

# **Supplementary Data**

#### Quarterly sales and operating income by segment

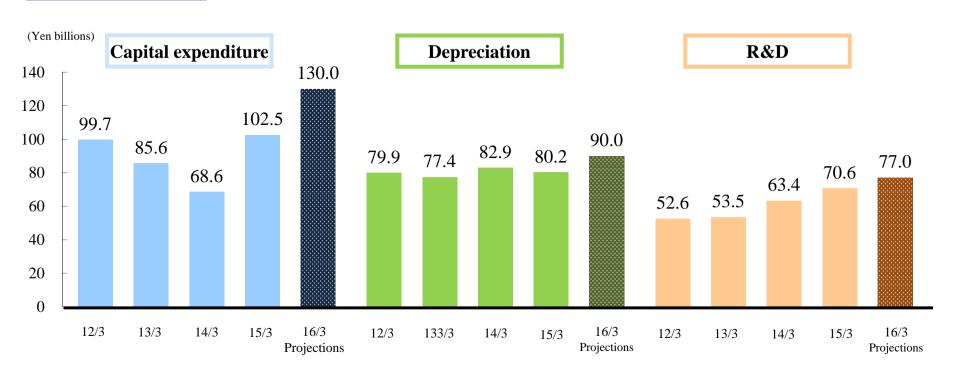


		FY March 2015				FY March 2016						
		(Yen billions)	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total
		Capacitors	36.5	37.3	37.5	37.6	149.0	39.1	39.5			
		Inductive Devices	35.7	37.1	38.1	36.4	147.3	37.9	38.6			
		Other Passive Components	49.7	55.5	67.6	62.8	235.8	70.8	72.1			
Net Sales		Passive Components	121.9	129.9	143.2	136.9	532.0	147.8	150.2			
		Recording Devices	59.1	63.7	75.1	62.6	260.5	54.6	60.7			
Sale	(	Other Magnetic Application Products	26.2	25.5	25.3	25.9	102.8	24.8	24.6			
S		<b>Magnetic Application Products</b>	85.2	89.2	100.4	88.5	363.3	79.4	85.3			
		Film Application Products	22.5	37.2	47.4	44.1	151.3	43.2	64.1			
		Other	7.8	8.5	9.4	10.3	35.9	9.2	8.6			
		Total	237.5	264.8	300.4	279.9	1,082.6	279.6	308.1			
Operating Income		Passive Components	7.8	9.4	11.4	8.0	36.6	15.0	17.4			
		<b>Magnetic Application Products</b>	7.3	8.5	7.7	6.3	29.7	3.8	4.5			
		Film Application Products	0.3	5.2	9.6	9.4	24.6	4.7	11.6			
		Other	(0.5)	0.2	0.2	0.6	0.6	0.4	0.2			
		Sub-total	14.8	23.3	29.0	24.3	91.4	23.9	33.7			
me		Corporate and Eliminations	(5.2)	(5.0)	(3.8)	(5.0)	(18.9)	(5.8)	(6.3)			
		Total	9.6	18.3	25.2	19.4	72.5	18.1	27.4			
Ex-rate	US	\$/JPY	102.17	103.86	114.25	119.21	109.84	121.29	122.31			
rate	EU	JRO/JPY	140.17	137.77	142.79	134.74	138.88	134.15	136.06			

### **FY March 2016 Projections and Forex sensitivity**



#### **Expenses**



#### Forex Sensitivity (impact by 1 (one) yen change)

**OUS\$**: Sales 5.0 billion yen, Operating Income 1.4 billion yen

### **Financial Position**



(Yen billions)	March End, 2015	June End, 2015	September End, 2015	Change from June End, 2015
Total Asset	1,404.3	1,467.8	1,445.1	(22.7)
Total Liability	646.3	683.9	701.5	17.6
Stockholders's Equity	738.9	763.9	735.7	(28.2)
(comprehensive income)	(5.9)	12.1	(15.8)	(27.9)
Stockholders's Equity ratio	52.6%	52.0%	50.9%	-1.1pt
Cash and Cash equivalents	286.5	302.3	269.2	(33.1)
Interest-bearing Debt (*1)	268.3	287.0	300.2	13.2
Net Cash (*2)	18.2	15.3	(31.0)	(46.3)

<sup>\*1:</sup> Short-term debt + Current installments of long-term debt + Long-term debt, excluding current installments

<sup>\*2:</sup> Cash and Cash equivalents - Interest-bearing Debt

## **Cash Flows**



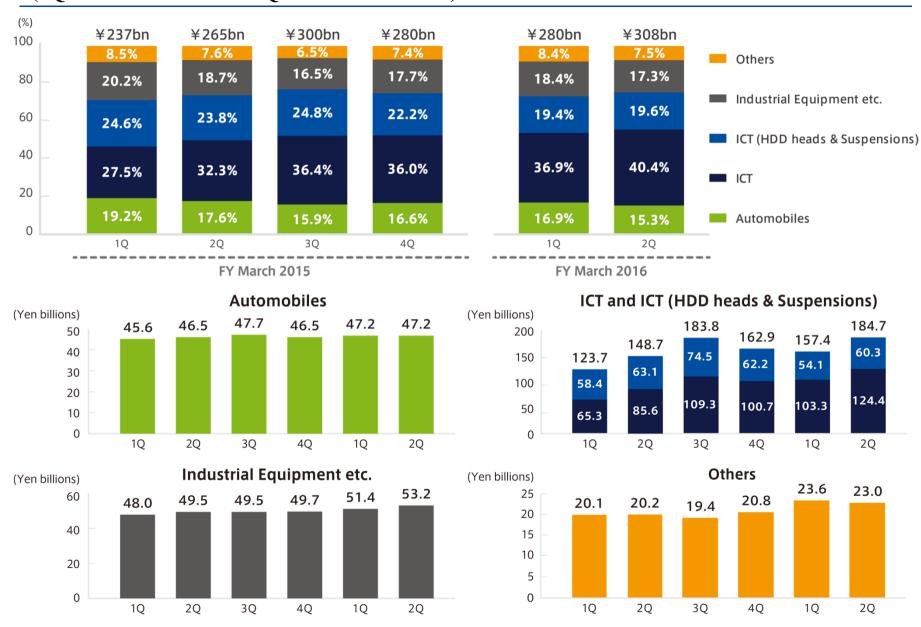
(Yen billions)	FY March 2015 Results through 2Q	FY March 2016 Results through 2Q	YoY Change
Operating Cash Flow	43.9	60.9	17.0
Investing Cash Flow	(45.0)	(67.4)	(22.4)
Free Cash Flow	(1.1)	(6.5)	(5.4)
Financing Cash Flow	(18.9)	(3.4)	15.5
Effect of exchange rate chagens on cash and cash equivalents	13.4	(2.2)	(15.6)

	Cash and Cash Equivalents	244.2	253.0	8.8
--	---------------------------	-------	-------	-----

(Yen billions)	FY March 2015 Results through 2Q	FY March 2016 Results through 2Q	YoY Change
Capital Expenditures	42.8	72.5	29.7
Depreciation and amortization	39.2	41.6	2.4

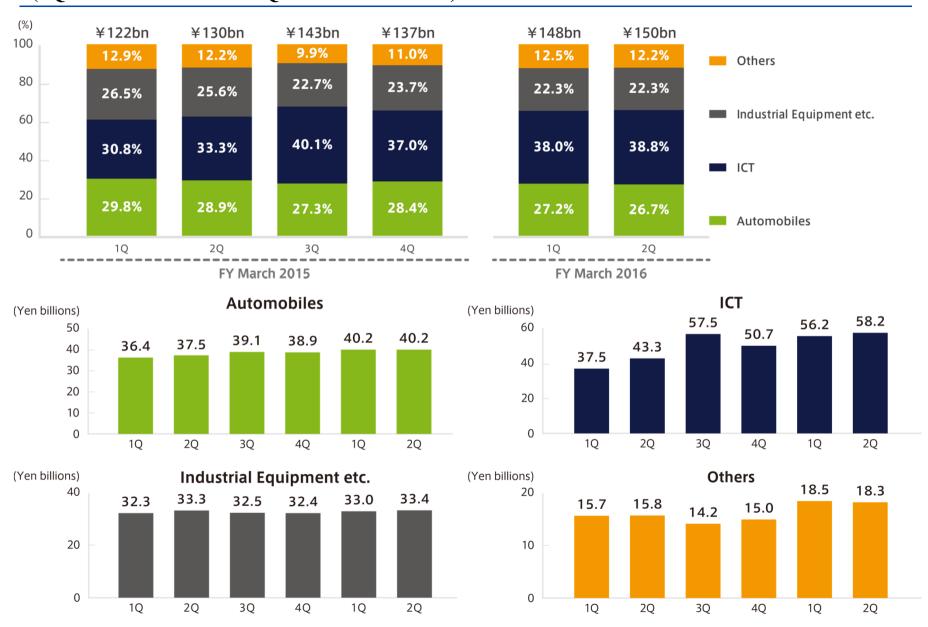
## Quarterly sales by applications (10 of FY March 2015 –20 of FY March 2016)



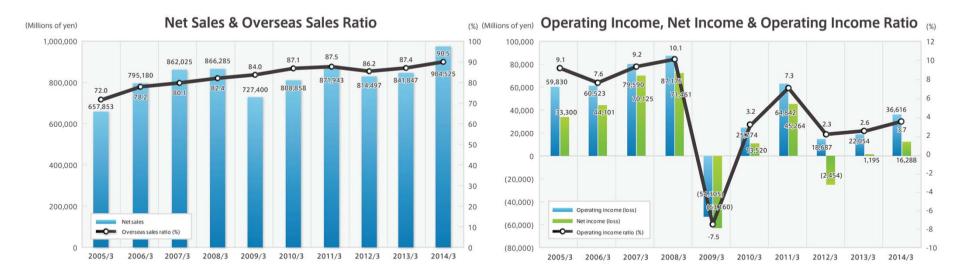


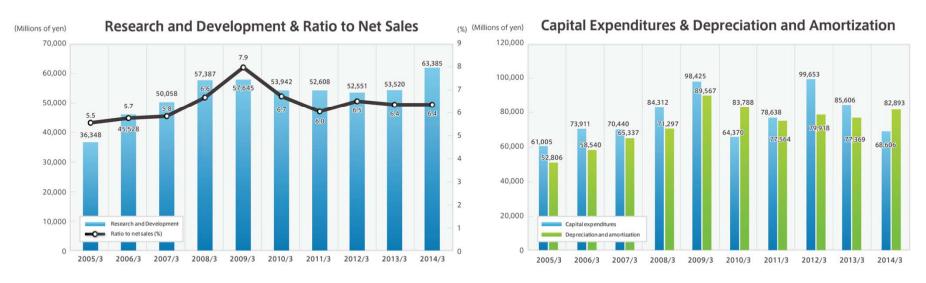
## Passive Components Business quarterly sales by applications (1Q of FY March 2015 –2Q of FY March 2016)



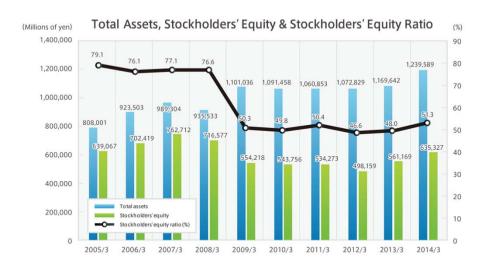


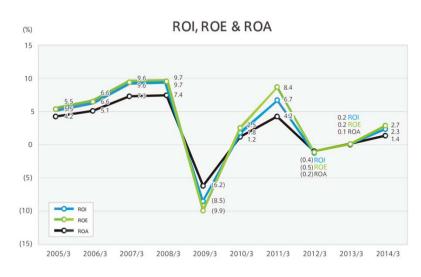


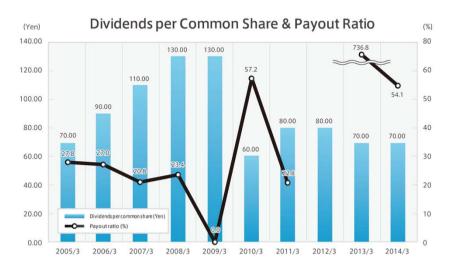


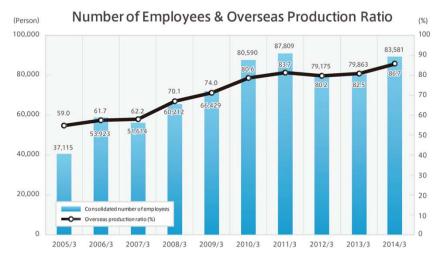












#### **Cautionary Statements with Respect to Forward-Looking Statements**



This material contains forward-looking statements, including projections, plans, policies, management strategies, targets, schedules, understandings, and evaluations about TDK, or its group companies (TDK Group). These forward-looking statements are based on the current forecasts, estimates, assumptions, plans, beliefs, and evaluations of the TDK Group in light of the information currently available to it, and contain known and unknown risks, uncertainties, and other factors. The TDK Group therefore wishes to caution readers that, being subject to risks, uncertainties, and other factors, the TDK Group's actual results, performance, achievements, or financial position could be materially different from any future results, performance, achievements, or financial position expressed or implied by these forward-looking statements, and the TDK Group undertakes no obligation to publicly update or revise any forwardlooking statements after the issue of this material except as provided for in laws and ordinances. The electronics markets in which the TDK Group operates are highly susceptible to rapid changes, risks, uncertainties, and other factors that can have significant effects on the TDK Group including, but not limited to, shifts in technology, fluctuations in demand, prices, interest and foreign exchange rates, and changes in economic environments, conditions of competition, laws and regulations. Also, since the purpose of these materials is only to give readers a general outline of business performance, many numerical values are shown in units of a billion yen. Because original values, which are managed in units of a million yen, are rounded off, the totals, differences, etc. shown in these materials may appear inaccurate. If detailed figures are necessary, please refer to our financial statements and supplementary materials.

