

# **Supplementary Data**



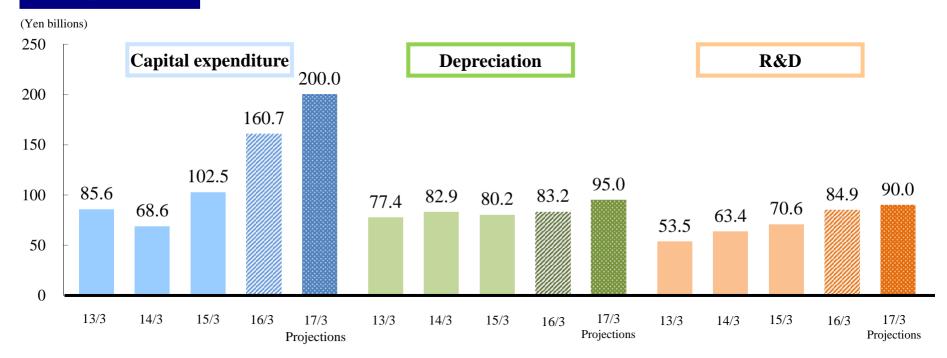
### Quarterly sales and operating income by segment

			FY March 2016				FY March 2017					
		(Yen billions)	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total
Net Sales		Capacitors	39.1	39.5	36.4	35.4	150.4	34.4				
		Inductive Devices	39.7	40.2	38.9	36.3	155.1	35.7				
		Other Passive Components	71.4	72.6	68.2	65.8	278.0	67.6				
		Passive Components	150.3	152.2	143.6	137.4	583.5	137.7				
		Recording Devices	54.6	60.7	58.5	46.0	219.8	61.0				
		Other Magnetic Application Products	24.8	24.6	23.3	22.9	95.5	21.4				
		Magnetic Application Products	79.4	85.3	81.8	68.9	315.3	82.4				
		Film Application Products	42.9	63.3	67.6	46.1	219.9	51.8				
		Other	7.0	7.3	8.7	10.5	33.6	6.9				
		Total	279.6	308.1	301.7	262.9	1,152.3	278.8				
		Passive Components	15.0	17.4	17.5	16.5	66.4	16.0				
Op		Magnetic Application Products	3.8	4.5	4.7	0.2	13.2	1.7				
Operating		Film Application Products	5.1	11.8	14.6	5.6	37.0	7.1				
ing		Other	0.0	0.1	(0.1)	1.2	1.2	(1.4)				
Income		Sub-total	23.9	33.7	36.7	23.5	117.8	23.4				
me		Corporate and Eliminations	(5.8)	(6.3)	(6.4)	(6.0)	(24.4)	(6.9)				
		Total	18.1	27.4	30.3	17.5	93.4	16.5				
Ex-rate	US	\$/JPY	121.29	122.31	121.41	115.46	120.13	108.37				
rate	EU	RO/JPY	134.15	136.06	133.05	127.37	132.67	122.41				



### **FY March 2017 Projections and Forex sensitivity**

#### **Expenses**



#### Forex Sensitivity (impact by 1 (one) yen change)

●US\$: Sales 5.0 billion yen, Operating Income 1.4 billion yen

13/3: FY March 2013



## **Financial Position**

(Yen billions)	March End, 2016	June End, 2016	Change
Total Asset	1,450.6	1,416.0	(34.6)
Total Liability	765.9	808.3	42.4
Stockholders's Equity	675.4	599.3	(76.1)
(comprehensive income)	(102.3)	(183.2)	(80.9)
Stockholders's Equity ratio	46.6%	42.3%	-4.3pt
Cash and Cash equivalents	307.5	278.2	(29.3)
Interest-bearing Debt (*1)	335.7	372.2	36.5
Net Cash (*2)	(28.2)	(94.0)	(65.8)

(Yen billions)	1Q of FY March 2016	1Q of FY March 2017	Change
Capital Expenditures	28.7	53.5	24.8
Depreciation and amortization	20.5	20.6	0.1

<sup>\*1:</sup> Short-term debt + Current installments of long-term debt + Long-term debt, excluding current installments

<sup>\*2:</sup> Cash and Cash equivalents - Interest-bearing Debt



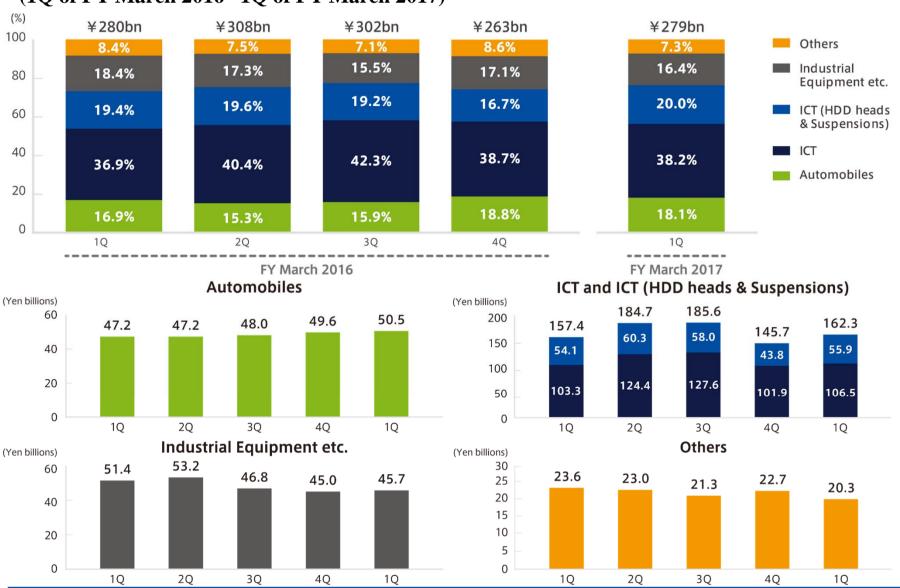
## **Cash Flows**

(Yen billions)	FY March 2016 Results through 1Q	FY March 2017 Results through 1Q	YoY Change
Operating Cash Flow	26.6	8.7	(17.9)
Investing Cash Flow	(25.7)	(48.2)	(22.5)
Free Cash Flow	0.9	(39.5)	(40.4)
Financing Cash Flow	10.5	37.3	26.8
Effect of exchange rate chagens on cash and cash equivalents	5.7	(24.9)	(30.6)

Cash and Cash Equivalents	282.2	258.4	(23.8)
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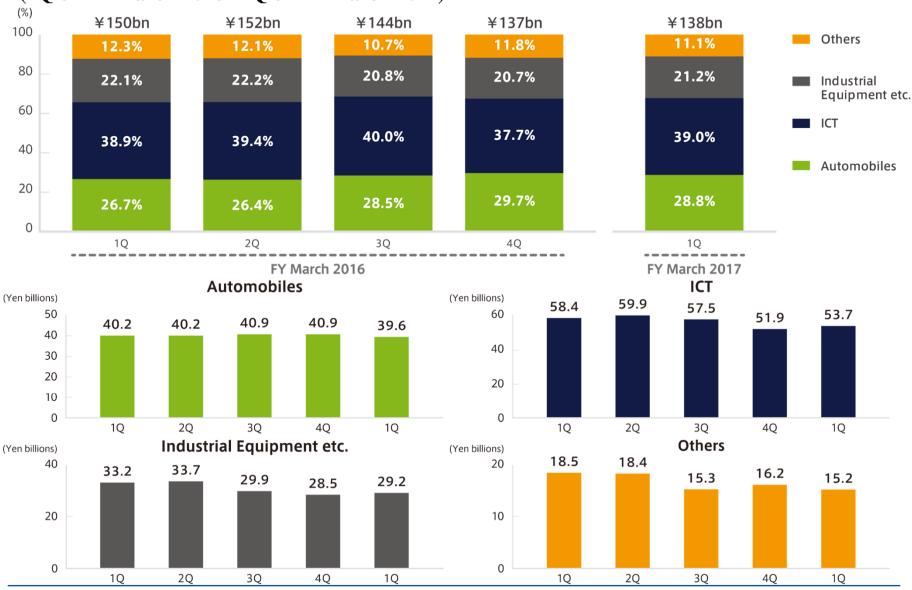


## Quarterly sales by applications (1Q of FY March 2016 –1Q of FY March 2017)

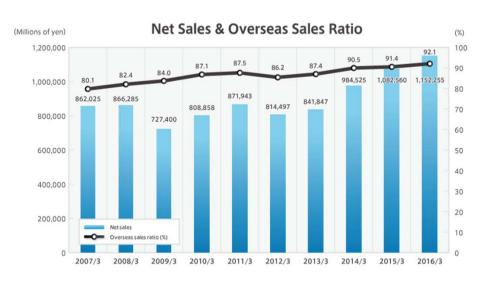


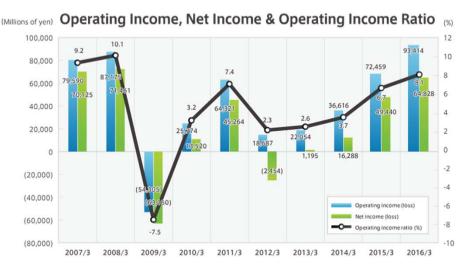


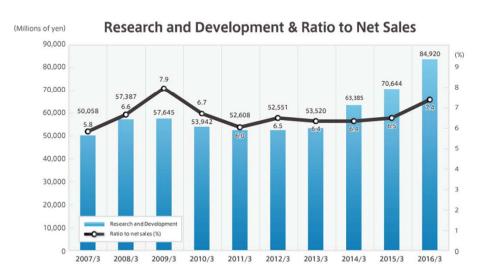
## Passive Components Business quarterly sales by applications (10 of FY March 2016 –10 of FY March 2017)

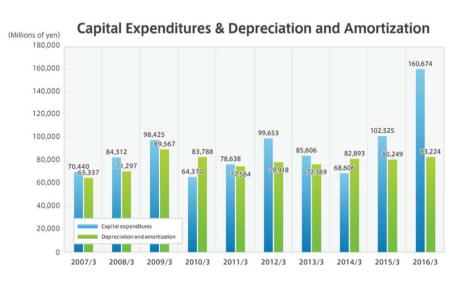






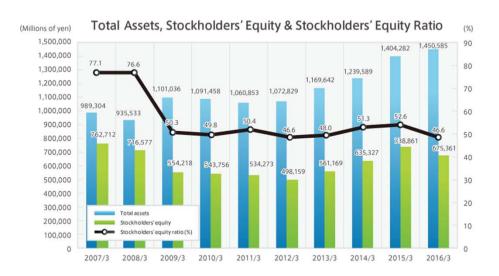


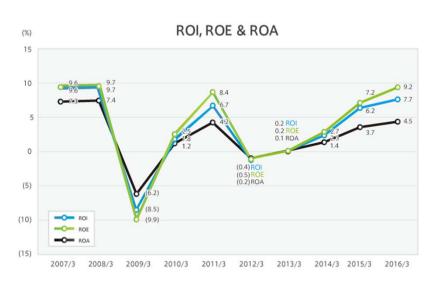


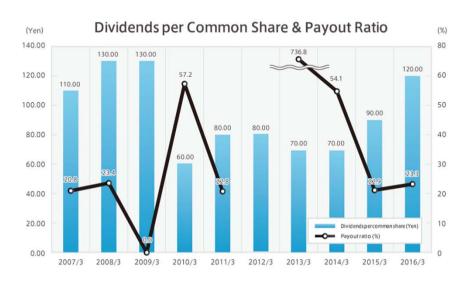


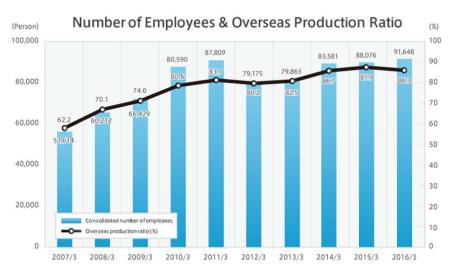
2007/3: FY March 2007











2007/3: FY March 2007



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