

# Supplementary Data



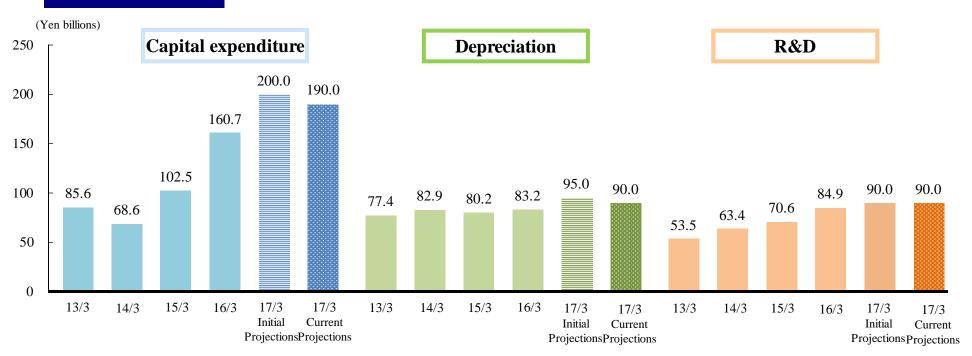
### Quarterly sales and operating income by segment

			FY March 2016				FY March 2017				
	(Yen billior	s) 1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total
Net Sales	Capacito	rs 39.1	39.5	36.4	35.4	150.4	34.4	33.7	33.6		
	Inductive Device	es 39.7	40.2	38.9	36.3	155.1	35.7	35.5	36.6		
	Other Passive Componer	nts 71.4	72.6	68.2	65.8	278.0	67.6	74.8	77.7		
	Passive Components	150.3	152.2	143.6	137.4	583.5	137.7	144.0	147.9		
	Recording Device	es 54.6	60.7	58.5	46.0	219.8	61.0	62.3	70.7		
	Other Magnetic Application Produc	ets 24.8	24.6	23.3	22.9	95.5	21.4	21.6	21.6		
	Magnetic Application Product	79.4	85.3	81.8	68.9	315.3	82.4	83.9	92.4		
	Film Application Products	42.9	63.3	67.6	46.1	219.9	51.8	65.2	76.4		
	Other	7.0	7.3	8.7	10.5	33.6	6.9	7.3	8.1		
	Total	279.6	308.1	301.7	262.9	1,152.3	278.8	300.4	324.8		
	Passive Componer	ts 15.0	17.4	17.5	16.5	66.4	16.0	20.7	20.4		
Op	Magnetic Application Produc	ts 3.8	4.5	4.7	0.2	13.2	1.7	2.4	4.8		
Operating	Film Application Produc	ts 5.1	11.8	14.6	5.6	37.0	7.1	13.0	16.2		
ing	Oth	er 0.0	0.1	(0.1)	1.2	1.2	(1.4)	(2.0)	(1.6)		
Income	Sub total	23.9	33.7	36.7	23.5	117.8	23.4	34.1	39.8		
	Corporate and Eliminations	(5.8)	(6.3)	(6.4)	(6.0)	(24.4)	(6.9)	(6.3)	(7.3)		
	Total	18.1	27.4	30.3	17.5	93.4	16.5	27.8	32.5		
Ex-rate	US\$ (JPY)	121.29	122.31	121.41	115.46	120.13	108.37	102.47	109.19		
rate	EURO (JPY)	134.15	136.06	133.05	127.37	132.67	122.41	114.36	117.74		



#### FY March 2017 Projections and Forex sensitivity

### **Expenses**



#### Forex Sensitivity (impact by 1 (one) yen change)

- **US\$**: Sales 5.0 billion yen, Operating Income 1.2 billion yen
- **EURO : Sales 3.0 billion yen, Operating Income 0.7 billion yen**

13/3: FY March 2013



#### **Financial Position**

(Yen billions)	March End, 2016	September End, 2016	December End, 2016	Change from Sep End, 2016
Total Asset	1,450.6	1,483.5	1,676.8	193.3
Total Liability	765.9	874.8	948.6	73.8
Stockholders's Equity	675.4	601.6	719.9	118.3
(Comprehensive Income)	(102.3)	(195.4)	(94.3)	101.1
Stockholders's Equity Ratio	46.6%	40.6%	42.9%	+2.3pt
Cash and Cash Equivalents	307.4	304.5	311.7	7.2
Interest-bearing Debt (*1)	335.7	403.3	416.4	13.1
Net Cash (*2)	(28.3)	(98.8)	(104.7)	(5.9)

3Q of Fiscal Year March, 2017

<sup>\*1:</sup> Short-term debt + Current installments of long-term debt + Long-term debt, excluding current installments

<sup>\*2:</sup> Cash and Cash equivalents - Interest-bearing Debt



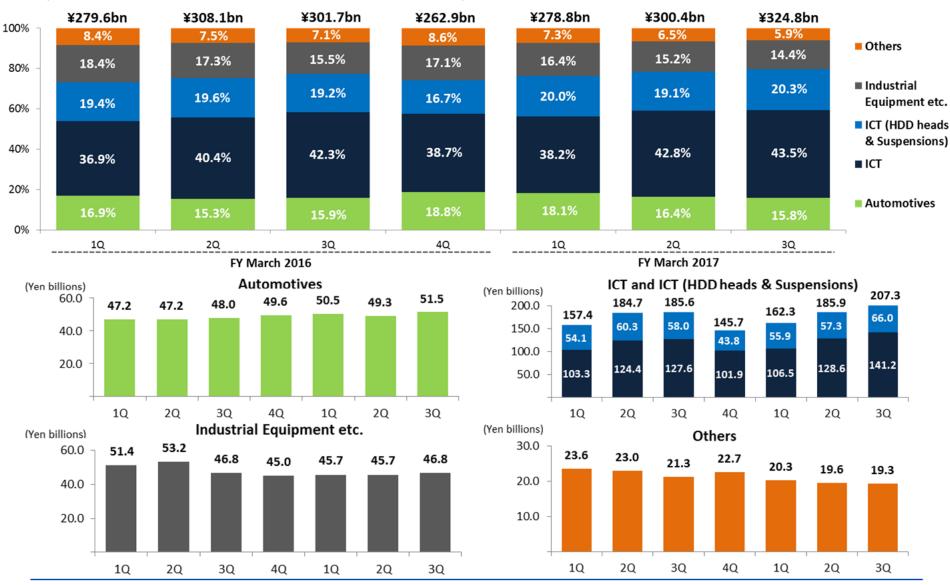
### **Cash Flows**

(Yen billions)	FY March 2016 Results through 3Q	FY March 2017 Results through 3Q	YoY Change
Operating Cash Flow	117.5	115.4	(2.1)
Investing Cash Flow	(103.4)	(137.8)	(34.4)
Free Cash Flow	14.1	(22.4)	(36.5)
Financing Cash Flow	46.2	43.1	(3.1)
Effect of Exchange Rate Chagens on Cash and Cash Equivalents	(2.4)	4.6	7.0
Cash and Cash Equivalents	323.0	293.9	(29.1)

(Yen billions)	FY March 2016 Results through 3Q	FY March 2017 Results through 3Q	YoY Change
Capital Expenditures	114.8	134.5	19.7
Depreciation and Amortization	62.5	64.5	2.0

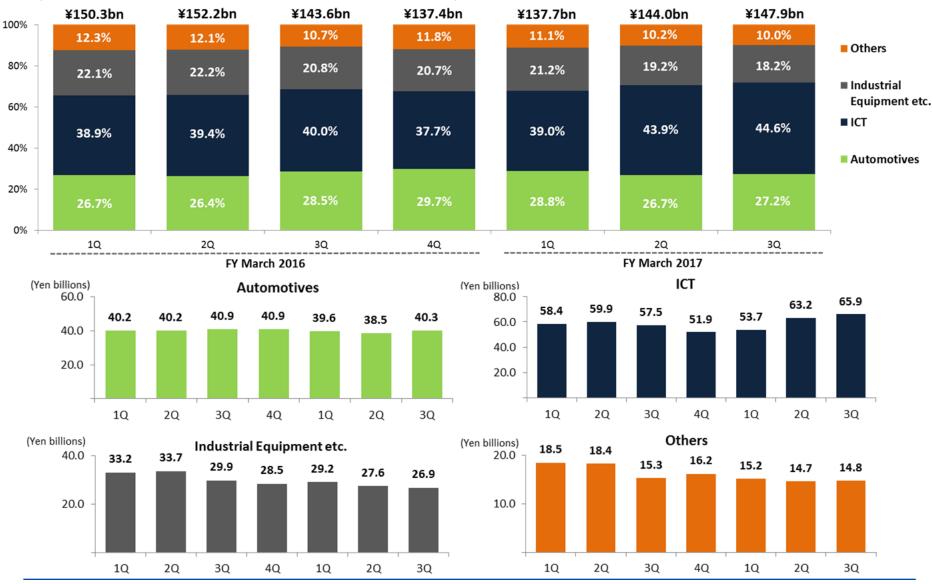


## Quarterly sales by applications (1Q of FY March 2016 - 3Q of FY March 2017)

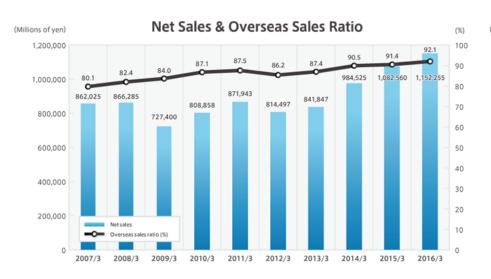


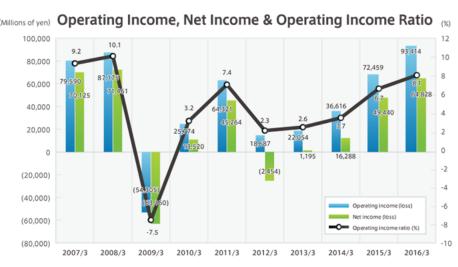


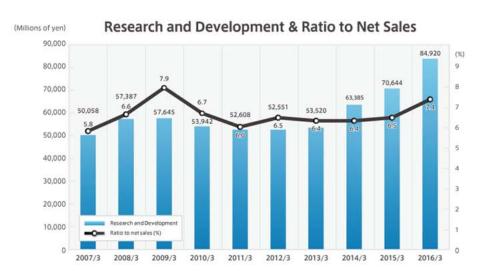
# Passive Components Business quarterly sales by applications (1Q of FY March 2016 - 3Q of FY March 2017)

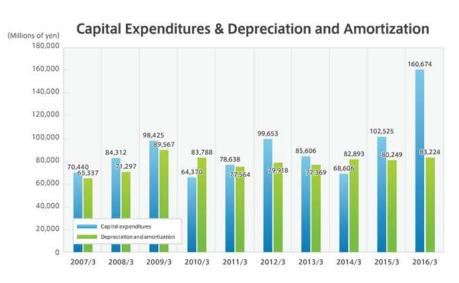






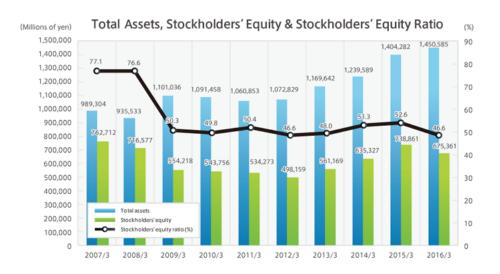


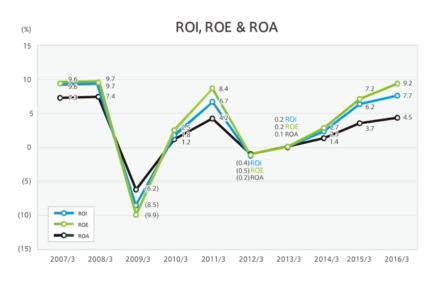


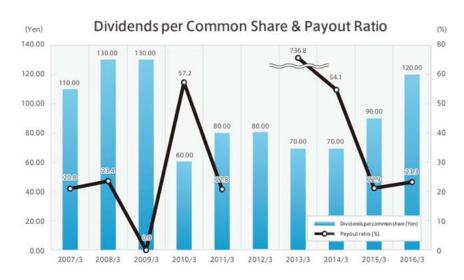


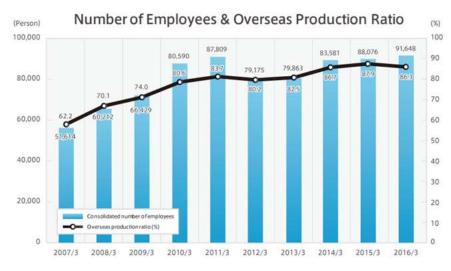
2007/3 : FY March 2007











2007/3: FY March 2007



#### **Cautionary Statements with Respect to Forward-Looking Statements**

This material contains forward-looking statements, including projections, plans, policies, management strategies, targets, schedules, understandings, and evaluations about TDK, or its group companies (TDK Group). These forward-looking statements are based on the current forecasts, estimates, assumptions, plans, beliefs, and evaluations of the TDK Group in light of the information currently available to it, and contain known and unknown risks, uncertainties, and other factors. The TDK Group therefore wishes to caution readers that, being subject to risks, uncertainties, and other factors, the TDK Group's actual results, performance, achievements, or financial position could be materially different from any future results, performance, achievements, or financial position expressed or implied by these forward-looking statements, and the TDK Group undertakes no obligation to publicly update or revise any forwardlooking statements after the issue of this material except as provided for in laws and ordinances. The electronics markets in which the TDK Group operates are highly susceptible to rapid changes, risks, uncertainties, and other factors that can have significant effects on the TDK Group including, but not limited to, shifts in technology, fluctuations in demand, prices, interest and foreign exchange rates, and changes in economic environments, conditions of competition, laws and regulations. Also, since the purpose of these materials is only to give readers a general outline of business performance, many numerical values are shown in units of a billion yen. Because original values, which are managed in units of a million yen, are rounded off, the totals, differences, etc. shown in these materials may appear inaccurate. If detailed figures are necessary, please refer to our financial statements and supplementary materials.

