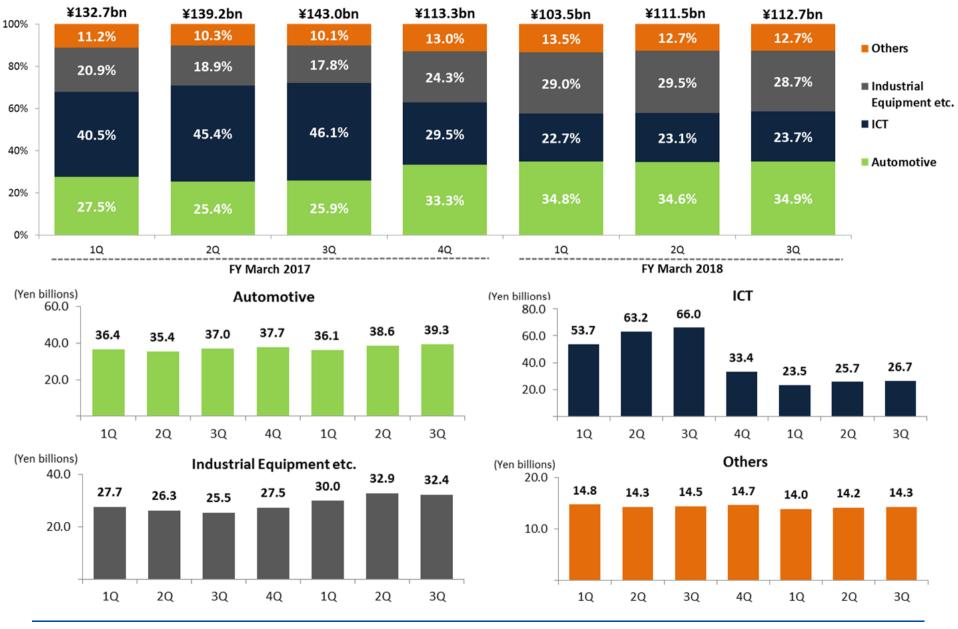
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³Q of Fiscal Year March, 2018

Passive Components Business Quarterly Sales by Applications (1Q of FY March 2017 –3Q of FY March 2018)

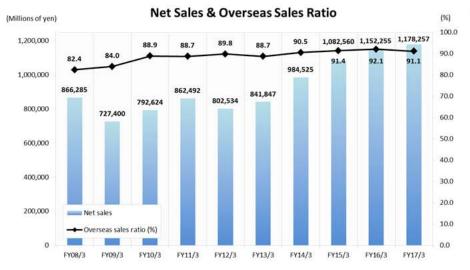


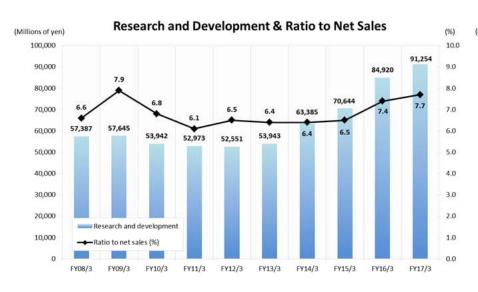
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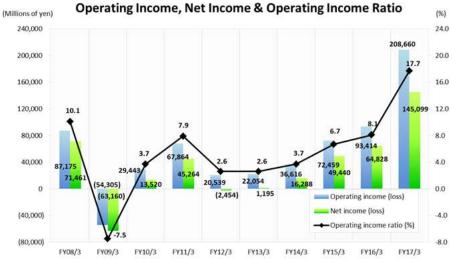
3Q of Fiscal Year March, 2018

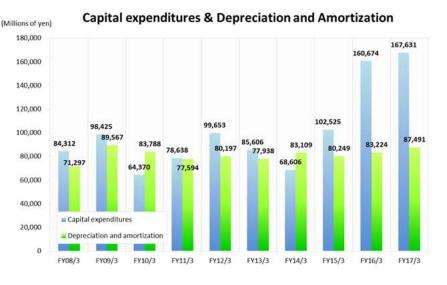
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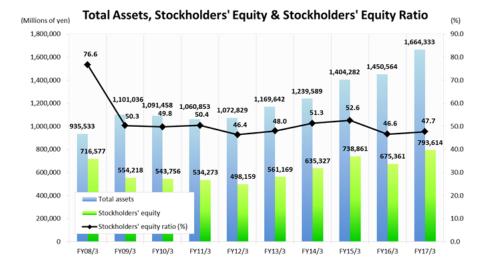


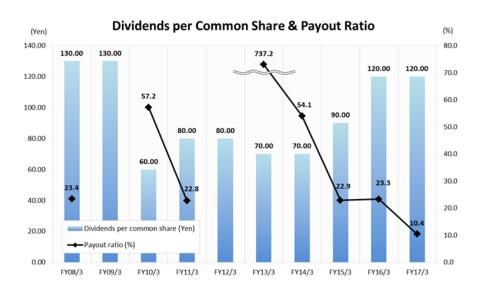


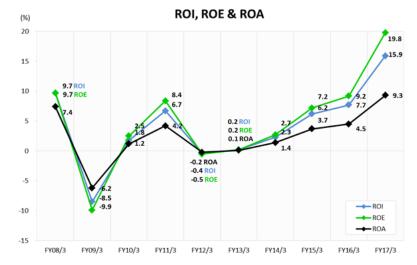


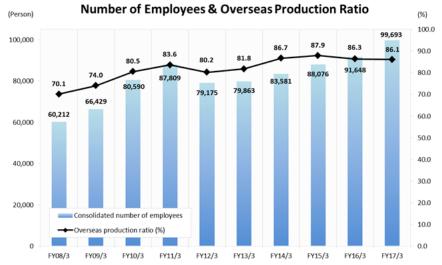
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Text data including Q&A of performance briefing will be uploaded on following site <u>http://www.global.tdk.com/corp/en/ir/ir_events/conference/2018/3q_1.htm</u>