

# Supplementary Data

### **Quarterly Sales and Operating Income by Segment**

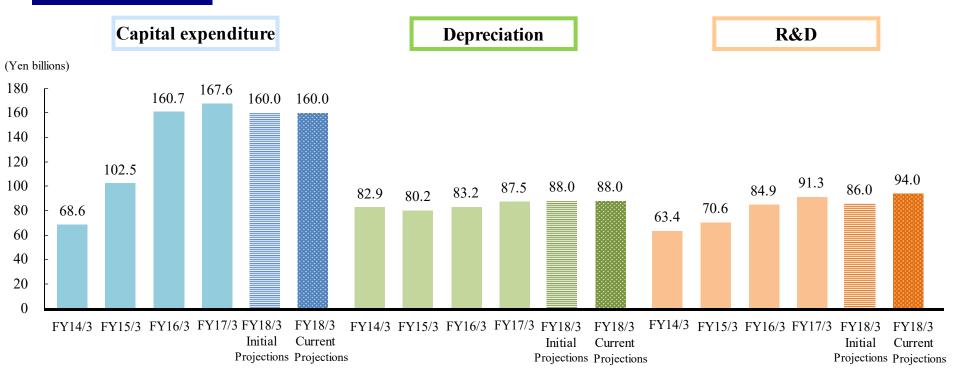


		FY March 2017				FY March 2018					
	(Yen billions)	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total
	Capacitors	34.4	33.7	33.6	35.0	136.8	36.3				
	Inductive Devices	35.7	35.5	36.6	37.6	145.3	37.6				
	Other Passive Components	62.6	70.0	72.8	40.7	246.1	29.6				
Ne	Passive Components	132.7	139.2	143.0	113.3	528.2	103.5				
	Sensor Application Products	10.4	10.5	10.5	11.5	42.9	16.4				
Net Sales	Recording Devices	55.9	57.3	66.0	63.0	242.3	56.7				
es	Other Magnetic Application Products	21.4	21.6	21.6	22.9	87.6	23.3				
	Magnetic Application Products	77.3	78.9	87.7	85.9	329.9	80.0				
	Film Application Products	51.8	65.2	76.4	54.4	247.7	79.7				
	Other	6.6	6.6	7.2	9.2	29.6	9.9				
	Total	278.8	300.4	324.8	274.3	1,178.3	289.5				
	Passive Components	14.8	19.7	19.1	146.7	200.3	10.2				
0	Sensor Application Products	(1.0)	(1.8)	(1.5)	(2.2)	(6.5)	(4.6)				
per	Magnetic Application Products	4.1	5.8	7.0	(7.3)	9.7	4.8				
Operating	Film Application Products	7.1	13.0	16.2	5.0	41.2	12.7				
	Other	(1.5)	(2.6)	(1.0)	(2.2)	(7.3)	0.3	***************************************			•
Income	Sub total	23.4	34.1	39.8	140.0	237.4	23.5				
e	Corporate and Eliminations	(6.9)	(6.3)	(7.3)	(8.2)	(28.8)	(7.9)				
	Total	16.5	27.8	32.5	131.8	208.7	15.6				
Ex-rate	US\$/JPY	108.37	102.47	109.19	113.85	108.46	111.16				
ate	EURO/JPY	122.41	114.36	117.74	121.25	118.92	122.02				

#### **FY March 2018 Projections and Forex Sensitivity**



### **Expenses**



#### Forex Sensitivity (impact by 1 (one) yen change)

- · US\$: Sales 6.0 billion yen, Operating Income 1.2 billion yen
- EURO: Sales 1.5 billion yen, Operating Income 0.2 billion yen

#### **Financial Position**



(Yen billions)	March End, 2017	June End, 2017	Change
Total Asset	1,664.3	1,913.0	248.7
Total Liability	862.2	1,103.1	240.9
Stockholders's Equity	793.6	801.2	7.6
(comprehensive income)	(108.6)	(104.5)	4.1
Stockholders's Equity Ratio	47.7%	41.9%	-5.8pt
Cash and Cash Equivalents	386.5	386.0	(0.5)
Interest-bearing Debt (*1)	334.1	529.5	195.4
Net Cash (*2)	52.4	(143.5)	(195.9)

(Yen billions)	1Q of FY March 2017	1Q of FY March 2018	Change
Capital Expenditures	53.5	42.9	(10.6)
Depreciation and Amortization	20.6	20.6	0.0

<sup>\*1:</sup> Short-term debt + Current installments of long-term debt + Long-term debt, excluding current installments

<sup>\*2:</sup> Cash and Cash equivalents - Interest-bearing Debt



(Yen billions)	FY March 2017 Results through 1Q	FY March 2018 Results through 1Q	YoY Change
Operating Cash Flow	8.7	(19.6)	(28.3)
Investing Cash Flow	(48.2)	(176.3)	(128.1)
Free Cash Flow	(39.5)	(195.9)	(156.4)
Financing Cash Flow	37.3	168.3	131.0
Effect of Exchange Rate Chagens on Cash and Cash Equivalents	(24.9)	2.3	27.2

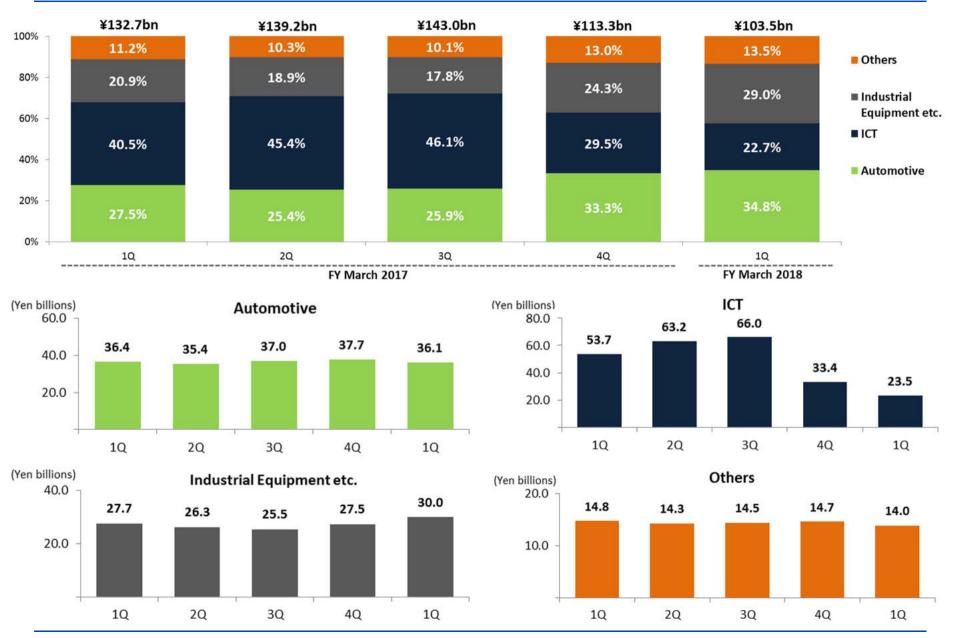
## **Quarterly Sales by Applications** (1Q of FY March 2017 –1Q of FY March 2018)



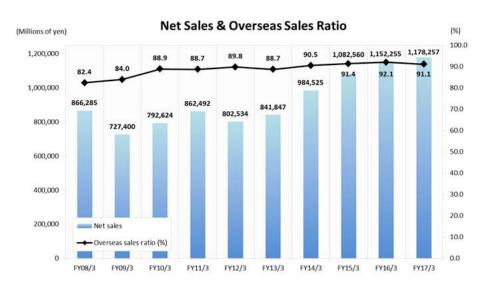


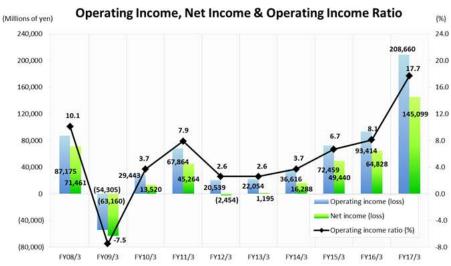
## Passive Components Business Quarterly Sales by Applications (1Q of FY March 2017 –1Q of FY March 2018)

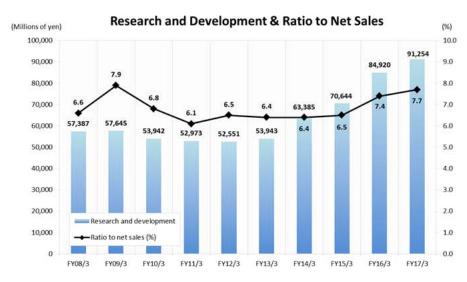


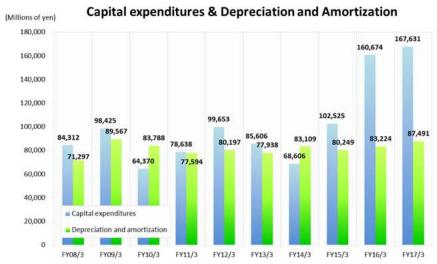




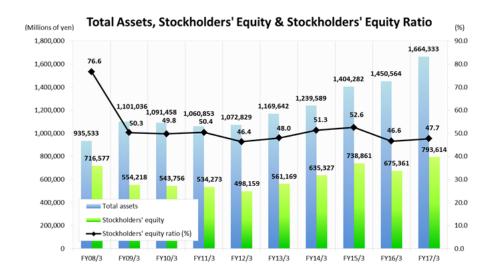


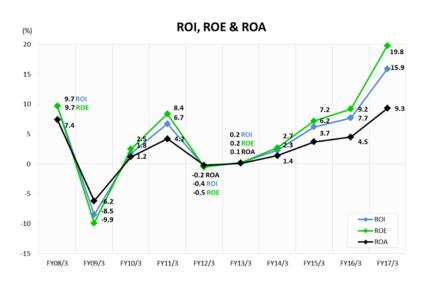


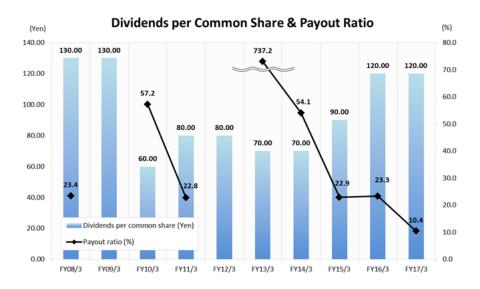


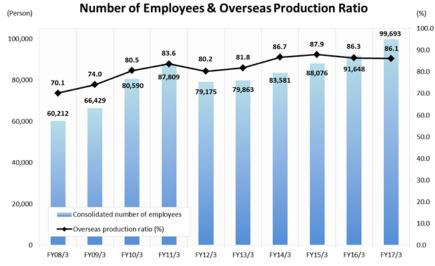
















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