

# **Consolidated Full Year Projections for FY March 2017**

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## Market trend in the second half

The arrow symbol “→” denotes changes from first-half trend

Priority Markets	Market Trend	
ICT	→	<p>North American smartphone production is expected to peak in 3Q but to decline year on year.</p> <p>Chinese smartphone production is expected to maintain the level of the first half in the second half.</p> <p>South Korean smartphone production is expected to decrease from the first half.</p>
	↘	<p>The HDD market is expected to decrease from the first half.</p>
Automobile	→	<p>Domestic sales are expected to decline year on year, but sales growth in the European, North American and Chinese markets are expected to continue steadily in the second half.</p>
Industrial Equipment and Energy	→	<p>In the industrial equipment market, curbs on capital investment to continue overall, and part of the market, such as in relation to semiconductor manufacturing equipment, is expected to continue to be strong.</p> <p>The renewable energy market is expected to be flat as government subsidies for purchases in various countries have run their course.</p>

(TDK’s estimation)

# Projections for 3Q of FY March 2017 -Image of change in sales

(Yen billions)

Segment	2Q of FY March 2017	3Q Projections (Q on Q Change)
Passive Components	144.0	±0%
Magnetic Application Products	83.9	±0%
Film Application Products	65.2	+6%~+8%
Other	7.3	—
<b>Total</b>	<b>300.4</b>	<b>+1%~+3%</b>

### Forex assumptions

US\$/Yen	102.47	100.00
EURO/Yen	114.36	110.00

## FY March 2017 Full Year / Dividend Projections

		FY March 2016 Full Year Results	FY March 2017 Full Year Projections (announced Apr. 28)	FY March 2017 Full Year Projections (Revised)	Y o Y Change	
					Yen billions	%
(Yen billions)						
Net Sales		1,152.3	1,160.0	<b>1,140.0</b>	(12.3)	-1.1
Operating Income		93.4	74.0	<b>76.0</b>	(17.4)	-18.6
Operating Income Margin		8.1%	6.4%	<b>6.7%</b>	-1.4pt	-
Income before income taxes		91.8	73.0	<b>75.0</b>	(16.8)	-18.3
Net Income		64.8	50.0	<b>52.0</b>	(12.8)	-19.8
Earning Per Share (JPY)		514.23	396.00	<b>412.19</b>	-	-
Dividends (JPY)		1st half : 60 2nd half : 60 Annual: 120	1st half : 60 2nd half : 60 Annual : 120	<b>1st half : 60 2nd half : 60 Annual : 120</b>	-	-
Ex-rate	US\$ (JPY)	120.13	110.00	<b>100.00 (Second half)</b>	-	
	EURO (JPY)	132.67	125.00	<b>110.00 (Second half)</b>	-	
Capital Expenditure		160.7	200.0	<b>190.0</b>	29.3	18.2
Depreciation and amortization		83.2	95.0	<b>90.0</b>	6.8	8.2
Research and development		84.9	90.0	<b>90.0</b>	5.1	6.0

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