# **Supplementary Information**

Ratio of results on a Consolidated basis to results on a NON-Consolidated basis

Ratio of the FY2003 Ratio of the previous

|                            | fiscal year |     |  |
|----------------------------|-------------|-----|--|
| Net sales                  | 1.9         | 1.8 |  |
| Operating income           | 6.9         | -   |  |
| Income before income taxes | 11.1        | -   |  |
| Net income                 | 90.4        | -   |  |

### **Exchange rates used for conversion**

| Term                  | April 1, 20    | 002 -    | April 1, 2001 - |          |  |
|-----------------------|----------------|----------|-----------------|----------|--|
|                       | March 31, 2003 |          | March 31, 2002  |          |  |
| Item                  | US\$=Yen       | Euro=Yen | US\$=Yen        | Euro=Yen |  |
| Sales                 | 121.98         | 120.88   | 124.98          | 110.44   |  |
| The end of the period | 120.20         | 129.83   | 133.25          | 116.14   |  |

#### **NON-Consolidated**

| Term                              | April 1, 2002 - |           | April 1, 2001 - |           |        |
|-----------------------------------|-----------------|-----------|-----------------|-----------|--------|
|                                   | March 31, 2003  |           | March 31, 2002  |           | Change |
|                                   | Amount          | Ratio to  | Amount          | Ratio to  | (%)    |
| Item                              | (Yen millions)  | sales (%) | (Yen millions)  | sales (%) |        |
| Investment in facilities          | 24,959          | -         | 34,563          | -         | -27.8  |
| Depreciation expenses             | 26,529          | 8.3       | 25,272          | 8.0       | 5.0    |
| Research and development expenses | 22,530          | 7.0       | 26,776          | 8.4       | -15.9  |
| Result of financial operation     | 2,829           |           | 13,108          |           | -78.4  |
| Number of employees               | 6,212           |           | 7,168           |           |        |
| (as at the end of the period)     |                 | 0,212     |                 | 7,100     |        |

## Consolidated

| Term                              | April 1, 2002 - |           | April 1, 2001 - |           |        |
|-----------------------------------|-----------------|-----------|-----------------|-----------|--------|
|                                   | March 31, 2003  |           | March 31, 2002  |           | Change |
|                                   | Amount          | Ratio to  | Amount          | Ratio to  | (%)    |
| Item                              | (Yen millions)  | sales (%) | (Yen millions)  | sales (%) |        |
| Investment in facilities          | 41,451          | -         | 58,777          | -         | -29.5  |
| Depreciation expenses             | 57,789          | 9.5       | 61,920          | 10.9      | -6.7   |
| Research and development expenses | 31,862          | 5.2       | 38,630          | 6.8       | -17.5  |
| Result of financial operation     | 802             |           | 769             |           | 4.3    |
| Number of employees               | 31,705          |           | 32,249          |           |        |
| (as at the end of the period)     |                 |           |                 |           |        |
| Ratio of overseas production      | 56.0 %          |           | 53.8 %          |           |        |

Note: TDK adopted the Emerging Issues Task Force Issue 01-9 ("EITF 01-9"), "Accounting for Consideration Given by a Vendor to a Customer (Including A Reseller of the Vendor's Products)" from the fiscal year beginning April 1, 2002. Ratio to sales has been calculated based on sales which has been restated retroactively.

# **OVERSEAS SALES BY DIVISION**

| Term                                | April 1, 2002 - |           | April 1, 2001 - |           |        |
|-------------------------------------|-----------------|-----------|-----------------|-----------|--------|
|                                     | March 31, 2003  |           | March 31, 2002  |           | Change |
|                                     | Amount          | Ratio to  | Amount          | Ratio to  | (%)    |
| Product                             | (Yen millions)  | sales (%) | (Yen millions)  | sales (%) |        |
| Electronic materials and components | 341,615         | 56.1      | 305,775         | 53.6      | 11.7   |
| Electronic materials                | 122,761         | 20.2      | 116,275         | 20.4      | 5.6    |
| Electronic devices                  | 58,671          | 9.6       | 55,234          | 9.7       | 6.2    |
| Recording devices                   | 152,476         | 25.0      | 124,298         | 21.8      | 22.7   |
| Semiconductors & others             | 7,707           | 1.3       | 9,968           | 1.7       | -22.7  |
| Recording media & systems           | 101,762         | 16.7      | 99,932          | 17.5      | 1.8    |
| Overseas sales                      | 443,377         | 72.8      | 405,707         | 71.1      | 9.3    |

Note: TDK adopted the Emerging Issues Task Force Issue 01-9 ("EITF 01-9"), "Accounting for Consideration Given by a Vendor to a Customer (Including a Reseller of the Vendor's Products)" from the fiscal year beginning April 1, 2002 and the prior year's consolidated financial statements have been restated for the change, accordingly.