

# **Consolidated Full Year Projections for FY March 2018**

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# FY March 2018 Full Year / Dividend Projections



		FY March 2017 Full Year Results	FY March 2018 Full Year Projections	YoY Change	
				Yen billions	%
(Yen billions)					
Net sales		1,178.3	<b>1,110.0</b>	(68.3)	-5.8
Operating income		208.7	<b>80.0</b>	(128.7)	-61.7
Operating income margin		17.7%	<b>7.2%</b>	-10.5 pt	-
Income before income taxes		211.7	<b>79.0</b>	(132.7)	-62.7
Net income		145.1	<b>55.0</b>	(90.1)	-62.1
Earning per share (JPY)		1,150.16	<b>435.82</b>	-	-
Dividends (JPY)		1st half : 60 2nd half : 60 Annual: 120	<b>1st half : 60 2nd half : 70 Annual : 130</b>	-	-
Ex-rate	US\$ (JPY)	108.46	<b>108.00</b>	-	-
	EURO (JPY)	118.92	<b>118.00</b>	-	-
Capital expenditure		167.6	<b>160.0</b>	(7.6)	-4.5
Depreciation and amortization		87.5	<b>88.0</b>	0.5	0.6
Research and development		91.3	<b>86.0</b>	(5.3)	-5.8

# About the Change of Reporting Segment

TDK newly has four reporting segments: “Passive Components”, “Magnetic Application Products”, “Film Application Products” and “**Sensor Application Products**”, as well as “Other”, which includes products not included in these four reporting segments.

## Current reporting segments

Passive  
Components

Magnetic  
Application  
Products

Film  
Application  
Products

+

Other

## New reporting segments

Passive  
Components

Sensor  
Application  
Products

Magnetic  
Application  
Products

Film  
Application  
Products

+

Other

- Temperature, pressure sensors (Passive Components)
- Magnetic sensors (Magnetic Application Components)
- MEMS microphone (Other)

# Projections for FY March 2018 - Image of Changes in Sales

(Yen billions)

Segment	FY March 2017 Full Year Results	FY March 2018 Full Year Projections (YoY Change)
Passive Components	528.3	-17~-20%
Sensor Application Products	42.9	+27~+30%
Magnetic Application Products	329.7	-6~-9%
Film Application Products	247.7	+8~+11%
Other	29.6	—
<b>Total</b>	<b>1,178.3</b>	<b>1,110.0</b>

Forex assumptions

US\$(JPY)  
EURO(JPY)

108.46  
118.92

108.00  
118.00

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