

(11) Consolidated Supplementary Information

1) Exchange rates used for conversion

Item \ Term	As of March 31, 2019		As of March 31, 2020	
	US\$=Yen	Euro=Yen	US\$=Yen	Euro=Yen
The end of the period	110.99	124.56	108.83	119.55

2) Sales by region

Region \ Term	FY2019 (April 1, 2018 - March 31, 2019)		FY2020 (April 1, 2019 - March 31, 2020)			Change	
	(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	Change(%)
Americas	110,169	8.0	96,135	7.0	881,973	(14,034)	-12.7
Europe	167,285	12.1	148,254	10.9	1,360,128	(19,031)	-11.4
Asia and others	990,983	71.7	1,008,245	74.0	9,249,954	17,262	1.7
Overseas sales total	1,268,437	91.8	1,252,634	91.9	11,492,055	(15,803)	-1.2
Japan	113,369	8.2	110,403	8.1	1,012,872	(2,966)	-2.6
Net sales	1,381,806	100.0	1,363,037	100.0	12,504,927	(18,769)	-1.4

Notes:

1. U.S.\$1=Yen 109, for convenience only.
2. Overseas sales are based on the location of the customers.

3) Overview of sales by product

Product \ Term	1Q of FY2019 (April 1, 2018 - June 30, 2018)		2Q of FY2019 (July 1, 2018 - September 30, 2018)		3Q of FY2019 (October 1, 2018 - December 31, 2018)		4Q of FY2019 (January 1, 2019 - March 31, 2019)	
	(Yen millions)	%	(Yen millions)	%	(Yen millions)	%	(Yen millions)	%
Capacitors	44,461	13.0	43,883	11.6	42,721	12.2	42,266	13.7
Inductive Devices	38,938	11.4	39,478	10.4	37,301	10.6	34,274	11.0
Other	29,323	8.5	28,739	7.6	26,680	7.6	25,342	8.2
Passive Components	112,722	32.9	112,100	29.6	106,702	30.4	101,882	32.9
Sensor Application Products	18,869	5.5	20,608	5.4	19,701	5.6	17,289	5.6
Magnetic Application	70,476	20.5	75,390	19.9	66,410	18.9	60,531	19.6
Energy Application Products	125,587	36.6	154,761	40.9	145,372	41.5	111,782	36.2
Other	15,414	4.5	16,013	4.2	12,618	3.6	17,579	5.7
Total	343,068	100.0	378,872	100.0	350,803	100.0	309,063	100.0

Product \ Term	1Q of FY2020 (April 1, 2019 - June 30, 2019)		2Q of FY2020 (July 1, 2019 - September 30, 2019)		3Q of FY2020 (October 1, 2019 - December 31, 2019)		4Q of FY2020 (January 1, 2020 - March 31, 2020)		(U.S.\$ thousands)
	(Yen millions)	%	(Yen millions)	%	(Yen millions)	%	(Yen millions)	%	
Capacitors	39,279	11.7	39,643	10.7	37,286	10.5	37,674	12.5	345,633
Inductive Devices	34,149	10.1	35,662	9.6	34,803	9.8	32,958	11.0	302,367
Other	24,841	7.4	26,566	7.2	26,260	7.4	26,335	8.8	241,606
Passive Components	98,269	29.2	101,871	27.5	98,349	27.7	96,967	32.3	889,606
Sensor Application Products	18,142	5.4	20,777	5.6	20,308	5.7	18,711	6.2	171,661
Magnetic Application Products	55,529	16.5	54,465	14.7	57,859	16.3	51,815	17.3	475,367
Energy Application Products	144,513	42.9	173,664	46.9	161,177	45.3	118,344	39.4	1,085,724
Other	20,362	6.0	19,437	5.3	17,941	5.0	14,537	4.8	133,367
Total	336,815	100.0	370,214	100.0	355,634	100.0	300,374	100.0	2,755,725

Notes:

1. U.S.\$1=Yen 109, for convenience only.
2. In accordance with the redefinition of product group in 1Q of FY2020, certain products of Inductive Devices were reclassified into Other Passive Components. The prior year's sales are also reclassified to conform to the new segmentation.