

(11) Consolidated Supplementary Information

1) Exchange rates used for conversion

| Item | Term | As of March 31, 2018 | | As of March 31, 2019 | |
|-----------------------|------|----------------------|----------|----------------------|----------|
| | | US\$=Yen | Euro=Yen | US\$=Yen | Euro=Yen |
| The end of the period | | 106.24 | 130.52 | 110.99 | 124.56 |

2) Sales by region

| Region | Term | FY2018 (April 1, 2017 - March 31, 2018) | | FY2019 (April 1, 2018 - March 31, 2019) | | | Change | |
|----------------------|------|---|-------|---|-------|--------------------|----------------|-----------|
| | | (Yen millions) | % | (Yen millions) | % | (U.S.\$ thousands) | (Yen millions) | Change(%) |
| Americas | | 112,929 | 8.9 | 110,169 | 8.0 | 992,514 | (2,760) | -2.4 |
| Europe | | 166,192 | 13.1 | 167,285 | 12.1 | 1,507,072 | 1,093 | 0.7 |
| Asia and others | | 878,883 | 69.1 | 990,983 | 71.7 | 8,927,775 | 112,100 | 12.8 |
| Overseas sales total | | 1,158,004 | 91.1 | 1,268,437 | 91.8 | 11,427,361 | 110,433 | 9.5 |
| Japan | | 113,743 | 8.9 | 113,369 | 8.2 | 1,021,342 | (374) | -0.3 |
| Net sales | | 1,271,747 | 100.0 | 1,381,806 | 100.0 | 12,448,703 | 110,059 | 8.7 |

Notes:

1. U.S.\$1=Yen 111, for convenience only.
2. Overseas sales are based on the location of the customers.

3) Overview of sales by product

| Product | Term | 1Q of FY2018 (April 1, 2017 - June 30, 2017) | | 2Q of FY2018 (July 1, 2017 - September 30, 2017) | | 3Q of FY2018 (October 1, 2017 - December 31, 2017) | | 4Q of FY2018 (January 1, 2018 - March 31, 2018) | |
|-----------------------------|------|--|-------|--|-------|--|-------|---|-------|
| | | (Yen millions) | % | (Yen millions) | % | (Yen millions) | % | (Yen millions) | % |
| Capacitors | | 36,280 | 12.5 | 39,178 | 11.8 | 40,089 | 11.8 | 41,443 | 13.5 |
| Inductive Devices | | 37,603 | 13.0 | 40,484 | 12.1 | 40,284 | 11.8 | 39,158 | 12.7 |
| Other | | 22,837 | 7.9 | 26,160 | 7.8 | 28,894 | 8.4 | 25,347 | 8.3 |
| Passive Components | | 96,720 | 33.4 | 105,822 | 31.7 | 109,267 | 32.0 | 105,948 | 34.5 |
| Sensor Application Products | | 16,317 | 5.7 | 20,162 | 6.0 | 21,591 | 6.3 | 19,285 | 6.3 |
| Magnetic Application | | 66,381 | 22.9 | 71,773 | 21.5 | 72,531 | 21.3 | 66,863 | 21.8 |
| Energy Application Products | | 95,316 | 32.9 | 122,168 | 36.6 | 124,966 | 36.6 | 100,372 | 32.7 |
| Other | | 14,792 | 5.1 | 14,120 | 4.2 | 12,771 | 3.8 | 14,582 | 4.7 |
| Total | | 289,526 | 100.0 | 334,045 | 100.0 | 341,126 | 100.0 | 307,050 | 100.0 |

| Product | Term | 1Q of FY2019 (April 1, 2018 - June 30, 2018) | | 2Q of FY2019 (July 1, 2018 - September 30, 2018) | | 3Q of FY2019 (October 1, 2018 - December 31, 2018) | | 4Q of FY2019 (January 1, 2019 - March 31, 2019) | | (U.S.\$ thousands) |
|-------------------------------|------|--|-------|--|-------|--|-------|---|-------|--------------------|
| | | (Yen millions) | % | (Yen millions) | % | (Yen millions) | % | (Yen millions) | % | |
| Capacitors | | 44,461 | 13.0 | 43,883 | 11.6 | 42,721 | 12.2 | 42,266 | 13.7 | 380,775 |
| Inductive Devices | | 41,312 | 12.0 | 41,626 | 11.0 | 39,484 | 11.2 | 36,217 | 11.7 | 326,279 |
| Other | | 26,949 | 7.9 | 26,591 | 7.0 | 24,497 | 7.0 | 23,399 | 7.5 | 210,802 |
| Passive Components | | 112,722 | 32.9 | 112,100 | 29.6 | 106,702 | 30.4 | 101,882 | 32.9 | 917,856 |
| Sensor Application Products | | 18,869 | 5.5 | 20,608 | 5.4 | 19,701 | 5.6 | 17,289 | 5.6 | 155,757 |
| Magnetic Application Products | | 70,476 | 20.5 | 75,390 | 19.9 | 66,410 | 18.9 | 60,531 | 19.6 | 545,324 |
| Energy Application Products | | 125,587 | 36.6 | 154,761 | 40.9 | 145,372 | 41.5 | 111,782 | 36.2 | 1,007,045 |
| Other | | 15,414 | 4.5 | 16,013 | 4.2 | 12,618 | 3.6 | 17,579 | 5.7 | 158,369 |
| Total | | 343,068 | 100.0 | 378,872 | 100.0 | 350,803 | 100.0 | 309,063 | 100.0 | 2,784,351 |

Notes:

1. U.S.\$1=Yen 111, for convenience only.
2. In accordance with the reorganization in 1Q of FY2019, Energy Application Products was newly established. Certain products of Other Passive Components in Passive Components were reclassified into Other, and certain products of Other were reclassified into Other Passive Components in Passive Components, and certain portion of Sensor Application Products were reclassified into Other. The prior year's sales are also reclassified to conform to the new segmentation.