

6) Segment Information

The following industry and geographic segment information are required by the Japanese Securities Exchange Law.

1. Industry segment information

Product	Term		The 3rd Qtr. of FY2004			The 3rd Qtr. of FY2003		Change	
			(Oct. 1, 2003 - Dec. 31, 2003)			(Oct. 1, 2002 - Dec. 31, 2002)			
	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	%	(Yen millions)	%		
Electronic materials and components									
Net sales	142,134	100.0	1,328,355	121,864	100.0	20,270	16.6		
Unaffiliated customers	142,134		1,328,355	121,864		20,270	16.6		
Intersegment	-		-	-		-	-		
Operating expenses	123,214	86.7	1,151,533	116,043	95.2	7,171	6.2		
Operating income	18,920	13.3	176,822	5,821	4.8	13,099	225.0		
Recording media & systems									
Net sales	39,717	100.0	371,187	39,814	100.0	(97)	-0.2		
Unaffiliated customers	39,717		371,187	39,814		(97)	-0.2		
Intersegment	-		-	-		-	-		
Operating expenses	40,498	102.0	378,486	39,463	99.1	1,035	2.6		
Operating income (loss)	(781)	(2.0)	(7,299)	351	0.9	(1,132)	-		
TOTAL									
Net sales	181,851	100.0	1,699,542	161,678	100.0	20,173	12.5		
Unaffiliated customers	181,851		1,699,542	161,678		20,173	12.5		
Intersegment	-		-	-		-	-		
Operating expenses	163,712	90.0	1,530,019	155,506	96.2	8,206	5.3		
Operating income	18,139	10.0	169,523	6,172	3.8	11,967	193.9		

Note: U.S.\$1 = Yen 107

2. Geographic segment information

Region	Term		The 3rd Qtr. of FY2004			The 3rd Qtr. of FY2003		Change	
			(Oct. 1, 2003 - Dec. 31, 2003)			(Oct. 1, 2002 - Dec. 31, 2002)			
	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	%	(Yen millions)	%		
Japan	Net sales	89,476	100.0	836,224	86,486	100.0	2,990	3.5	
	Operating income (loss)	(235)	-0.3	(2,196)	1,310	1.5	(1,545)	-	
Americas	Net sales	27,707	100.0	258,944	27,451	100.0	256	0.9	
	Operating income	2,108	7.6	19,701	350	1.3	1,758	502.3	
Europe	Net sales	21,699	100.0	202,795	22,009	100.0	(310)	-1.4	
	Operating income (loss)	41	0.2	383	(821)	-3.7	862	-	
Asia and others	Net sales	105,037	100.0	981,654	82,834	100.0	22,203	26.8	
	Operating income	15,719	15.0	146,906	5,156	6.2	10,563	204.9	
Intersegment eliminations	Net sales	62,068		580,075	57,102		4,966		
	Operating income (loss)	(506)		(4,729)	(177)		(329)		
Total	Net sales	181,851	100.0	1,699,542	161,678	100.0	20,173	12.5	
	Operating income	18,139	10.0	169,523	6,172	3.8	11,967	193.9	

Notes:

- The sales are classified by geographic areas of the seller and include transfers between geographic areas.
- U.S.\$1 = Yen 107

3. Sales by region

Region	Term		The 3rd Qtr. of FY2004			The 3rd Qtr. of FY2003		Change	
			(Oct. 1, 2003 - Dec. 31, 2003)			(Oct. 1, 2002 - Dec. 31, 2002)			
	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	%	(Yen millions)	%		
Americas	24,622	13.6	230,112	28,134	17.4	(3,512)	-12.5		
Europe	22,247	12.2	207,916	21,998	13.6	249	1.1		
Asia and others	88,758	48.8	829,514	68,506	42.4	20,252	29.6		
Overseas sales total	135,627	74.6	1,267,542	118,638	73.4	16,989	14.3		
Japan	46,224	25.4	432,000	43,040	26.6	3,184	7.4		
Net sales	181,851	100.0	1,699,542	161,678	100.0	20,173	12.5		

Notes:

- Sales by region are classified by geographic areas of the buyer.
- U.S.\$1 = Yen 107