

(7) Consolidated Supplementary Information

1) Exchange rates used for conversion

Item \ Term	As of December 31, 2018		As of December 31, 2019		As of March 31, 2019	
	US\$=Yen	Euro=Yen	US\$=Yen	Euro=Yen	US\$=Yen	Euro=Yen
The end of the period	111.00	127.00	109.56	122.54	110.99	124.56

2) Sales by region

[9-month-period results]

Region \ Term	The-9-month-period of FY2019 (April 1, 2018 - December 31, 2018)		The-9-month-period of FY2020 (April 1, 2019 - December 31, 2019)			Change	
	(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	Change(%)
Americas	83,416	7.8	72,561	6.8	659,645	(10,855)	-13.0
Europe	124,547	11.6	108,886	10.2	989,873	(15,661)	-12.6
Asia and others	778,689	72.6	799,416	75.3	7,267,418	20,727	2.7
Overseas sales total	986,652	92.0	980,863	92.3	8,916,936	(5,789)	-0.6
Japan	86,091	8.0	81,800	7.7	743,637	(4,291)	-5.0
Net sales	1,072,743	100.0	1,062,663	100.0	9,660,573	(10,080)	-0.9

[3rd quarter results]

Region \ Term	3Q of FY2019 (October 1, 2018 - December 31, 2018)		3Q of FY2020 (October 1, 2019 - December 31, 2019)			Change	
	(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	Change(%)
Americas	26,538	7.6	22,687	6.4	206,245	(3,851)	-14.5
Europe	38,779	11.1	35,172	9.9	319,745	(3,607)	-9.3
Asia and others	255,611	72.8	269,640	75.8	2,451,273	14,029	5.5
Overseas sales total	320,928	91.5	327,499	92.1	2,977,263	6,571	2.0
Japan	29,875	8.5	28,135	7.9	255,773	(1,740)	-5.8
Net sales	350,803	100.0	355,634	100.0	3,233,036	4,831	1.4

Notes:

1. U.S.\$1=Yen 110, for convenience only.
2. Overseas sales are based on the location of the customers.

3) Company group

As of December 31, 2019, TDK Corporation had 139 consolidated subsidiaries (13 in Japan and 126 overseas). TDK Corporation also had 5 affiliates (3 in Japan and 2 overseas), the financial statements for which are accounted for by the equity method.

4) Overview of sales by product

Term Product	1Q of FY2019 (April 1, 2018 - June 30, 2018)		2Q of FY2019 (July 1, 2018 - September 30, 2018)		3Q of FY2019 (October 1, 2018 - December 31, 2018)		4Q of FY2019 (January 1, 2019 - March 31, 2019)	
	(Yen millions)	%	(Yen millions)	%	(Yen millions)	%	(Yen millions)	%
Capacitors	44,461	13.0	43,883	11.6	42,721	12.2	42,266	13.7
Inductive Devices	38,938	11.4	39,478	10.4	37,301	10.6	34,274	11.0
Other	29,323	8.5	28,739	7.6	26,680	7.6	25,342	8.2
Passive Components	112,722	32.9	112,100	29.6	106,702	30.4	101,882	32.9
Sensor Application Products	18,869	5.5	20,608	5.4	19,701	5.6	17,289	5.6
Magnetic Application Products	70,476	20.5	75,390	19.9	66,410	18.9	60,531	19.6
Energy Application Products	125,587	36.6	154,761	40.9	145,372	41.5	111,782	36.2
Other	15,414	4.5	16,013	4.2	12,618	3.6	17,579	5.7
Total	343,068	100.0	378,872	100.0	350,803	100.0	309,063	100.0

Term Product	1Q of FY2020 (April 1, 2019 - June 30, 2019)		2Q of FY2020 (July 1, 2019 - September 30, 2019)		3Q of FY2020 (October 1, 2019 - December 31, 2019)		
	(Yen millions)	%	(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)
Capacitors	39,279	11.7	39,643	10.7	37,286	10.5	338,964
Inductive Devices	34,149	10.1	35,662	9.6	34,803	9.8	316,391
Other	24,841	7.4	26,566	7.2	26,260	7.4	238,727
Passive Components	98,269	29.2	101,871	27.5	98,349	27.7	894,082
Sensor Application Products	18,142	5.4	20,777	5.6	20,308	5.7	184,618
Magnetic Application Products	55,529	16.5	54,465	14.7	57,859	16.3	525,991
Energy Application Products	144,513	42.9	173,664	46.9	161,177	45.3	1,465,245
Other	20,362	6.0	19,437	5.3	17,941	5.0	163,100
Total	336,815	100.0	370,214	100.0	355,634	100.0	3,233,036

Notes:

1. U.S.\$1=Yen 110, for convenience only.
2. In accordance with the redefinition of product group in 1Q of FY2020, certain products of Inductive Devices were reclassified into Other Passive Components. The prior year's sales are also reclassified to conform to the new segmentation.