

Supplementary Data

Quarterly sales and operating income by segment

111.16

122.02

111.01

130.26

112.97

133.00

| | | FY March 2018 | | | | FY March 2019 | | | | | |
|-------------------------------|--------------------------|---------------|-------|-------|-------|---------------|-------|-------|----|----|-------|
| | (Yen billions) | 1Q | 2Q | 3Q | 4Q | Total | 1Q | 2Q | 3Q | 4Q | Total |
| | Capacitors | 36.3 | 39.2 | 40.1 | 41.4 | 157.0 | 44.5 | 43.9 | | | |
| | Inductive Devices | 37.6 | 40.5 | 40.3 | 39.2 | 157.5 | 41.3 | 41.6 | | | |
| C | Other Passive Components | 22.8 | 26.2 | 28.9 | 25.3 | 103.2 | 26.9 | 26.6 | | | |
| Passiv | ve Components | 96.7 | 105.8 | 109.3 | 105.9 | 417.8 | 112.7 | 112.1 | | | |
| Sensor Application Products | | 16.3 | 20.2 | 21.6 | 19.3 | 77.4 | 18.9 | 20.6 | | | |
| Magnetic Application Products | | 66.4 | 71.8 | 72.5 | 66.9 | 277.5 | 70.5 | 75.4 | | | |
| Energy Application Products | | 95.3 | 122.2 | 125.0 | 100.4 | 442.8 | 125.6 | 154.8 | | | |
| Other | | 14.8 | 14.1 | 12.8 | 14.6 | 56.3 | 15.4 | 16.0 | | | |
| Total | | 289.5 | 334.0 | 341.1 | 307.1 | 1,271.7 | 343.1 | 378.9 | | | |
| Passive Components | | 10.3 | 12.8 | 13.6 | 13.6 | 50.2 | 14.0 | 16.4 | | | |
| Sensor Application Products | | (4.5) | (5.8) | (3.7) | (4.6) | (18.6) | (4.9) | (4.6) | | | |
| Magnetic Application Products | | 3.7 | 5.0 | 6.9 | 0.6 | 16.1 | 3.5 | 0.9 | | | |
| Energy Application Products | | 13.5 | 21.6 | 24.3 | 13.0 | 72.4 | 21.0 | 33.3 | | | |
| Other | | 1.4 | (0.2) | (0.2) | (1.8) | (0.7) | (1.0) | (1.7) | | | |
| Sub total | | 24.4 | 33.4 | 40.9 | 20.8 | 119.4 | 32.5 | 44.4 | | | |
| Corporate and eliminations | | (7.8) | (5.8) | (7.4) | (8.8) | (29.7) | (7.1) | (7.6) | | | |
| Total | | 16.6 | 27.6 | 33.5 | 12.0 | 89.7 | 25.4 | 36.8 | | | |

108.49 110.93

133.25 129.64

109.09

130.16

111.50

129.63

US\$ (JPY)

EURO (JPY)

Net

sales

Operating

income

Ex-rate

公TDK

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FY March 2019 projections and forex sensitivity

Expenses (Yen billions) **Capital expenditure Depreciation** R&D 250 210.0 200 178.6 167.6 160.7 150 110.0 110.0 102.6 102.5 92.2 91.3 100 87.5 84.9 83.2 80.2 70.6 50 0 FY15/3 FY16/3 FY17/3 FY18/3 FY19/3 FY15/3 FY16/3 FY17/3 FY18/3 FY19/3 FY16/3 FY17/3 FY19/3 FY15/3 FY18/3 Projections Projections Projections

Forex sensitivity (impact by 1 (one) yen change)

- US\$: Sales 7.0 billion yen, Operating income 1.2 billion yen
- EURO : Sales 1.5 billion yen, Operating income 0.2 billion yen

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Financial position

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| (Yen billions) | March End, 2018 | June End, 2018 | September End, 2018 | Change |
|-----------------------------|--------------------|-------------------|------------------------|--------|
| Total asset | 1,905.2 | 1,969.6 | 2,028.3 | 58.7 |
| Total liability | 1,074.0 | 1,127.8 | 1,147.3 | 19.5 |
| Stockholders's equity | 824.6 | 834.9 | 874.6 | 39.7 |
| (comprehensive income) | (119.5) | (113.5) | (96.0) | 17.5 |
| Stockholders's equity ratio | 43.3% | 42.4% | 43.1% | +0.7pt |
| Cash and cash equivalents | 323.3 | 282.1 | 280.8 | (1.3) |
| Interest-bearing debt (*1) | 483.0 | 521.9 | 518.1 | (3.8) |
| Net cash (*2) | (159.7) | (239.8) | (237.3) | 2.5 |

*1: Short-term debt + Current installments of long-term debt + Long-term debt, excluding current installments

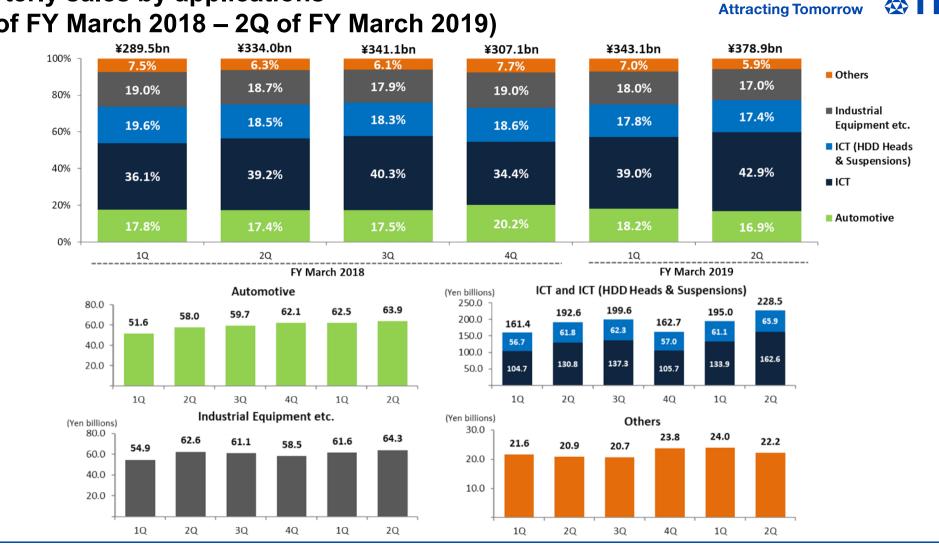
*2: Cash and cash equivalents - Interest-bearing debt

Cash flows

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| (Yen billions) | FY March 2018 Results through 2Q | FY March 2019 Results through 2Q | YoY change |
|---|-------------------------------------|-------------------------------------|---------------|
| Operating cash flow | (10.8) | 7.7 | 18.5 |
| Investing cash flow | (198.8) | (55.0) | 143.8 |
| Free cash flow | (209.6) | (47.3) | 162.3 |
| Financing cash flow | 143.3 | 14.7 | (128.6) |
| Effect of exchange rate changes on cash and cash equivalents | 6.5 | 4.1 | (2.4) |
| Cash and cash equivalents | 270.6 | 251.1 | (19.5) |

| (Yen billions) | FY March 2018 Results through 2Q | FY March 2019 Results through 2Q | YoY change |
|-------------------------------|-------------------------------------|-------------------------------------|---------------|
| Capital expenditures | 84.7 | 77.0 | (7.7) |
| Depreciation and amortization | 43.2 | 52.4 | 9.2 |

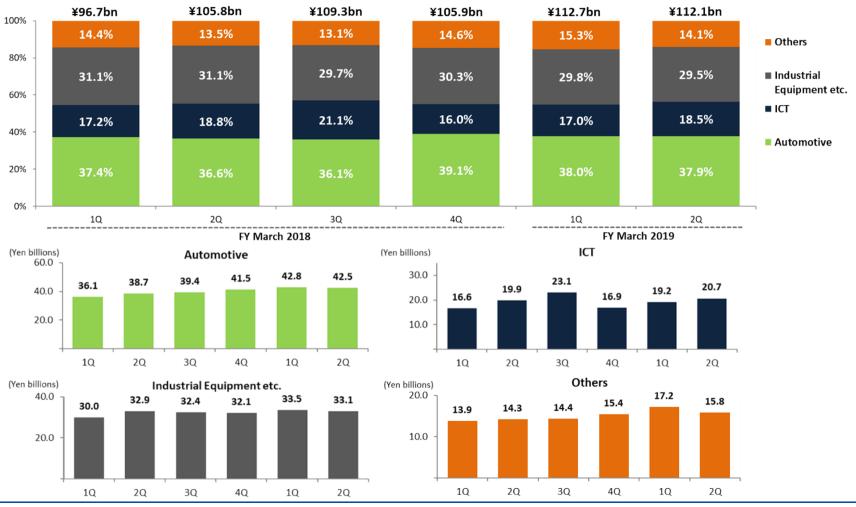


Quarterly sales by applications (1Q of FY March 2018 – 2Q of FY March 2019)

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Passive Components business quarterly sales by applications (1Q of FY March 2018 – 2Q of FY March 2019)



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(%)

24.0

20.0

16.0

12.0

8.0

4.0

0.0

-4.0

-8.0



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FY11/3

FY12/3

FY13/3

FY15/3

FY16/3

FY17/3

FY18/3

FY09/3

FY10/3

FY11/3

FY12/3

FY13/3

FY14/3

FY15/3

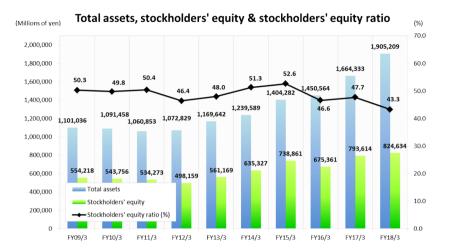
FY16/3

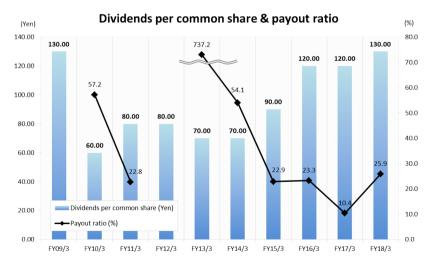
FY17/3

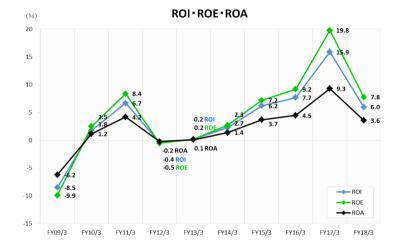
FY09/3

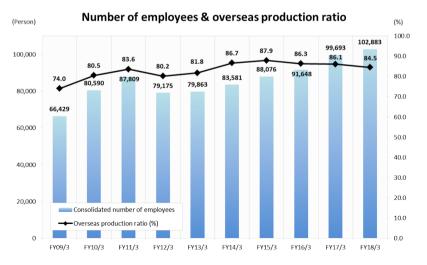
FY18/3

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