

(7) Consolidated Supplementary Information

1) Exchange rates used for conversion

Item	Term	As of December 31, 2015		As of December 31, 2016		As of March 31, 2016	
		US\$=Yen	Euro=Yen	US\$=Yen	Euro=Yen	US\$=Yen	Euro=Yen
The end of the period		120.61	131.77	116.49	122.70	112.68	127.70

2) Sales by region

[9-month-period results]

Region	Term	The 9-month-period of FY2016 (April 1, 2015 - December 31, 2015)		The 9-month-period of FY2017 (April 1, 2016 - December 31, 2016)			Change	
		(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	Change(%)
Americas		76,630	8.6	80,418	8.9	693,259	3,788	4.9
Europe		109,040	12.3	106,859	11.8	921,198	(2,181)	-2.0
Asia and others		636,555	71.6	639,708	70.8	5,514,724	3,153	0.5
Overseas sales total		822,225	92.5	826,985	91.5	7,129,181	4,760	0.6
Japan		67,117	7.5	76,968	8.5	663,517	9,851	14.7
Net sales		889,342	100.0	903,953	100.0	7,792,698	14,611	1.6

[3rd quarter results]

Region	Term	3Q of FY2016 (October 1, 2015 - December 31, 2015)		3Q of FY2017 (October 1, 2016 - December 31, 2016)			Change	
		(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	Change(%)
Americas		25,436	8.4	26,551	8.2	228,888	1,115	4.4
Europe		35,240	11.7	34,040	10.5	293,448	(1,200)	-3.4
Asia and others		218,300	72.4	236,989	72.9	2,043,009	18,689	8.6
Overseas sales total		278,976	92.5	297,580	91.6	2,565,345	18,604	6.7
Japan		22,752	7.5	27,192	8.4	234,414	4,440	19.5
Net sales		301,728	100.0	324,772	100.0	2,799,759	23,044	7.6

Notes:

1. U.S.\$1=Yen 116, for convenience only.
2. Overseas sales are based on the location of the customers.

3) Company group

As of December 31, 2016, TDK Corporation had 140 consolidated subsidiaries (17 in Japan and 123 overseas). TDK Corporation also had 8 affiliates (4 in Japan and 4 overseas), the financial statements for which are accounted for by the equity method.

4) Overview of sales by product

Term Product	1Q of FY2016 (April 1, 2015 - June 30, 2015)		2Q of FY2016 (July 1, 2015 - September 30, 2015)		3Q of FY2016 (October 1, 2015 - December 31, 2015)		4Q of FY2016 (January 1, 2016 - March 31, 2016)	
	(Yen millions)	%	(Yen millions)	%	(Yen millions)	%	(Yen millions)	%
Capacitors	39,126	14.0	39,461	12.8	36,423	12.1	35,392	13.5
Inductive Devices	39,713	14.2	40,191	13.0	38,947	12.9	36,270	13.8
Other	71,441	25.5	72,557	23.6	68,195	22.6	65,758	25.0
Passive Components	150,280	53.7	152,209	49.4	143,565	47.6	137,420	52.3
Recording Devices	54,585	19.5	60,707	19.7	58,501	19.4	46,043	17.5
Other	24,773	8.9	24,559	8.0	23,292	7.7	22,862	8.7
Magnetic Application Products	79,358	28.4	85,266	27.7	81,793	27.1	68,905	26.2
Film Application Products	42,931	15.4	63,287	20.5	67,624	22.4	46,051	17.5
Other	6,987	2.5	7,296	2.4	8,746	2.9	10,537	4.0
Total	279,556	100.0	308,058	100.0	301,728	100.0	262,913	100.0

Term Product	1Q of FY2017 (April 1, 2016 - June 30, 2016)		2Q of FY2017 (July 1, 2016 - September 30, 2016)		3Q of FY2017 (October 1, 2016 - December 31, 2016)		
	(Yen millions)	%	(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)
Capacitors	34,356	12.3	33,746	11.2	33,644	10.4	290,035
Inductive Devices	35,706	12.8	35,461	11.8	36,595	11.3	315,474
Other	67,599	24.3	74,791	24.9	77,689	23.9	669,733
Passive Components	137,661	49.4	143,998	47.9	147,928	45.6	1,275,242
Recording Devices	60,977	21.8	62,319	20.7	70,718	21.8	609,638
Other	21,423	7.7	21,605	7.2	21,639	6.6	186,543
Magnetic Application Products	82,400	29.5	83,924	27.9	92,357	28.4	796,181
Film Application Products	51,812	18.6	65,166	21.7	76,364	23.5	658,310
Other	6,896	2.5	7,324	2.5	8,123	2.5	70,026
Total	278,769	100.0	300,412	100.0	324,772	100.0	2,799,759

Notes:

1. U.S.\$1=Yen 116, for convenience only.
2. In accordance with the reorganization in 1Q of FY2017, certain products of Other were reclassified into Inductive Devices and Other Passive Components and certain products of Film Application Products were reclassified into Other. The prior year's sales are also reclassified to conform to the new segmentation.