

Consolidated Full Year Projections for FY March 2018

Shigenao Ishiguro President and CEO

Projections for 3Q of FY March 2018 - Image of Change in Sales



(Yen billions)

Segment	2Q of FY March 2018	3Q Projections (Q on Q Change)		
Passive Components	111.5	+2%~+5%		
Sensor Application Products	20.2	+2%~+5% -4%~-7%		
Magnetic Application Products	85.6			
Film Application Products	103.5	+1%~+3%		
Other	13.3	 +1%~+3%		
Total	334.0			

Forex assumptions

US\$/Yen 111.01 108.00 EURO/Yen 130.26 127.00

FY March 2018 Full Year / Dividend Projections



		FY March 2017	FY March 2018 Full Year Projections (announced on May 10, 2017)	FY March 2018 Full Year Projections (announced on Jul. 28, 2017)	FY March 2018 Full Year Projections (announced on Oct. 30, 2017)	YoY Change	
	(Yen billions)	Full Year Results				Yen billions	%
Net Sales		1,178.3	1,110.0	1,190.0	1,250.0	71.7	6.1
Operating Income		208.7	80.0	80.0	85.0	(123.7)	-59.3
Operating Income Margin		17.7%	7.2%	6.7%	6.8%	-10.9 pt	-
Income before Income Taxes		211.7	79.0	79.0	88.0	(123.7)	-58.4
Net Income		145.1	55.0	55.0	60.0	(85.1)	-58.6
Earı	ning per Share (JPY)	1,150.16	435.82	435.79	475.37	-	-
Dividends (JPY)		1st half : 60 2nd half : 60 Annual: 120	1st half : 60 2nd half : 70 Annual : 130	1st half : 60 2nd half : 70 Annual : 130	1st half : 60 2nd half : 70 Annual : 130	-	-
Ex-rate	US\$(JPY)	108.46	108.00	108.00	108.00 (Second half)	-	
	EURO(JPY)	118.92	118.00	118.00	127.00 (Second half)	-	
Capital Expenditure		167.6	160.0	160.0	170.0	2.4	1.4
Depreciation and Amortization		87.5	88.0	88.0	90.0	2.5	2.9
Research and Development		91.3	86.0	94.0	99.0	7.7	8.4

Cautionary Statements with Respect to Forward-Looking Statements



This material contains forward-looking statements, including projections, plans, policies, management strategies, targets, schedules, understandings, and evaluations about TDK, or its group companies (TDK Group). These forward-looking statements are based on the current forecasts, estimates, assumptions, plans, beliefs, and evaluations of the TDK Group in light of the information currently available to it, and contain known and unknown risks, uncertainties, and other factors. The TDK Group therefore wishes to caution readers that, being subject to risks, uncertainties, and other factors, the TDK Group's actual results, performance, achievements, or financial position could be materially different from any future results, performance, achievements, or financial position expressed or implied by these forward-looking statements, and the TDK Group undertakes no obligation to publicly update or revise any forwardlooking statements after the issue of this material except as provided for in laws and ordinances. The electronics markets in which the TDK Group operates are highly susceptible to rapid changes, risks, uncertainties, and other factors that can have significant effects on the TDK Group including, but not limited to, shifts in technology, fluctuations in demand, prices, interest and foreign exchange rates, and changes in economic environments, conditions of competition, laws and regulations. Also, since the purpose of these materials is only to give readers a general outline of business performance, many numerical values are shown in units of a billion yen. Because original values, which are managed in units of a million yen, are rounded off, the totals, differences, etc. shown in these materials may appear inaccurate. If detailed figures are necessary, please refer to our financial statements and supplementary materials.

