

# **Supplementary Data**

## **Financial Position**



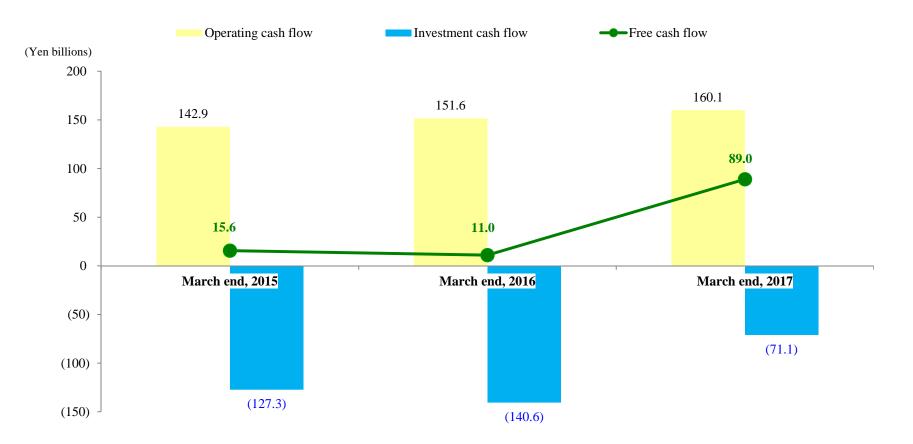
	(Yen billions)	March end, 2015	March end, 2016	March end, 2017	Change 2016-2017
Total Assets		1,404.3	1,450.6	5 1,664.3	213.7
Total Liabilitie	es	646.3	765.9	862.2	96.3
Stockholder's	Equity	738.9	675.4	793.6	118.2
(compreher	nsive income)	(5.9)	(102.3)	(108.6)	(6.3)
Stockholder's	Equity Ratio	52.6%	46.6%	47.7%	1.1p
	Cash and Cash Equivalents, Short-term Investments		307.5	5 386.5	79.0
Interest-bearin	ng Debt	268.3	335.7	334.1	(1.6)
Net Cash		18.2	(28.2)	52.4	80.6
illions)	Cash and cash equiva	alents, short-term invest	ments Inte	erest-bearing debt 386.5	Net cash
	86.5 268.3	307.5	335.7		334.1
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 $300 = \frac{307.5}{100} = \frac{307.5}{100} = \frac{307.5}{100} = \frac{52.4}{18.2}$  March end, 2015 = March end, 2016 = March end, 2017 (100) = (28.2)

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## **Cash Flows**





(Yen billions)	March end, 2015	March end, 2016	March end, 2017	Change 2016-2017
Capital Expenditures	102.5	160.7	167.6	6.9
Depreciation and Amortization	80.2	83.2	87.5	4.3

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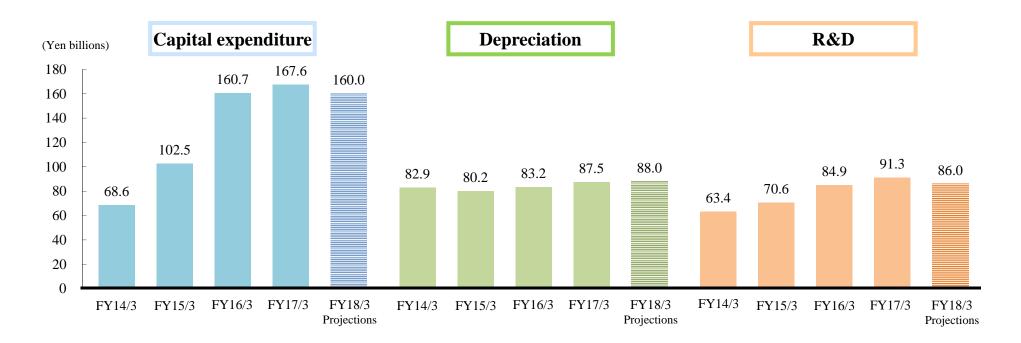


		FY March 2016				FY March 2017					
	(Yen billions)	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total
	Capacitors	39.1	39.5	36.4	35.4	150.4	34.4	33.7	33.6	35.0	136.8
Net Sales	Inductive Devices	39.7	40.2	38.9	36.3	155.1	35.7	35.5	36.6	37.6	145.3
	Other Passive Components	71.4	72.6	68.2	65.8	278.0	67.6	74.8	77.7	46.5	266.6
	Passive Components	150.3	152.2	143.6	137.4	583.5	137.7	144.0	147.9	119.1	548.7
	Recording Devices	54.6	60.7	58.5	46.0	219.8	61.0	62.3	70.7	68.1	262.1
	Other Magnetic Application Products	24.8	24.6	23.3	22.9	95.5	21.4	21.6	21.6	22.9	87.6
	Magnetic Application Products	79.4	85.3	81.8	68.9	315.3	82.4	83.9	92.4	91.0	349.7
	Film Application Products	42.9	63.3	67.6	46.1	219.9	51.8	65.2	76.4	54.4	247.7
	Other	7.0	7.3	8.7	10.5	33.6	6.9	7.3	8.1	9.8	32.1
	Total	279.6	308.1	301.7	262.9	1,152.3	278.8	300.4	324.8	274.3	1,178.3
<b>Operating Income</b>	Passive Components	15.0	17.4	17.5	16.5	66.4	16.0	20.7	20.4	147.6	204.7
	Magnetic Application Products	3.8	4.5	4.7	0.2	13.2	1.7	2.4	4.8	(10.8)	(1.8)
	Film Application Products	5.1	11.8	14.6	5.6	37.0	7.1	13.0	16.2	5.0	41.2
	Other	0.0	0.1	(0.1)	1.2	1.2	(1.4)	(2.0)	(1.6)	(1.7)	(6.7)
	Sub total	23.9	33.7	36.7	23.5	117.8	23.4	34.1	39.8	140.1	237.4
	Corporate and Eliminations	(5.8)	(6.3)	(6.4)	(6.0)	(24.4)	(6.9)	(6.3)	(7.3)	(8.2)	(28.8)
	Total	18.1	27.4	30.3	17.5	93.4	16.5	27.8	32.5	131.8	208.7
Ex-rate	US\$ (JPY)	121.29	122.31	121.41	115.46	120.13	108.37	102.47	109.19	113.85	108.46
rate	EURO (JPY)	134.15	136.06	133.05	127.37	132.67	122.41	114.36	117.74	121.25	118.92

## FY March 2018 Projections and Forex Sensitivity



**Expenses** 

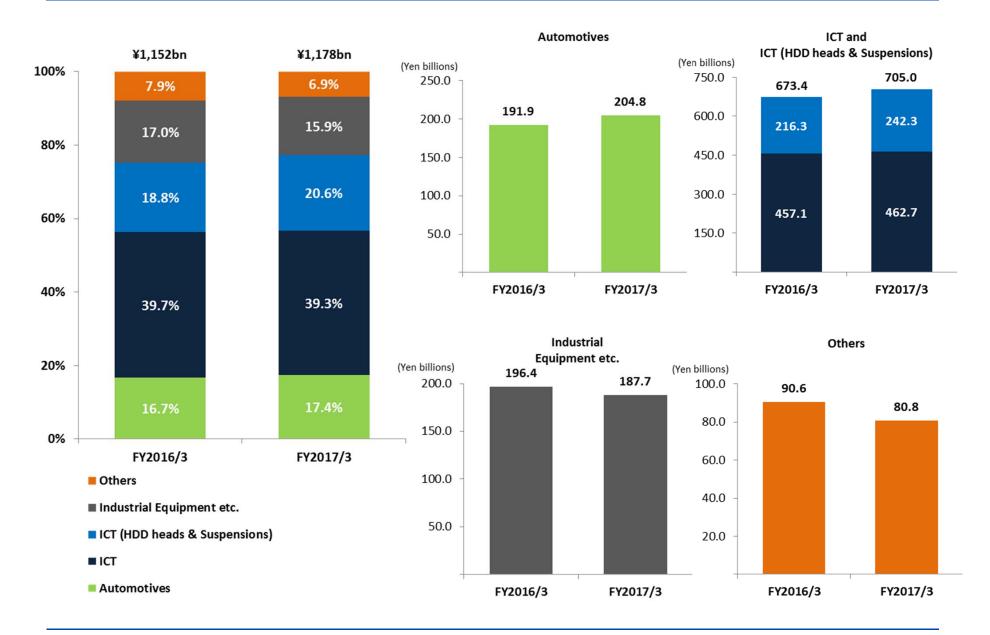


### Forex Sensitivity (impact by 1 (one) yen change)

- US\$ : Sales 5.8 billion yen, Operating Income 1.2 billion yen
- EURO : Sales 2.9 billion yen, Operating Income 0.7 billion yen

## Annual Sales by Applications (FY March 2016 – FY March 2017)



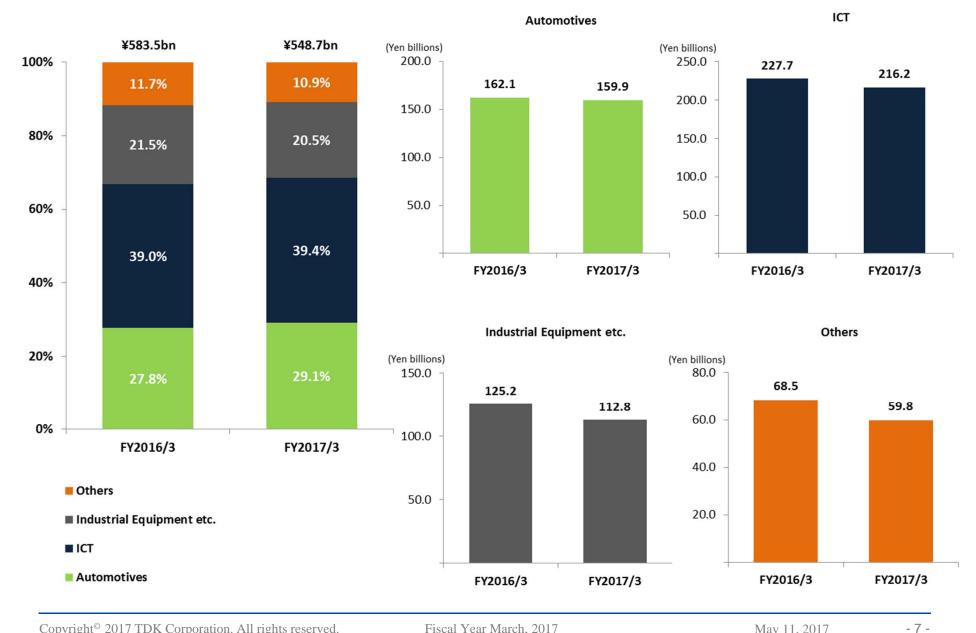


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Fiscal Year March, 2017

### **Passive Components Business Annual Sales by Applications** (FY March 2016– FY March 2017)

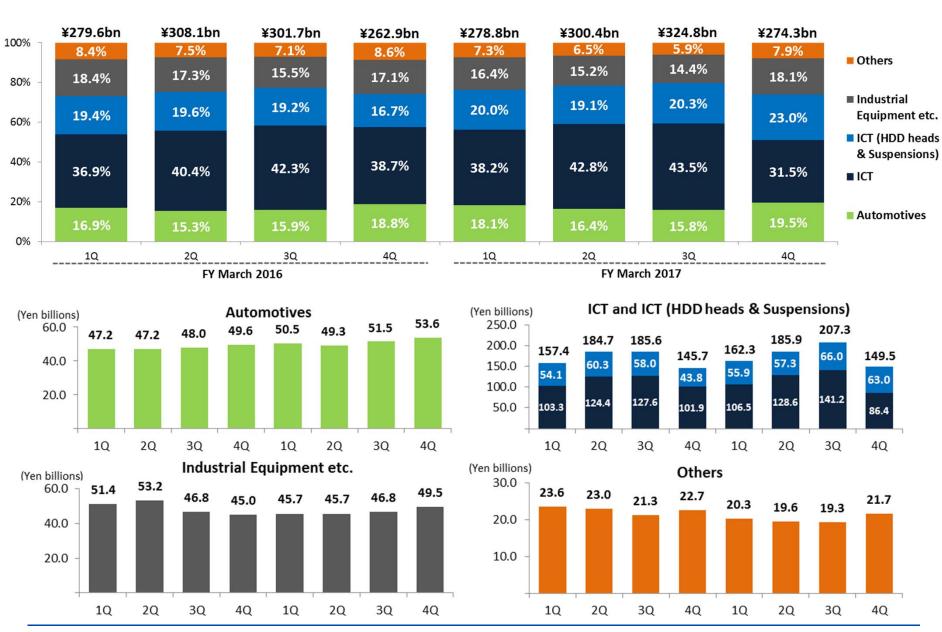




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Fiscal Year March, 2017

#### Quarterly Sales by Applications (1Q of FY March 2016 - 4Q of FY March 2017)



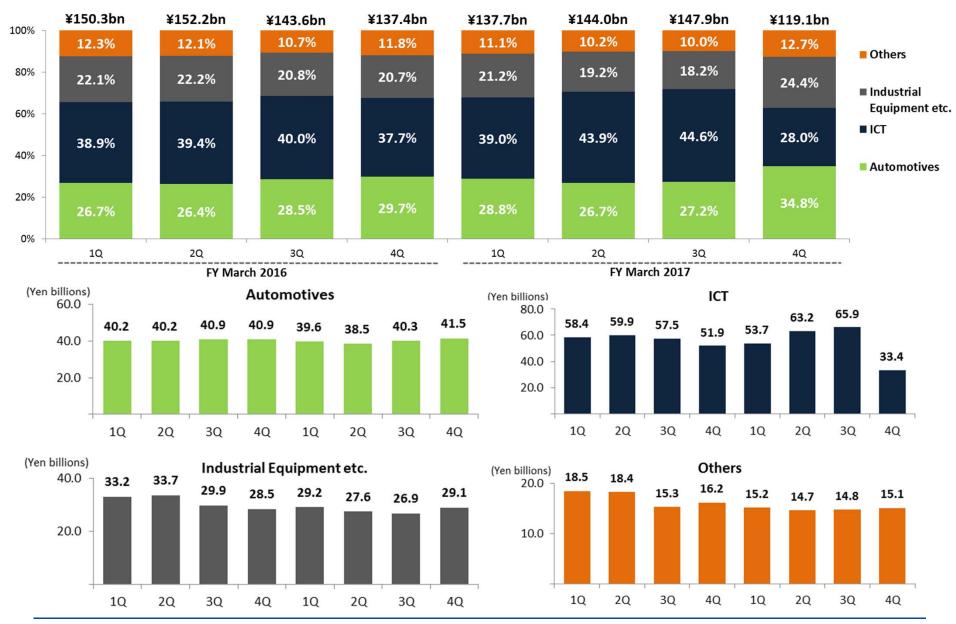
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Fiscal Year March, 2017

# Passive Components Business Quarterly Sales by Applications (1Q of FY March 2016 - 4Q of FY March 2017)

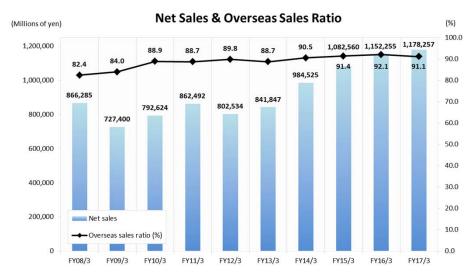


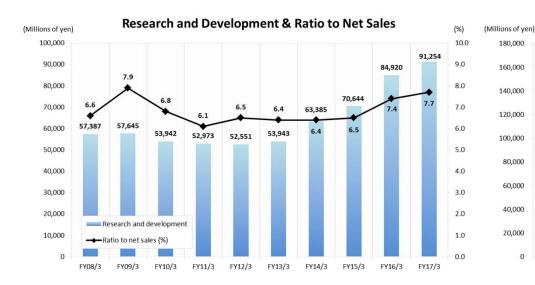


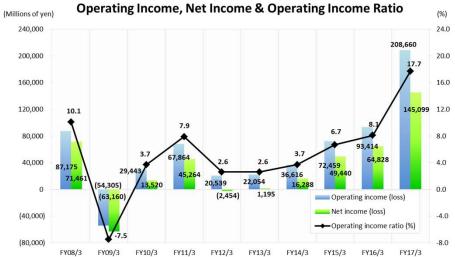
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Fiscal Year March, 2017





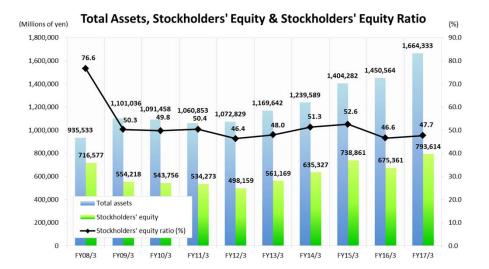


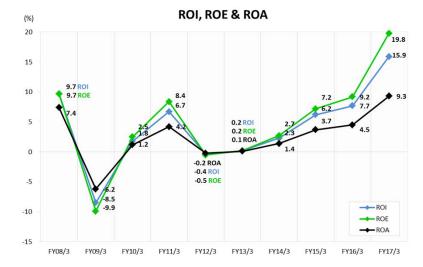


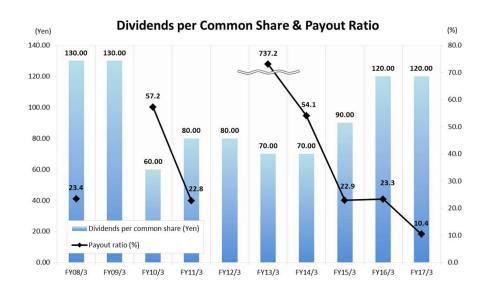
**Capital expenditures & Depreciation and Amortization** 

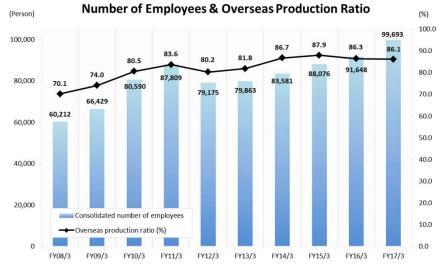












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