**SALES**

<table>
<thead>
<tr>
<th></th>
<th>Yen (Millions)</th>
<th>U.S. Dollars (Thousands)</th>
<th>Change (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Years ended March 31</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Electronic materials and components</td>
<td>¥432,951</td>
<td>$3,255,270</td>
<td>(21.6)</td>
</tr>
<tr>
<td>Electronic materials</td>
<td>161,846</td>
<td>1,216,887</td>
<td>(23.7)</td>
</tr>
<tr>
<td>Electronic devices</td>
<td>105,937</td>
<td>796,519</td>
<td>(27.0)</td>
</tr>
<tr>
<td>Recording devices</td>
<td>147,004</td>
<td>1,105,293</td>
<td>(13.1)</td>
</tr>
<tr>
<td>Semiconductors and others</td>
<td>18,164</td>
<td>136,571</td>
<td>(29.3)</td>
</tr>
<tr>
<td>Recording media &amp; systems</td>
<td>142,078</td>
<td>1,068,256</td>
<td>3.2</td>
</tr>
<tr>
<td>Total</td>
<td>¥575,029</td>
<td>$4,323,526</td>
<td>(16.7)</td>
</tr>
</tbody>
</table>

**ELECTRONIC MATERIALS AND COMPONENTS**

**ELECTRONIC MATERIALS**

**MAIN PRODUCTS**

Multilayer chip capacitors, ferrite cores for coils and transformers, deflection yoke cores for TVs and computer monitors, ferrite and rare-earth metal magnets

- 2001: 30.7%
- 2002: 28.1%

**ELECTRONIC DEVICES**

**MAIN PRODUCTS**

Coils, EMC (noise-reduction) ferrite components, transformers, high-frequency components, NTC thermistors, chip varistors, DC-DC converters, DC-AC inverters, switching power supplies

- 2001: 21.1%
- 2002: 18.4%

**RECORDING DEVICES**

**MAIN PRODUCTS**

MR and GMR heads for hard disk drives, heads for high-capacity floppy disk drives, thermal printer heads

- 2001: 24.5%
- 2002: 25.6%

**SEMICONDUCTORS AND OTHERS**

**MAIN PRODUCTS**

ICs for modems and LAN/WAN applications, factory automation equipment, anechoic chambers

- 2001: 3.7%
- 2002: 3.2%

**RECORDING MEDIA & SYSTEMS**

**MAIN PRODUCTS**

Audiotapes, videotapes, CD-R discs, MiniDiscs (MD), tape-based data storage media for computers, PC cards

- 2001: 20.0%
- 2002: 24.7%